

## Press Release

### ROBECO EXPANDS UK INSTITUTIONAL TEAM TO CAPITALISE ON GROWTH

*London, 5 February 2019* – Robeco, the Dutch pure play international asset manager, today announces the appointment of Andrew Knell CFA as Director, Business Development and Connor Murphy as Business Development Analyst in the UK Institutional team.

These appointments follow three years of growth after Robeco formally opened its UK office in 2015. With strong capabilities in Sustainability, Factor and Credit investing Robeco expects continued UK growth and is hiring to position for success and capitalise on momentum.

With over 14 years of investment experience, Andrew joins Robeco from Northern Trust Asset Management, where he was Senior Vice President and Senior Investment Strategist within the Global Equity division. Prior to this, Andrew spent eight years at Russell Investments, latterly as Client Executive of Russell Indexes. Connor joins the team from Fidelity International where he supported the Pan-European business.

In these newly created roles, Andrew and Connor will be responsible for further developing Robeco's institutional client footprint in the UK, which includes insurance, public and corporate pension schemes and fiduciary managers.

They will be based in London and report to Peter Walsh, Head of Robeco UK.

**Commenting on the appointments Peter Walsh, Head of Robeco UK said:** "We are very pleased to be expanding the team with such strong individuals, to continue to help drive the financial objectives of our institutional clients. Andrew brings a wealth of experience in several of our core capabilities, including Quantitative and Sustainability investing, and a strong network. He joins Robeco UK at a particularly exciting time in our development following a year in which we announced several flagship UK pensions mandate wins. Thoughtful expansion of our team is key to maximising this momentum, and we are delighted to have also hired Connor to the same team to ensure the current high standard of client service continues with the anticipated growth."

Robeco has a long track record of serving clients in the UK and has approximately GBP 7bn in assets under management (as at December 2018) from UK clients, an increase of GBP 2bn since opening in 2015. As at 30 September 2018, Robeco had GBP 152bn in assets under management, 70% of which were institutional.

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#### About Robeco

Robeco is a pure play international asset manager founded in 1929. It currently has 15 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 30 September 2018, Robeco had EUR 171 billion in assets under management, 70% of which were institutional. Robeco is a subsidiary of ORIX Corporation Europe N.V. which had assets under management of EUR 299 billion as at 30 September 2018. More information is available at [www.robeco.com](http://www.robeco.com).