

## Press release

### Robeco's insurance assets under management pass EUR 20 billion mark

#### *Insurers look for more sustainable ways of investing*

**Rotterdam, 13 February 2020** – Robeco, the Dutch pure-play international asset manager, reported significant growth in its insurance business where assets under management (AuM) reached EUR 20 billion at the end of 2019. This was an increase of EUR 5 billion between 30 September 2018 and 31 December 2019.

Since creating a dedicated focus on solutions for insurers, and appointing Ed Collinge as Global Head of Insurance Strategy in October 2018, Robeco has seen its insurance AuM grow by one third. This sharp increase reflects the desire for insurers to have their assets managed in a more sustainable way. Furthermore, thanks to rapid inflow acceleration from Asia-Pacific, Robeco's insurance assets in this region have also doubled during this period. Asset allocations have been into Robeco's credit capabilities, its enhanced index offering particularly towards emerging market equities and quantitative fixed income, with all strategies being fully ESG integrated. Robeco's Insurance and Pensions Solutions team consists of 11 experts.

**Ed Collinge, Global Head of Insurance Strategy:** "Passing EUR 20 billion in insurance AuM is an important milestone for Robeco. We see the insurance market as one of the most significant growth opportunities, given our best-in-class credit, quantitative and sustainable investing capabilities. With insurance companies looking for new sources of investment return whilst also moving towards ESG, Robeco can future proof our clients and assist them on this journey, enabling them to develop their own thinking around their investment framework and how they want to integrate ESG into that process."

**Remmert Koekkoek, Head of Insurance and Pensions Solutions:** "Robeco's investment solutions are flexible, allowing us to adjust to even the most specific requirements regarding risk, return, regulatory and sustainability considerations. We have ample experience managing fully tailored portfolios, with our insurance and pensions solutions team dedicated to translating our clients' needs into optimized solutions. This substantial growth in AuM has been achieved through our breadth and depth of research and analytical capabilities, as well as our world-class product suite. This, in combination with being a leader in sustainable investing, should allow us to continue to be a leading partner for our international insurance clients."

#### **Robeco**

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#### **About Robeco**

Robeco is a pure play international asset manager founded in 1929. It currently has 17 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 30 September 2019, Robeco had EUR 199 billion in assets under management, 72% of which were institutional. Robeco is a subsidiary of ORIX Corporation Europe N.V. which had assets under management of EUR 313.9 billion as at 30 September 2019. More information is available at [www.robeco.com](http://www.robeco.com).