

## Press Release

### Robeco promotes Javier García de Vinuesa and Ana Claver Gaviña

**Rotterdam, 17 December 2018** – Today, Robeco announces that Javier García de Vinuesa will be named Head of EMEA Wholesale & Global Financial Institutions, including US Offshore and LatAm, effective January 1<sup>st</sup> 2019. Mr. García de Vinuesa is currently responsible for servicing Robeco's clients in Southern Europe, LatAm and US Offshore. Ana Claver, currently head of Sales Spain & Chile will be appointed as Country Manager for Robeco Spain & Chile, as per the same date.

Mr. García de Vinuesa has more than 20 years of experience in the financial sector, starting his career in the Product Development department of Santander Investments and Banif. He has held various positions at Merrill Lynch Asset Management and Lyxor's ETFs unit. Mr. García de Vinuesa joined Robeco in 2003. He holds a degree in Economics and Business Administration.

Ms. Ana Claver Gaviña is currently Head of Sales at Robeco Spain & Chile. Prior to assuming this role, she had been part of the sales team servicing Spanish and Chilean market since 2006. Ms. Claver Gaviña joined Robeco from Morgan Stanley where she was involved in the private banking business. Prior to that, she worked in the consultancy business at Venture Consulting. She began her career at UBS in London in 2002. Ms. Claver Gaviña holds a degree in Economics and Business Administration and also holds the Chartered Financial Analyst designation.

**Christoph von Reiche, Head of Global Distribution & Marketing:** "I'm delighted that Javier and Ana have taken on these important positions enabling them and their teams to continue to serve our clients well. At Robeco we focus on delivering leadership in sustainability investing as well as quantitative, credit, emerging market and trend investing. Given the success both Javier and Ana have had in their respective roles, I am very pleased to see them take their leadership and client commitment to the next level."

#### Media enquiries

##### Robeco

Corporate Communications

Office: +31 (0) 10 224 2241

Email: [cc@robeco.nl](mailto:cc@robeco.nl)

#### About Robeco

Robeco is a pure play international asset manager founded in 1929. It currently has 15 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 30 June 2018, Robeco had EUR 167 billion in assets under management, 70% of which were institutional. Robeco is a subsidiary of ORIX Corporation Europe N.V. which had assets under management of EUR 296 billion as at 30 June 2018. More information is available at [www.robeco.com](http://www.robeco.com).