

ROBECO GLOBAL CONSUMER TRENDS

From Euphoria to Reality

- Robeco Global Consumer Trends returns -1.9% in EUR (-1.3% in USD)
- · Google shares record double-digit gains for the fourth month in a row
- · Healthcare stocks rally sharply amid stock market rotation

Track record of Robeco Global Consumer Trends (EUR)- 30 November 2025

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	Fund	Index*	Rel. perf.
Last month	-1.9%	-0.6%	-1.3%
Year to date	1.3%	8.0%	-6.8%
1-year	1.1%	7.6%	-6.5%
3-year (ann.)	12.8%	14.0%	-1.2%
10-year (ann.)	10.9%	10.4%	0.5%

Track record of Robeco Global Consumer Trends (USD) - 30 November 2025

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	Fund	Index*	Rel. perf.
Last month	-1.3%	0.0%	-1.3%
Year to date	13.5%	21.1%	-7.6%
1-year	11.0%	18.2%	-7.2%
3-year (ann.)	17.4%	18.6%	-1.2%
10-year (ann.)	11.9%	11.4%	0.5%

Past performance is no guarantee of future results. The value of your investments may fluctuate.

Source: Robeco. Returns gross of fees, based on gross asset value. If the currency in which the past performance is displayed differs from the currency of the country in which you reside, then you should be aware that due to exchange rate fluctuations the performance shown may increase or decrease if converted into your local currency. Performance since inception is as of the first full month. Periods shorter than one year are not annualized. Values and returns indicated here are before cost; the performance data does not take account of the commissions and costs incurred on the issue and redemption of units. *MSCI All Country World index.

The Market

Stock markets across the globe had a difficult month amid worries about extended valuations for companies exposed to the Al boom. November saw the SP 500 Index in the United States surprisingly extend its winning streak, with the index posting a very modest gain of just 0.1%, marking the seventh consecutive month of increases. The Nasdaq Composite whipsawed as the index fell by 8% between late October and November 20th, but nevertheless staged a strong recovery into month end.

Oracle shares have lost about 40% of its value since their peak in early September, when it announced a multibillion dollar deal to supply OpenAl with compute capacity. Credit default swap spreads on Oracle's debt, which measure the cost of insuring a company's debt against default, hit the highest level since the Great Financial Crisis. Investors are concerned that the recent Aldriven borrowing spree (including by companies like Meta Platforms) may be forming a bubble. Oracle has issued debt totaling \$105 billion this year, making it the largest non-bank issuer among US corporates. While past debt binges haven't always ended badly, bondholders face limited upside from artificial intelligence gains but do bear credit risk amid the elevated spending.





Figure 1 | Oracle CDS (credit default swap) spreads have surged in recent months

source: Bloomberg

On the macro front, recent data has been mixed with a further weakening of consumer confidence, although investors remain hopeful for continued economic resilience as the government shutdown has been resolved. Markets are now pricing in a roughly 80% probability of a December rate cut. This expectation was supported by subdued inflation prints and the yield on 10-year treasuries briefly dipped below 4%, reflecting investor confidence in further easing of interest rates.

As said, the S&P 500 Index edged 0.1% higher, while the tech-laden Nasdaq Composite Index dropped 1.5% led by heavyweights like Nvidia, Microsoft and Amazon. The Magnificent Seven continued their rotation with Apple (+3%) on a six month winning streak, despite their questionable credentials in Al. The Euro Stoxx Index of major European companies also rose (+1.0%), while in Japan, the Topix Index also continued its strong relative performance and gained 1.4%. Emerging market stocks fell for the first time in ten months this year, as Chinese and Korean stocks dropped.

Robeco Global Consumer Trends lagged the market with a -1.9% return (-1.3% in USD) compared to the MSCI AC World Index decline of -0.6% (0.0% in USD). The strategy has now delivered year-to-date returns of 1.3% in EUR (13.5% in USD), below the MSCI AC World Index of 8.0% in EUR (+21.1% in USD).



Portfolio Changes

For those that missed the annual theme update last month, we briefly repeat the updated thematic breakdown and universe below.

Themes for 2026

Next Generation Consumer Experience Economy Al Revolution Personal Finance Health & Hygiene Smart Living Safety & Security NEW

Figure 2 | Investment Universe* (update for 2026)















* The companies shown above are for illustrative purposes only in order to demonstrate the investment universe. It cannot be guaranteed that the strategy/fund will consider the companies in the future

One of the important changes is that the investment universe will become a bit broader, as the value capture in a number of our themes has changed. As an example, we added EQT, a natural gas producer to the portfolio last month. We think natural gas assets can play a critical role in powering AI datacentres, because these facilities require massive, reliable energy to run high-performance computing and cooling systems. Natural gas offers a stable energy supply that can complement renewables and natural gas plants can be located near datacentres to reduce transmission losses. This combination of reliability, and relatively lower carbon intensity compared to coal makes natural gas a strategic bridge fuel for the rapid expansion of AI infrastructure. EQT is a major producer of natural gas and the natural gas price recently reached \$5.00, the highest price in more than three years.

We added an initial position in Danaher in life sciences. Danaher, a long-term quality compounder, has traded sideways for the last five years after reporting negative growth for 8 out of the past 11 quarters. We are more confident of a durable inflection in revenue growth after their most recent positive earnings report. We also started a new position in Samsung Electronics given the strength of the memory cycle. Samsung Electronics may soon be certified for high bandwidth memory products by Nvidia and the valuation is very attractive with a next-twelve-months P/E below 10x.

We exited Visa as we have reduced our payments exposure to just Mastercard. While we think the perceived threats around stablecoins are unwarranted, we also don't expect an acceleration in payment volumes given weakening consumer sentiment. We also sold our position in Unilever ahead of the ice cream spin-off.



Performance Review

Our AI Revolution theme was the biggest drag on the portfolio last month, while our Health & Hygiene segment outperformed handsomely as investors rotated funds towards year-to-date laggards, including pharmaceuticals and life sciences firms.

Table 1 | The top and bottom contributors

Top contributors	Main detractors
Alphabet	ARM
Idexx Laboratories	Uber Technologies
Galderma	Coinbase

The relative performance of the healthcare sector has been slowly improving. Last month a clear rotation towards healthcare was visible in the markets, and stocks in our **Health & Hygiene** theme benefitted. Shares of veterinary labs owner Idexx Laboratories surged 20% after the company reported quarterly revenue of \$1.1 billion, up 12% organically. Operating margins expanded by 100 bps and reached 32%. The companion animal group was once again the highlight with recurring revenue growth in diagnostics, supported by strong instrument placements and pricing. Idexx reported over 1,700 inVue Dx™ instrument placements in the quarter, their next-generation veterinary diagnostic instrument designed to streamline blood testing in clinics. Unlike traditional methods that require manual preparation, inVue Dx uses a so-called 'load-and-go' system, eliminating time-consuming steps and delivering quality results in about 10 minutes, enabling same-visit diagnosis and treatment decisions. The company raised annual guidance, with premium instrument placements and cloud-based software adoption strengthening recurring revenue streams.

Also injectable aesthetics company Galderma reported a stellar set of results. Net sales in the third quarter accelerated to 21% growth, driven by strong volume and favorable mix. The company raised the core EBITDA margin to as high as 23.6% and now expects at least 17% net sales growth for the year, upgraded from the previous 12-14% range. Nemluvio, their therapeutic dermatology product, was once again the star of the show, accelerating growth to \sim 40%, reinforcing Galderma's innovation-led strategy. The growth trajectory for the business is clearly accelerating beyond initial expectations, supported by blockbuster launches and strong execution. Galderma shares rose 8% and are now up more than 60% in 2025.

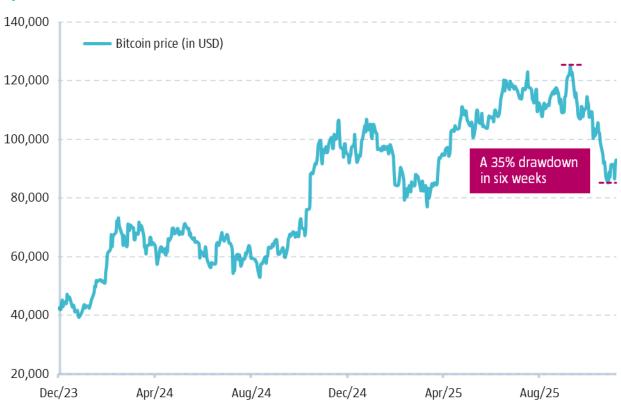
Within the **AI Revolution** theme, shares of Alphabet (+14%) registered their fourth consecutive month of double-digit gains. Their new TPU chip (called Ironwood) moved to general availability on Google Cloud, and is their most powerful and energy-efficient accelerated compute chip yet. Google emphasizes the 'age of inference' where high-volume and low-latency are critical elements. Customers like Anthropic and Meta Platforms plan to also use TPUs and Google has reported a wave of billion-dollar cloud deals. The TPU is positioned as a credible alternative to Nvidia for specific workloads, especially inference. Google has been training and serving Gemini on TPUs, underscoring the competitive shift custom ASICs (like TPUs, Amazon's Trainium, etc.) as hyperscalers are looking for ways to put some pressure on Nvidia and their premium-priced GPUs.

Nvidia itself reported a blow-out quarter with quarterly revenue of \$57 billion, up 62% year-over-year. The company guided to fourth quarter revenue of roughly \$65 billion and mentioned Blackwell (their latest chip) sales are "off the charts" and cloud GPUs are sold out. The quarter confirmed the 'Al infrastructure supercycle' is alive and well, also anchored by multi-year capex guidance from the likes of Microsoft, Meta Platforms and Alphabet. While Nvidia remains the de facto standard for training, it will be interesting to watch the inference mix going forward. Despite an initial rally, the shares dropped 13% as investors question the sustainability of their 75% gross margins. Finally, SoftBank (reluctantly) sold its entire stake in Nvidia for \$5.8bn as it needs the money to help fund its other Al investments, which include the Stargate project. ARM Holdings shares dropped 20% as the market interpreted Google's aggressive TPU push as a risk to GPU-centric ecosystems, and by extension, to ARM's long-term royalty upside in Al servers.

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In **Personal Finance**, November turned out to be a brutal month for digital assets and one of the worst months for crypto in three years. The price of Bitcoin fell 35% from the October high of \$125,000 to \$85,000. Bitcoin ETFs saw record outflows of nearly \$4 billion as institutions de-risked amid macro uncertainty and higher yields hurt risk assets. Crypto wallet provider Coinbase shares dropped 21% last month, as their business model is heavily tied to trading volumes and asset prices. Highbeta names (like Coinbase) were hit the hardest as investors sold tech and crypto exposed names.

Figure 3 | Bitcoin HODLers had to deal with a lot of FUD last month 3



Source: Bloomberg



2% 6% 14% 6% 31% 11% 24% **62%** 19% 25% ■ AI Revolution ■ Next Gen. Consumer ■ North America ■ Health & Hygiene ■ Experience Economy Europe ■ Smart Living ■ Personal Finance ■ Emerging Markets & Asia Pacific ■ Safety & Security

Figure 4 | Regional and Thematic Breakdown - 30 November 2025

Source: Robeco. This is the current overview as of the date stated above and not a guarantee of future developments. It should not be assumed that any investments in regions or trends identified were or will be profitable.

Table 2 | Top 10 weights - 30 November 2025

	Company	Theme	Weight
1	NVIDIA	Al Revolution	6.8%
2	Microsoft	Al Revolution	6.0%
3	Alphabet	Al Revolution	5.8%
4	Amazon.com.	Next Generation Consumer	4.2%
5	Galderma Group	Health & Hygiene	3.5%
6	Tencent Holdings	Experience Economy	3.3%
7	Mastercard	Personal Finance	3.3%
8	EssilorLuxottica	Health & Hygiene	3.0%
9	Meta Platforms	Al Revolution	2.8%
10	Inditex	Next Generation Consumer	2.7%
Total			41.3%

Source: Robeco. The data stated above may differ from data on the monthly factsheets due to different sources. The companies shown in this table are for illustrative purposes only in order to demonstrate the investment strategy on the date stated. It cannot be guaranteed that the strategy/fund will consider the companies in the future. No reference can be made to the future development of the companies.

Outlook

Given the uncertain macro and geopolitical climate, our quality growth style seems well suited for the current investment climate. We believe long term investors should focus on high quality businesses with valuable intangible assets, high margins, and superior returns on capital. Companies with these traits have historically delivered above average returns while offering downside protection. These firms are also poised to deliver healthy revenue and earnings growth, and we expect them to generate attractive long-term returns as a result.

We believe premium valuations for these businesses are justified given the quality of their business models, the high levels of earnings growth and the sustainability of their franchises.

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General

- Robeco Global Consumer Trends is a long-only equity capability that is available as a Luxembourg listed capital
 growth fund, both in EUR and USD.
- The strategy's AuM is about EUR 5/ USD 5.5 billion from retail, wholesale, and institutional clients.
- Winner of Lipper Fund Awards every year over the 2013-2020 period.

Investment Team

- Growth investor Jack Neele (26 years of experience) started managing the fund in 2007 and in 2010 he was joined by Richard Speetjens (25 years exp.).
- Since November 2020 Technology analyst Daniel Ernst (30 years exp.) has been added to the Robeco Global Consumer Thematic team and in June 2021 Consumer analyst Sam Brasser (5 years exp.) joined. Since November 2024, Teun Evers has been added to the team as an analyst.

Investment Philosophy

- Our mission is to profit from the increase in consumer spending over the next decade by focusing on secular trends.
- We combine our top-down allocation to these consumer trends with stock picking within these trends based on fundamental and quantitative research techniques.

Themes Overview

Next Generation Consumer

 The next generation of consumers is reshaping global demand patterns, favoring companies that leverage data, omnichannel ecosystems, and innovative design to meet these preferences are positioned for outsized growth



Al Revolution

• The Al Revolution is driving a structural shift across industries, unlocking productivity gains, new revenue streams, and cost efficiencies. Companies that own critical Al infrastructure, proprietary data, and scalable deployment platforms stand to capture outsized returns as adoption accelerates.



Experience Economy

The Experience Economy reflects a consumer shift from goods to memorable, personalized experiences.
 Businesses that harness technology, data analytics, and brand storytelling to deliver unique experiences are positioned to foster loyalty, and drive sustainable growth.



Health & Hygiene

 Heightened awareness of wellness, safety, and preventive care is driving sustained demand for health and hygiene solutions across consumer markets. Companies that innovate in personal care, cleaning technologies, and health-focused products are positioned to benefit from recurring demand.



Personal Finance

The democratization of financial services, driven by digital platforms and embedded finance, is empowering
consumers to manage wealth, credit, and payments with ease and transparency. Companies that deliver
secure, personalized solutions are positioned to capture long-term growth.



Smart Living

 Companies delivering integrated ecosystems, spanning smart home, energy management, and mobility services, are well positioned as consumers prioritize automation and sustainability.



Safety & Security

Growing concerns around safety, cybersecurity, and privacy are driving demand for protection solutions.
 Companies that deliver integrated security platforms are positioned to benefit from recurring revenue models and regulatory tailwinds as safety becomes a priority in today's connected world.





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Europastrasse 2, P.O. Box, CH-8152 Opfikon, acts as the Swiss paying agent. The prospectus, the Key Information Documents (PRIIP), the articles of association, the annual and semi-annual reports of the Fund(s), as well as the list of the purchases and sales which the Fund(s) has undertaken during the financial year, may be obtained, on simple request and free of charge, at the office of the Swiss representative ACOLIN Fund Services AG. The prospectuses are also available via the website.

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