

## Press Release

### Robeco strengthens UK Institutional Sales team with Paul Jeffries

*Rotterdam / London, 31 October 2017* - Robeco announces today that Paul Jeffries has been appointed Executive Director, Business Development with immediate effect. Paul will work with UK and Ireland-based institutional investors and their consultants and be responsible for further developing Robeco's Institutional client footprint in the UK which currently includes: insurance, public and corporate pension schemes and fiduciary managers. He will be based in Robeco's London office and report to Peter Walsh, Head of Robeco UK.

Prior to joining Robeco, Paul held a similar position at AQR Capital Management. Before that he was an investment manager with the Railway Pension Fund, where he was responsible for selecting and monitoring external fund managers. Paul has been recognized several times for his contribution to the asset management industry, appearing on the FN100 list, which features the best and brightest professionals under 40 in the financial services sector, and again in 2015 as rising star in hedge funds. Paul is a fellow of the Chartered Institute for Securities & Investment and a CFA charterholder.

Peter Walsh, Head of Robeco UK said, *"Paul's technical strength and client-centric approach makes him an excellent fit for Robeco and everyone is very excited to have him on board. His professionalism and highly respected reputation in the UK will boost our efforts to grow further in this strategically important market. We have strong momentum to grow our London operations, building upon our key capabilities in the areas of sustainability integration, credit, emerging market and quantitative investing."*

Paul Jeffries, Executive Director, Business Development: *"Given my background in quantitative investing, I am absolutely thrilled to join Robeco. Robeco has a history of over 25 years in this field, and combined with CTA capabilities at sister company Transtrend, I am delighted to start working together with clients to achieve their financial objectives through superior investment returns and solutions. The quality of Robeco's propositions in the field of sustainability investing, fundamental equities, credits and emerging markets, coupled with the research-driven approach makes me confident that this is an excellent fit."*

Robeco UK currently employs 14 people, has a long track record in the UK institutional market and as at 30 September 2017 had approximately GBP 6 bln in assets under management from UK clients, mainly in fixed income, private equity, low volatility equity and emerging market equity strategies.

#### Media enquiries

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### About Robeco

Robeco Institutional Asset Management B.V. (Robeco) is a pure play international asset manager founded in 1929. It currently has 18 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 30 September 2017, Robeco had GBP 133 billion in assets under management, 70% of which were institutional. Robeco is a subsidiary of Robeco Groep N.V. (RGNV) which had assets under management of GBP 249 billion as at 30 September 2017.

More information is available at [www.robeco.com/uk](http://www.robeco.com/uk).