

Press Release

Shiro Tsubota appointed as President & Representative Director for Robeco Japan

Rotterdam/Tokyo/Hong Kong, 31 July 2017 – Robeco today announces the appointment of Shiro Tsubota as President & Representative Director for Japan, effective immediately. Tsubota-san succeeds the role of Kikuo Kuroiwa, President & Representative Director for Robeco Japan, who will leave the firm once the smooth management transition has been completed.

In his new role, Tsubota-san will focus on expanding Robeco's Japan business and continue to offer Robeco's investment strategies, including quant, sustainability investing, credit, global and emerging markets equities to Japanese investors. In addition, he will be responsible for the day-to-day management of Robeco Japan. He reports to Graham Elliot, Managing Director and Head of Asia Pacific Distribution based in Hong Kong.

Tsubota-san has 20 years of asset management industry experience in Japan. Before joining Robeco, he served for five years as Chief Executive Officer for Henderson Global Investors Japan. Prior to this, he was Head of Operations Asia-Pacific Region at Pimco. Before joining Pimco, Tsubota-san held senior positions at Deutsche Asset Management and Goldman Sachs Asset Management.

Commenting on his appointment, Tsubota-san said, "I am delighted to take up the leadership role as President & Representative Director for Robeco Japan. Robeco achieved significant milestones in growing its Japan business under the leadership of Kuroiwa-san. I look forward to working closely with the local team to continue pursuing our growth strategy and business goals in Japan. This will include continued promotion of integrating environmental, social and governance (ESG) factors in investment strategies offered in Japan, based on Robeco's expertise in the field of sustainability investing."

Graham Elliot said, "We remain committed to growing our business in Asia, and Japan is a key market in this strategy. Tsubota-san brings to the company a deep understanding of Japan's asset management industry and also prominent leadership experience. We want to thank Kuroiwa-san for all his achievements in building the Japan business over the past four years and we believe Tsubota-san is well-positioned to take our Japan business to the next level."

Robeco has acted as an investment advisor and agent providing asset management strategies to institutional investors in Japan since opening its first Asia office in Tokyo in 2005. The company then established Robeco Japan Co., Ltd and later received its Discretionary Investment Management (DIM) license in May 2014, offering discretionary investment management services to pension funds and other institutional investors.

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Media enquiries

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About Robeco

Robeco Institutional Asset Management B.V. (Robeco) is a pure play international asset manager founded in 1929. It currently has 16 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 31 March 2017, Robeco had EUR 148 billion in assets under management, 71% of which were institutional. Robeco is a subsidiary of Robeco Groep N.V. (RGNV) which had assets under management of EUR 291 billion as at 31 March 2017. More information is available at www.robeco.jp