

Press Release

Robeco appoints Nick Shaw as Head Global Key Account Management

Rotterdam, 13 October 2014 – Robeco, a leading international asset manager headquartered in Rotterdam, is pleased to announce that Nick Shaw has joined the Company with immediate effect.

Nick (37) has been appointed Head of Global Key Account Management. In this position he will report directly to Hester Borrie, Head of Sales and Marketing and Management Board Member.

Prior to joining Robeco, Nick spent nine years at Aberdeen Asset Management where he was Head of Business Development - Financial Institutions EMEA. Nick was also Country Head for Switzerland during his six years in Zurich. Before working at Aberdeen Asset Management, Nick was a fund analyst with Société Générale in Guernsey.

On behalf of the Management Board, Hester Borrie commented: *'We are delighted to welcome Nick to the company. His proven experience and skills will be invaluable as we continue to pursue our growth strategy by expanding our European sales, increasing our focus on Key Accounts and setting up a sales office in the UK.'*

Media enquiries

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About Robeco Group

Robeco, a mid-sized global asset manager, offers a mix of investment solutions within a broad range of strategies to institutional and private investors worldwide. As at 31 March 2014 the company has EUR 211 billion in assets under management, of which 48% are institutional. In 2013 Robeco had a net profit of EUR 118 million.

Robeco's head office is located in Rotterdam, the Netherlands, and the company employs 1,286 people in 13 countries (end of December 2013). The company has a strong presence in the US, Europe and Asia and a developing presence in key emerging markets such as India and Latin America.

Robeco was founded in 1929 in the Netherlands as 'Rotterdamsch Beleggings Consortium'. Today, Robeco is the center of asset-management expertise for ORIX Corporation, Robeco's majority shareholder based in Tokyo, Japan. The following subsidiaries and joint ventures form part of Robeco Group: Robeco Boston Partners, Robeco Weiss Peck & Greer, Corestone Investment Management, Harbor Capital Advisors, Transtrend, RobecoSAM and Canara Robeco Asset Management Company. More information is available at www.robeco.com.