

# Robeco Institutional Emerging Markets Fonds

2022

Annual Report

Fund for joint account

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# Robeco Institutioneel Emerging Markets Fonds

(open fund for joint account incorporated under Dutch law, subject to the definitions contained within the 1969 Dutch Corporation Tax Act, established in Rotterdam, the Netherlands)

## Manager

Robeco Institutional Asset Management B.V. ('RIAM')

## Executive Committee ('ExCo') of RIAM

Robeco Institutional Asset Management B.V. ('RIAM')

Daily policymakers RIAM:

K. (Karin) van Baardwijk CEO\*

I.R.M. (Ivo) Frielink (since 1 March 2022)

M.C.W. (Mark) den Hollander\*

M.F. (Mark) van der Kroft

A. (Alexander) Preininger (since 1 November 2022)

M. (Marcel) Prins (since 1 June 2022)\*

V. (Victor) Verberk

A.J.M. (Lia) Belilos-Wessels (until 31 January 2022)

H-C. (Christoph) von Reiche (until 31 March 2022)

\* also statutory director

## Supervisory directors of RIAM

M.F. (Maarten) Slendebroek

S. (Sonja) Barendregt-Roojers

S.H. (Stanley) Koyanagi

M.A.A.C. (Mark) Talbot

R.R.L. (Radboud) Vlaar

## Depository and Transfer Agent

J.P. Morgan SE, Amsterdam Branch (as a result of legal merger and name change as from 22 January 2022 legal successor of J.P. Morgan Bank Luxembourg S.A., Amsterdam Branch)

Strawinskylaan 1135,

NL-1077 XX Amsterdam

## Fund managers

Dimitri Chatzoudis

Wim-Hein Pals

Jaap van der Hart

Cornelis Vlooswijk

## Independent Auditor

KPMG Accountants N.V.

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# Report by the manager

## General information

### Legal aspects

Robeco Institutioneel Emerging Markets Fonds (the “fund”) is an investment institution as referred to in Section 1:1 of the Dutch Financial Supervision Act (hereinafter: “Wft”) and falls within the scope of the European Directive (2011/61/EU) for Alternative Investment Fund Managers.

Robeco Institutional Asset Management B.V. (‘RIAM’) manages the fund. In this capacity, RIAM handles the asset management, risk management, administration, marketing and distribution of the fund. RIAM holds an AIFMD license as referred to in Section 2:65 Wft, as well as a license to manage UCITS as referred to in Section 2:69b Wft. RIAM is moreover authorized to manage individual assets and give advice with respect to financial instruments. RIAM is subject to supervision by the Dutch Authority for the Financial Markets (the ‘AFM’).

The assets of the fund are held in custody by J.P. Morgan SE, Amsterdam Branch. J.P. Morgan SE, Amsterdam Branch is appointed as the depositary of the fund as referred to in Section 4:62m Wft. The depositary is responsible for supervising the fund insofar as required under and in accordance with the applicable legislation e.g. monitoring the fund’s cashflows, monitoring investments, checking whether the net asset value of the fund is determined in the correct manner, checking that the equivalent value of transactions relating to the fund assets is transferred, checking that the income from the fund is used as prescribed in applicable law and regulations and the fund documentation, etc. The manager, the Legal Titleholder (Stichting Custody Robeco Institutional) and the depositary have concluded a depositary and custodian agreement. In this agreement the responsibilities of the depositary are described. Besides the abovementioned supervising tasks, the main responsibilities of the depositary are e.g. holding in custody the assets of the fund, establishing that the assets have been acquired by the fund and that this has been recorded in the accounts, establishing that the issuance, repurchase, repayment and withdrawal of the fund’s shares takes place in accordance with the fund documentation and applicable law and regulations and carrying out the managers instructions.

The fund is subject to statutory supervision by the AFM. The fund has been entered in the register as specified in Section 1:107 of the Wft.

### Merger of the Depositary, J.P. Morgan Bank Luxembourg S.A.

As part of the implementation of the J.P. Morgan legal entity strategy within Europe, J.P. Morgan Bank Luxembourg S.A. merged into J.P. Morgan AG which at the same time changed its legal form from a German Stock Corporation (Aktiengesellschaft) to a European Company (Societas Europaea), being J.P. Morgan SE (the “Merger”).

As from 22 January 2022, J.P. Morgan SE, as the legal successor of J.P. Morgan Bank Luxembourg S.A., continued to act as Depositary through its Amsterdam Branch.

In the remainder of the report, including the notes to the Financial Statements, the new name (“J.P. Morgan SE”) is used.

### Strategic partnership with Van Lanschot Kempen

Early February 2023, Robeco and Van Lanschot Kempen signed an agreement for a strategic partnership including the transfer of Robeco’s online distribution platform for investment services to Van Lanschot Kempen. The partnership fits in with Robeco’s strategic focus on its core business in the Dutch and global wholesale and institutional markets. Robeco’s clients will retain their current investments under the same conditions at Van Lanschot Kempen, Robeco’s investments funds remain available to clients through Van Lanschot Kempen’s distribution platform Evi Van Lanschot. The agreement is expected to be closed mid 2023.

### Robeco

When ‘Robeco’ is mentioned it means RIAM as well as the activities of other companies that fall within the scope of Robeco’s management.

### Supervision by the Supervisory Board of Robeco Institutional Asset Management B.V.

The Supervisory Board of Robeco Institutional Asset Management B.V. supervises the general affairs of Robeco and its businesses as managed by the Management Board and Executive Committee, including the funds under management.

During the meetings of the Supervisory Board, attention was paid, among other things, to developments in the financial markets and the performance of the funds. The interests of clients are considered to be a key issue and, consequently, an important point of focus.

Based on periodic reports, the Supervisory Board discussed the results of the funds with the Management Board and Executive Committee. These discussions focused on the investment results, the development of assets under management as a result of market movements and the net inflow of new money as well as operational matters.

In the meetings of the Audit & Risk Committee of the Supervisory Board, amongst other things the (interim) financial reports of the funds and the reports of the independent auditor were discussed. In addition, risk management, incident management, tax, legal, compliance issues and quarterly reports from internal audit, compliance, legal affairs and risk management were discussed.

# Report by the manager (continued)

## General information (continued)

### **Tax features**

The fund is an open fund for joint account established in the Netherlands. The fund is formed from the fund assets that are pooled from deposits made by participants, entitling them to a participation in the fund assets. On the basis of Section 28 of the Dutch Corporation Tax Act, the fund has the status of a fiscal investment company. This means that 0% corporation tax is due, providing that, after the deduction of costs, the fund makes its profit available for distribution to participants in the form of dividend within eight months of the close of the financial year and satisfies any other relevant regulations.

### **Issuance and repurchase of participating units**

The issuance and repurchasing of participating units is possible exclusively through the fund in accordance with the terms set out in the Terms and Conditions for Management and Custody. For entry into the fund or for an increase in participation or for full or partial redemption of the participation, the manager will charge a fee on the deposit or cancellation value to cover the associated transaction costs. These fees will accrue to the fund. The fee thus determined can be requested from the manager. The actual maximum surcharge or discount is published on [www.robeco.com/en/riam](http://www.robeco.com/en/riam).

### **Terms and Conditions for Management and Custody**

The Terms and Conditions for Management and Custody of Robeco Institutioneel Emerging Markets Fonds can be obtained from the fund's address.

# Report by the manager (continued)

## Key figures

### Overview 2018 – 2022

	2022	2021	2020	2019	2018	Average
<b>Performance in % based on:</b>						
– Net asset value <sup>1</sup>	-15.3	5.6	3.4	28.1	-12.0	0.9
– MSCI Emerging Markets Index (net return, in EUR) <sup>2</sup>	-14.9	4.9	8.5	20.6	-10.3	1.0
Dividend <sup>3</sup>	5.00	5.40	3.40	2.58	2.30	
Total net assets <sup>4</sup>	673	841	1,171	1,310	975	

<sup>1</sup> Any dividends distributed in any year are assumed to have been reinvested in the fund.

<sup>2</sup> The exchange rates of World Market Reuters are used to make the currency conversion.

<sup>3</sup> The dividend relates to the reporting year mentioned and is distributed in the following year. 2022 concerns a proposal. Further information on the proposed dividend can be found in the section Proposed profit appropriation on page 34.

<sup>4</sup> In millions of euros.

## General introduction

### Financial market environment

The year 2022 saw geopolitical upheaval joining elevated macro-economic volatility as the post-Covid economic boom came to an end. Emerging from the Covid pandemic on a strong footing early 2022, the global economy had to grapple with another major shock stemming from Russia's invasion of Ukraine on 24 February 2022. Consequently, the global economic business cycle transitioned from accelerated expansion into a broad based slowdown as rising energy prices dented consumer purchasing power and confidence. Even though, the Ukraine-Russia conflict was difficult to forecast in 2021, the more broad based growth slowdown was in line with our expectations as central banks tightened monetary policy in 2022. However, the nature and maturity of the slowdown showed regional divergencies. As China entered the year 2022, the slowdown was already well underway and the economy recovered as the country abandoned its zero Covid policy in the fourth quarter of 2022. In the US and Europe, the slowdown was in an early stage with both regions still enjoying unusually tight labor markets against a backdrop of resilient services activity by the end of 2022. Whereas the US and China were experiencing a classic boom-bust cycle, Europe was dealt a significant blow with Russian energy imports largely vanishing, resulting in spiking gas prices. Overall, global economic activity decelerated on the back of cooling manufacturing activity and goods based consumption, while demand for services was strong. The latest IMF projections indicate an annualized global real GDP growth to have decelerated from 6.0% in 2021 to 3.2% in 2022.

The year 2022 could be marked as a pivotal year that upended an era of low inflation in developed economies. Annual inflation in both the US and Europe accelerated to 8.6% by the end of June 2022 followed by a moderate easing in the second half for the US while Europe's inflation accelerated further. In the US, inflation declined to 7.7%, while Europe's inflation amounted to 10.1% by November. The highest inflation levels in 40 years in developed economies emerged as a result of a multiplicity of shocks. The unusual strong recovery in goods demand following the 2020 Covid recession (propelled by significant fiscal as well as monetary stimulus) and persisting supply constraints were aggravated by a major negative supply shock to commodities as Russian energy and wheat exports were impaired. The GSCI commodities total return index rose 34.2% in USD in 2022. All in all, these unanticipated shocks and their aftermath proved to have a large impact on inflation dynamics in 2022. Global core inflation, as measured by inflation excluding energy and food prices, gradually determined a larger share of the overall inflation picture as the year 2022 progressed, driven by rising rents, wages and lagged pass through of energy prices in services.

In response, central banks in developed economies embarked on an aggressive monetary tightening cycle in early 2022 to bring inflation back to target via demand destruction, following a similar tightening cycle initiated by emerging market central banks. Determined to contain inflation, the Fed raised policy rates from 0.25% to 4.5% during the year while also the ECB ended its negative policy rate regime and brought its policy rate to 2%. This pace of rate hikes has been unprecedented. Several leading inflation indicators have rolled over in the second half of 2022, hinting at fading supply and demand imbalances that initially spurred inflation. Attesting to central bank credibility in tackling inflation, long term inflation expectations have remained well behaved.

Except for cash and commodities, there were very few places to hide in 2022. Sovereign fixed income experienced the worst losses since the 19th century (global government bonds hedged to euro lost 14.1%) at a time when equity markets underwent a significant derating (the MSCI World hedged to euro shed 17.9%). The long standing TINA (there is no alternative for risky assets) narrative faltered as risk free assets started to offer competitive yields.

### Markets outlook

The significant valuation adjustments in asset markets are by now largely reflective of peak policy rates. Given an expected decline of inflation, global central banks will eventually cease their tightening cycles as the economic slowdown has been set in motion. This might imply that government bond yields are close to their peak. Peak government bond yields, a declining inflation trajectory and slower economic growth or even a recession, will prove to be a positive mix for government bond returns in 2023. The economic circumstances might prove more difficult for corporate bonds as credit spreads normally peak only halfway the recession. The lagged effect of the surge in real policy rates on corporate earnings and defaults has yet to materialize into 2023. Equity valuations have declined significantly, and as such expected returns for equity have improved. The risk for equities is a larger than expected decline in earnings on the back of a weak economy. The worsening of financial conditions, elevated geopolitical uncertainty and the lagged impact of a historic rise in real rates on highly levered segments of the global economy leaves a nonnegligible risk to the consensus opinion for a mild global recession in 2023.



# Report by the manager (continued)

## General introduction (continued)

### Markets outlook (continued)

In the first quarter 2023 uncertainties around a number of US banks and Credit Suisse resulted in financial market turmoil and amongst others triggered measures by Central Banks and supervisory bodies. For now, the situations both in the US and Credit Suisse appear to be stabilizing, but caution remains required. Some of our portfolios are invested in equity or bonds of the institutions affected. The extent of which differs and depends on the investment strategy. Some of the banks involved were also active as brokers used by Robeco. Since they are continuously being monitored in line with our risk management framework, Robeco was able to take swift action to identify and limit exposure to these parties. Additionally, in terms of counterparty exposure (e.g. due to parties being counterpart in derivatives or lending) similar steps were taken. Within Robeco the Financial Crisis Committee (FCC) handles situations like these. The FCC is called upon in case of a (potential) financial distress event substantially impacting the inherent risk profile of client portfolios managed by Robeco. The objective of the FCC is to protect the interests and positions of our clients and of Robeco itself. The FCC has convened a number of times to monitor and discuss the situation.

### Developments in emerging markets in 2022

With war in Ukraine, global covid re-opening, high inflation, sharply rising interest rates and China's zero-covid policy, 2022 was a turbulent year with significant declines in global bond and equity markets. The MSCI Emerging Markets index fell by 14.9% in euro terms, slightly worse than the 12.8% decline for developed markets.

Worst market obviously was Russia, with all Russian assets valued to zero in March. Russian securities may still have some potential value, but for the foreseeable future they remain impossible to trade and monetize for foreign entities. Beyond Russia, Poland and Hungary were among the worst performers, as their companies were directly or indirectly impacted by the Ukraine war and Russia sanctions. Korea and Taiwan were also among the worst performing countries, in particular the technology companies which were negatively impacted by a global slowdown in demand. China also lagged the EM index, but to lesser extent. Headwinds were the strict zero-covid policy, a sharp slowdown in the property market, geo-political tensions with Taiwan and the US, and fears about Xi becoming all-powerful after the party congress, yet more positive developments were the easing of regulatory pressure for the internet companies, selective stimulative measures and recently the abandonment of almost all covid measures, allowing the economy to re-open in 2023.

On the positive side, Turkey was the most surprising outlier with around 100% return, even with inflation above 80% and Erdogan's unorthodox monetary policy to lower interest rates nevertheless. Probably this was largely driven by local investors considering domestic bonds a worse alternative than equities. Brazil was the best market among the larger EM countries, supported by high returns for commodity heavyweights Vale and Petrobras, the prospects for lower interest rates after hiking preemptively and inflation starting to come down, and a more relaxed attitude towards a Lula presidency. Other countries that performed relatively well versus the index were the other Latin American countries, India, South Africa, all Middle Eastern countries, Indonesia and Thailand.

## Investment policy

### Investment objective

The fund aims to achieve a substantially higher return than the MSCI Emerging Markets index on a three to five year horizon.

### Investment policy

The Robeco Institutioneel Emerging Markets Fonds takes at least 90% exposure to equities and comparable financial instruments (including share certificates, ADRs, GDRs and NVDRs) issued by companies in emerging countries (including Hong Kong), i.e., companies that are established in emerging countries (including Hong Kong) or deploy most of their economic activities there, or are included in the MSCI Emerging Markets Standards Index.

Robeco Institutioneel Emerging Markets Fonds is classified as Article 8 under the SFDR. More information is available in the precontractual SFDR disclosures of the fund on our website. Attached to this annual report the Annex IV disclosure can be found with detailed information on the achievement of the sustainability goals over the reporting period.

### Implementation of the investment policy

The investment policy of Robeco's investment strategy in emerging markets has been focused since its inception in 1994 on combining top-down country allocation with bottom stock selection. Our country allocation is based on the analysis of macro-economic, valuation, earnings, technical and sentiment factors.

In terms of country allocation, the main overweight countries were South Korea, Indonesia, Mexico, Greece and Hungary. The main underweight countries were Saudi Arabia, Malaysia, India, Philippines, Poland and Chili.

In stock selection we have a value bias. We have a preference for selecting undervalued companies of which the earnings outlook is not yet appreciated by the market. From a sector perspective the main overweight positions are in Financials, IT hardware and Consumer Discretionary. We were underweight in expensive internet and EV companies, Consumer Staples and Healthcare.

### Currency policy

Robeco Institutioneel Emerging Markets Fonds invests in equities and comparable financial instruments issued in different currencies from emerging countries and developed countries (including the US dollar). The currency in which the financial instruments are issued can diverge from the currency in which the actual – underlying – risk is run. Country positioning therefore provides a better picture of the underlying currency risk than the currency in which the instrument is issued. Currency risk is limited by restricting the underweight or overweight for countries to a maximum of 10% of versus the index weight. The fund can make use of forward exchange contracts to limit currency risk.

# Report by the manager (continued)

## Investment result

Net result per participating unit <sup>1</sup>					
EUR x 1	2022	2021	2020	2019	2018
Direct investment income	4.82	4.45	3.01	3.74	3.10
Indirect investment income	-25.27	5.38	5.19	27.64	-16.69
Management and other costs	-1.05	-1.20	-1.01	-1.03	-1.01
<b>Net result</b>	<b>-21.50</b>	<b>8.63</b>	<b>7.19</b>	<b>30.35</b>	<b>-14.60</b>

<sup>1</sup> Based on the average amount of participating units outstanding during the reporting year. The average number of participating units is calculated on a daily basis.

Over the reporting period, Robeco Institutioneel Emerging Markets Fonds generated a return of -14.6% (gross of fees in EUR), against a return of -14.9% for its reference index, the MSCI Emerging Markets Index (Net Return in EUR). Stock selection contributed positively and country allocation contributed negatively. In country allocation positive attribution came from the positioning in particularly Russia, Indonesia and Greece. The underweight in the Middle East, Thailand and Turkey caused the main negative attribution. Stock selection had a positive contribution to the relative performance. Stock selection in China in particular, but also in India, South Korea and South Africa was strong. Stock selection in Russia, Taiwan and Brazil was the main detractor from relative performance.

## Return and risk

The investment result is important, but risk management of the portfolio is important as well. The portfolio's tracking error was 3.8%. The Robeco Institutioneel Emerging Markets Fonds is an actively managed fund. The portfolio is characterized by an active share (not overlapping the index) of around 70% in 2022. The portfolio's beta was on average close to 1.08. In general terms, in a bull market, a portfolio with a beta of above 1 will have a higher return than the market.

## Risk management

The presence of risks is inherent to the character of asset management. It is therefore very important to have a procedure for controlling these risks embedded in the RIAM's day-to-day operations. The manager Robeco, ensures that risks are effectively controlled via the three lines model: Robeco management (first line), the Compliance and Risk Management departments (second line) and the Internal Audit department (third line).

The management of Robeco is primary responsible for risk management as part of its day-to-day activities. The Compliance and Risk Management departments develop and maintain policy, methods and systems that enable the management to fulfill their responsibilities relating to risk. Furthermore, portfolios are monitored by these departments to ensure that they remain within the investment restrictions under the Terms and Conditions for Management and Custody and the information memorandum, and to establish whether they comply with the internal guidelines. The Risk Management Committee decides how the risk-management policies are applied and monitors whether risks remain within the defined limits. The Group Internal Audit department carries out audits to assess the effectiveness of internal control.

Robeco uses a risk management and control framework that helps control all types of risk. Within this framework, risks are periodically identified and assessed as to their significance and materiality. Internal procedures and measures are focused on providing a structure to control both financial and operational risks. Management measures are included in the framework for each risk. Active monitoring is performed to establish the effectiveness of the procedures and measures of this framework.

## Operational risk

Operational risk is the risk of loss as a result of inadequate or failing processes, people or systems. Robeco constantly seeks opportunities to simplify processes and reduce complexity in order to mitigate operational risks. Robeco uses systems that can be seen as the market standard for financial institutions. The use of automation increases the risk associated with IT. This risk can be divided into three categories. The risk of access by unauthorized persons is managed using preventive and detective measures to control access to both the network and systems and data. Processes such as change management and operational management provide for monitoring of an operating system landscape. Finally, business continuity measures are in place to limit the risk of breakdown as far as possible and to recover operational status as quickly as possible in the event of a disaster. The effectiveness of these measures is tested periodically by means of internal and external monitoring.

## Compliance risk

Compliance & Integrity risks embody the risk of corporate and individual behaviour that leads to insufficient compliance with laws and regulations and internal policies to such an extent that in the end this may cause serious damage to confidence in Robeco and in the financial markets. Robeco's activities – collective and individual portfolio management – are subject to European and local rules of financial supervision. Observance of these rules is supervised by the national competent authorities (in the Netherlands the Authority for the Financial Markets, AFM and the Central Bank of the Netherlands, DNB). It is in the interest of investors in Robeco-managed funds that Robeco complies with all the applicable laws and regulations.



# Report by the manager (continued)

## Risk management (continued)

### Compliance risk (continued)

With regard to the funds and counterparties, Robeco follows applicable sanctions of the Netherlands, UN, EU, UK and US, as amended and/or supplemented from time to time, and any mandatory (investment) restrictions deriving therefrom. In case of conflicting sanctions the applicable sanctions from the EU will prevail at all times. In 2022, Russia has committed a violation of international law by invading a sovereign state. While Robeco didn't own Russian sovereign bonds, Robeco has officially excluded these bonds for the funds and placed buying restrictions on Russian equities and corporate bonds.

The past few years the level of regulation has increased consistently while the regulatory environment is evolving as well by moving from a principle-based to a more rule and evidence based environment. Robeco actively follows these regulatory developments and is in continuous effort to incorporate all regulatory changes to ensure compliance with rules and regulations. Robeco performs annual Systematic Integrity Risk Assessments (SIRAs) to further identify and assess compliance and integrity risks and the control measures that mitigate these risks. If needed, follow-up actions will be discussed with the business to further mitigate the integrity risks.

The new EU regulatory framework on sustainable finance, consisting of multiple pieces of legislation, including the new Sustainable Finance Disclosure Regulation (SFDR), Taxonomy Regulation and amendments to existing frameworks (including the UCITS Directive and AIFMD), introduced extended reporting and disclosures, aiming for increased comparability between sustainable funds and to avoid greenwashing. The framework also requires the integration of sustainability (risks) in the organization, governance, risk management and investment processes of Robeco. The requirements entered into force in 2021. In 2022 additional work has been undertaken to further implement the detailed SFDR Regulatory Technical Standards and Robeco disclosed the detailed sustainability related information of Robeco-managed funds, the so called article 6, 8, 9 disclosures.

Robeco Institutioneel Emerging Markets Fonds is classified as Article 8 under the SFDR. More information is available in the precontractual SFDR disclosures of the fund on our website. Attached to this annual report the Annex IV disclosure can be found with detailed information on the achievement of the sustainability goals over the reporting period.

Furthermore, Robeco implemented the new Key Investor Document for its funds offered to retail clients in line with the Packaged Retail Investment & Insurance -based Products (PRIIPs) which entered into force as of 1 January 2023.

### Outsourcing risk

The risk of outsourcing the activities is that the third party cannot meet its obligations, despite the existing contracts, and that the fund may incur a loss that cannot or cannot always be recovered from the third party.

### Fraud risk

Having a strong reputation for integrity is crucial for Robeco to safeguard market confidence and public trust. Fraud can undermine this confidence and trust. Therefore Robeco has implemented a central approach to mitigate fraud risk, including but not limited to actions to reduce fraud risk and assessments on the effectiveness of internal controls to reduce fraud risk. Two Anti-Fraud Officers (AFOs) are appointed, one from Operational Risk Management (ORM) focusing on External Fraud and one from Compliance, focusing on Internal Fraud. These AFOs are the first point of contact for any fraud risk indications and need to ensure that these are dealt with timely and effectively. The AFOs have the following tasks:

- Perform a periodical Fraud Risk Assessments and report the outcome towards the Entity Risk Management Committee (ERMC) and the Audit & Risk Committee (A&RC);
- Perform a gap analysis to identify missing controls in the RCF;
- Aligning with IT Security on anti-fraud measures implemented and ways to further improve fraud detection; and
- Monitor the proper follow-up of internal and external fraud incidents.

The risk of fraud inherently exists within each department of RIAM. Mitigating measures have been implemented within RIAM, such as segregation of duties between for example portfolio management, trading and mid- and back office. Such measures limit the actual risk of internal fraud. Although there is always the (inherent) risk of internal fraud from overriding or bypassing the internal controls, Robeco considers this a limited risk due to amongst other the organizational setup with a proper segregation of assets; no (fund) assets (e.g. equities and bonds) can be stolen, as these are held by the custodians who only act upon instructions following the agreed upon processes and authorizations.

## Developments Financial Risk Management

Robeco has been continuously working to further enhance its risk management methodologies, infrastructure and processes.

To further improve the risk infrastructure and the storage of risk data, the risk Datawarehouse is being enhanced. Development of the Datawarehouse takes place in close cooperation with MSCI, as the vendor of our risk management platform. A more centralized storage of risk data allows for improved operational efficiency throughout the company.

In 2022, we enhanced our sustainability risk framework and ensured that this is reflected in all external documentation. The sustainability risk policy describes sustainability risk limits and controls, and the way in which any possible risk exceedances are addressed. The Sustainability Risk Policy is fully aligned with the Sustainable Financial Disclosure Regulation (SFDR). Alongside, we expanded the monitoring of sustainability risks in the product range of Robeco. This includes a dashboard to identify outliers and the enhancement and expansion of our climate risk scenarios.

A quantification of the risks can be found in the notes to the financial statements on pages 23 through 28.

Robeco Institutioneel Emerging Markets Fonds 9

# Report by the manager (continued)

## Movements in net assets

During the reporting period the net assets of Robeco Institutioneel Emerging Markets Fonds fell by EUR 168.1 million to EUR 672.7 million. This decrease can be explained by the following items. On balance, units were redeemed to the amount of EUR 6.9 million. The net loss resulted in the decrease of the assets by EUR 129.1 million. EUR 32.1 million was distributed in dividend.

### Survey of movements in net assets

	2022 EUR' 000	2021 EUR' 000
<b>Assets at opening date</b>	<b>840,783</b>	<b>1,171,055</b>
Participating units issued	60,454	47,226
Participating units purchased	(67,307)	(418,846)
<b>Situation on closing date</b>	<b>833,930</b>	<b>799,435</b>
Direct investment income	28,923	35,819
Indirect investment income	(151,737)	43,343
Costs	(6,323)	(9,701)
<b>Net result</b>	<b>(129,137)</b>	<b>69,461</b>
Dividend payments	(32,061)	(28,113)
<b>Assets at closing date</b>	<b>672,732</b>	<b>840,783</b>

# Report by the manager (continued)

## Remuneration policy

The fund itself does not employ any personnel and is managed by Robeco Institutional Asset Management BV (hereafter 'RIAM'). In the Netherlands, persons performing duties for the fund at management-board level and portfolio managers are employed by Robeco Nederland B.V. The remuneration for these persons comes out of the management fee.

This is a reflection of the Remuneration Policy of RIAM. The remuneration policy of RIAM applies to all employees of RIAM. The policy follows applicable laws, rules, regulations and regulatory guidance including, without limitation, chapter 1.7 of the Wft, article 5 of SFDR, the ESMA Remuneration Guidelines under UCITS, the ESMA Remuneration Guidelines under AIFMD and the ESMA Guidelines under MIFID.

### Responsibility for and application of the policy

The RIAM Remuneration Policy is determined and applied by and on behalf of RIAM with the approval, where applicable, of the Supervisory Board of RIAM on the advice of the Nomination & Remuneration Committee (a committee of the Supervisory Board of RIAM) and, where applicable, the shareholders (Robeco Holding B.V. and ORIX Corporation Europe N.V.).

### Introduction and scope

Employees and their knowledge and capabilities are the most important asset of RIAM. In order to attract and retain staff that allows RIAM to provide value to RIAM's clients and satisfy the clients' needs, fixed and variable remuneration is vital. It is equally vital to reward talent and performance fairly and competitively. In line with RIAM's reputation as a leader in sustainability, RIAM compensates its employees and applies its policy in a non-discriminatory and gender-neutral manner.

### Key objectives of the Remuneration Policy are:

- to stimulate employees to act in our clients' best interests and to prevent potential conduct of business and conflict of interest risks, adversely affecting the interests of clients;
- to support effective risk management and avoid employees taking undesirable risks, taking into account the internal risk management framework;
- to ensure a healthy corporate culture, focused on achieving sustainable results in accordance with the long-term objectives of RIAM, its clients and other stakeholders;
- to ensure consistency between the remuneration policy and environmental, social and governance risks and sustainable investment objectives by including these risks in the key performance indicators (KPIs) used for the determination of variable compensation of individual staff members;
- to provide for a market competitive remuneration to retain and attract talent.

### The remuneration policy in a broader perspective

In general, RIAM aims to align its remuneration policy and practices with its risk profile, its function and the interests of all its stakeholders. RIAM's approach to remuneration is intended to attract, motivate and retain colleagues who have the necessary skills, capabilities, values and behaviors needed to deliver on its strategy. This policy and RIAM's remuneration practices aim to (i) reward success whilst avoiding to reward for failure and (ii) maintain a sustainable balance between short and long-term value creation and build on RIAM's long-term responsibility towards its employees, clients, shareholders and other stakeholders

#### *RIAM is an asset manager with Dutch roots and nearly a century of operations*

Established in Rotterdam in 1929, RIAM offers investment management and advisory services to institutional and private investors. In addition, RIAM manages and distributes a variety of investment funds in and outside of the Netherlands. As an asset manager, RIAM is also acutely aware of its role in the transition to a more sustainable future.

#### *RIAM's remuneration policy is shaped by regulation and finetuned by its stakeholders*

RIAM is active in a sector that is strictly regulated, impacting every aspect of its business model – including its remuneration policy and practices. A common denominator between the various sectoral remuneration regulations to which RIAM is subject, is that they all endeavor to align, at least in general terms, the interests of covered institutions with those of its stakeholders, for example through the use of deferral mechanisms, retention periods and restrictions on disproportionate ratios between fixed and variable remuneration.

Closely observing these requirements – in text and spirit – in constructing its remuneration approach and this remuneration policy, is a first step for RIAM to ensure alignment between its remuneration and the interests of its key stakeholders.

RIAM's remuneration policy seeks to strike a balance between its function as a trusted asset manager for institutional and retail clients on the one hand and its desire to offer RIAM's employees a well-balanced and competitive remuneration package on the other hand – recognizing the inherent risks to the former posed by the latter. RIAM believes that the balance between the interests of these two key stakeholders (clients and employees) are served by the use of specific performance criteria (KPIs), such as those emphasizing customer centricity.

The annual variable remuneration within RIAM in principle does not exceed 200% of fixed remuneration. A limit RIAM considers appropriate in light of the market and global arena in which it operates.

Finally, in recognition of RIAM's responsibilities to Dutch – and global – society in combatting climate change, RIAM has explicitly integrated sustainability risk factors in the performance indicators of relevant employees, so that their remuneration can be aligned with sustainability risk management.

# Report by the manager (continued)

## Remuneration policy (continued)

### The remuneration policy in a broader perspective (continued)

*RIAM's approach to remuneration is subject to constant monitoring and change*

RIAM constantly seeks and receives input from clients, employees (both through the works council and in other settings), its shareholder, regulators and other stakeholder groups about its remuneration approach, enhancing the link between remuneration outcomes and stakeholder interests.

RIAM has set-up robust governance and monitoring arrangements to ensure its remuneration policy and approach remain aligned not just with applicable law, but also with the interests of its stakeholders.

### Remuneration elements

When determining the total remuneration of employees, RIAM periodically performs a market benchmark review. All remuneration awarded to RIAM employees can be divided into fixed remuneration (payments or benefits without consideration of performance criteria) and variable remuneration (additional payments or benefits, depending on performance).

#### *Fixed remuneration - Monthly fixed pay*

Each individual employee's monthly fixed pay is determined based on their function and/or responsibility and experience according to the RIAM salary ranges and with reference to the benchmarks of the investment management industry in the relevant region. The fixed remuneration is sufficiently high to remunerate the professional services rendered, in line with the level of education, the degree of seniority, the level of expertise and skills required, job experience, the relevant business sector and region.

#### *Fixed remuneration - Temporary allowances*

Under certain circumstances, temporary allowances may be awarded. In general, such allowances are solely function and/or responsibility based and are not related to the performance of the individual employee or RIAM as a whole. Allowances are granted pursuant to strict guidelines and principles.

#### *Variable remuneration*

The variable remuneration pool is established based on the financial results and includes a risk assessment on the total actual variable remuneration pool. In such assessment both financial and non-financial risks are taken into account, consistent with the risk profile of RIAM, the applicable businesses and the underlying client portfolios. When assessing risks, both current and future risks that are taken by the staff member, the business unit and Robeco as a whole are taken into account. This is to ensure any variable remuneration grants are warranted in light of the financial strength of the company and effective risk management.

To the extent that the variable remuneration pool allows, each employee's variable remuneration will be determined at the reasonable discretion of RIAM, taking into account the employee's behavior and individual and team and/or the department's performance, based on pre-determined financial and non-financial performance factors (KPIs). Poor performance or unethical or non-compliant behavior will reduce individual awards or can even result in no variable remuneration being awarded at all. Furthermore, the variable remuneration of all RIAM staff is appropriately balanced with the fixed remuneration.

The KPIs for investment professionals are mainly based on the risk-adjusted excess returns over one, three and five years. For sales professionals, the KPIs are mostly related to the net run rate revenue, and client relationship management. The KPIs should not encourage excessive risk-taking. Furthermore, sustainability KPIs are set to ensure decisions are taken in line with the sustainability risk considerations related to investment strategies and also facilitate the implementation of relevant ESG risk-related factors consistent with our sustainability risk policy. The KPIs for support professionals are mainly non-financial and role-specific. KPIs for Control Functions are predominantly (70% or more) function and/or responsibility specific and non-financial in nature. KPIs may not be based on the financial results of the part of the business they oversee in their monitoring role. At least 50% of all employees' KPIs are non-financial.

#### *Payment and deferral of variable remuneration and conversion into instruments*

Unless stated otherwise in this paragraph, variable remuneration up to EUR 50,000 is paid in cash immediately after being awarded. If an employee's variable remuneration exceeds EUR 50,000, 60% is paid in cash immediately and the remaining 40% is deferred and converted into instruments, as shown in the table below. These instruments are 'Robeco Cash Appreciation Rights' (R-CARs), the value of which reflects the financial results over a rolling eight-quarter period of all direct or indirect subsidiaries of Robeco Holding B.V.

	<i>Year 1</i>	<i>Year 2</i>	<i>Year 3</i>	<i>Year 4</i>
Cash payment	60%			
R-CARs redemption		13.34%	13.33%	13.33%

# Report by the manager (continued)

## Remuneration policy (continued)

### Remuneration elements (continued)

#### Severance payments

No severance is paid in case of voluntary resignation of the employee or in case of dismissal of the employee for seriously culpable behavior. Severance payments to daily policy makers as determined in the Wft are capped at 100% of fixed remuneration and no severance shall be paid to daily policy makers in case of dismissal due to a failure of the institution, e.g., in case of a request for state aid or if substantial sanctions are imposed by the regulator.

### Additional rules for Identified Staff

The rules below apply to Identified Staff. These rules apply in addition to the existing rules as set out above and will prevail in the event of inconsistencies. Identified Staff is defined as employees who can have a material impact on the risk profile of RIAM and/or the funds it manages. Identified Staff includes:

- members of the governing body, senior management, (senior) portfolio management staff and the heads control functions (Compliance, Risk Management, Internal Audit);
- other risk-takers as defined in the AIFMD and UCITS V, whose total remuneration places them in the same remuneration bracket as the group described above.

#### Monitoring and Control Staff

The following rules apply to the fixed and variable remuneration of Monitoring and Control Staff:

- The fixed remuneration is sufficient to guarantee that RIAM can attract qualified and experienced staff.
- The business objectives of Monitoring and Control Staff are predominantly role-specific and non-financial.
- The financial business objectives are not based on the financial results of the part of the business that the employee covers in his or her own monitoring role.
- The appraisal and the related award of remuneration are determined independently of the business they oversee.
- The above rules apply in addition to the rules which apply to the Identified Staff if an employee is considered to be part of both the Monitoring or Control Staff and Identified Staff.
- The remuneration of the Head of Compliance, the Head of Internal Audit and the 2 Heads of Risk Management (Head of Risk and Head of Investment Restrictions) fall under the direct supervision of the Nomination & Remuneration Committee of the Supervisory Board of RIAM.

#### Identified Staff

The following rules apply to the fixed and variable remuneration of Identified Staff:

- The fixed remuneration is sufficient to guarantee that RIAM can attract qualified and experienced staff.
- Part of the variable remuneration is paid in cash and part of it is deferred and converted into instruments, based on the payment/redemption table below. The threshold of EUR 50,000 does not apply. In the occasional event that the amount of variable remuneration is more than twice the amount of fixed remuneration, the percentages between brackets in the table below will apply

	Year 1	Year 2	Year 3	Year 4	Year 5
Cash payment	30% (20%)	6.67% (10%)	6.66% (10%)	6.66% (10%)	
R-CARs redemption		30% (20%)	6.67% (10%)	6.66% (10%)	6.66% (10%)

### Risk control measures

RIAM has identified the following risks that must be taken into account in applying its remuneration policy:

- misconduct or a serious error of judgement on the part of employees (such as taking non-permitted risks, violating compliance guidelines or exhibiting behavior that conflicts with the core values) in order to meet business objectives or other objectives
- a considerable deterioration in RIAM's financial result becomes apparent
- a serious violation of the risk management system is committed
- evidence that fraudulent acts have been committed by employees
- behavior that results in considerable losses.

The following risk control measures apply, all of which are monitored by the Supervisory Board of RIAM.

#### Ex-post risk assessment claw back – for all employees

RIAM may reclaim all or part of the variable remuneration paid if (i) this payment was made on the basis of incorrect information, (ii) in the event that fraud has been committed by the employee, (iii) in the event of serious improper behavior on the part of the employee or serious negligence in the performance of his or her tasks, or (iv) in the event of behavior that has resulted in considerable losses for the organization.

# Report by the manager (continued)

## Remuneration policy (continued)

### Risk control measures (continued)

#### *Ex-post risk assessment malus – for Identified Staff*

Before paying any part of the deferred remuneration, RIAM may decide, as a form of ex-post risk adjustment, to apply a malus on the following grounds:

- evidence of fundamental misconduct, error and integrity issues by the staff member (e.g. breach of code of conduct, if any, and other internal rules, especially concerning risks);
- a staff member having caused a considerable deterioration in the financial performance of RIAM or any fund managed by it, especially to the extent this performance was relevant to the award of variable remuneration;
- a significant deficiency in the risk management of RIAM or any fund managed by it; or
- significant changes in the overall financial situation of RIAM.

#### *Ex-ante risk assessment – for Identified Staff*

Before granting an in-year variable remuneration to Identified Staff, RIAM may decide, as a form of ex-ante risk adjustment, to apply a reduction or even reduce the variable remuneration proposal to zero in case of compliance and risk related matters, collectively or individually.

### Approvals

In accordance with RIAM's governance, the remuneration of the Management Board is determined by the shareholder (ORIX Corporation Europe N.V.), based on a proposal from the Supervisory Board of RIAM who has been advised by the Nomination & Remuneration Committee of the Supervisory Board of RIAM. The remuneration of employees earning in total more than EUR 500,000 per annum requires the approval of the Supervisory Board of RIAM (advised by the Nomination & Remuneration Committee of the Supervisory Board of RIAM) as well as the shareholder.

### Annual audit

Internal Audit audits the remuneration process annually, as well as verifying the implementation of possible amendments to it and that remuneration has been in compliance with the policy.

### Remuneration in 2022

Of the total amounts granted in remuneration<sup>1</sup> by RIAM in 2022 to RIAM's Board, Identified Staff and Other Employees, the following amounts are to be assigned to the fund:

#### Remuneration in EUR x 1

Staff category	Fixed pay for 2022	Variable pay for 2022
Board (3 members)	7,997	9,847
Identified Staff (102) (ex Board)	89,931	69,527
Other employees (730 employees)	303,264	93,782

The total of the fixed and variable remuneration charged to the fund is EUR 574,348. Imputation occurs according to the following key:

$$\text{Total remuneration (fixed and variable)} \times \frac{\text{Total fund assets}}{\text{Total assets under management (RIAM)}}$$

The fund itself does not employ any personnel and has therefore not paid any remuneration above EUR 1 million.

<sup>1</sup> The remunerations relate to activities performed for one or more Robeco entities.

### Remuneration manager

The manager (RIAM) has paid to 2 employees a total remuneration above EUR 1 million.



# Report by the manager (continued)

## Sustainable investing

Safeguarding economic, environmental and social assets is a prerequisite for a healthy economy and the generation of attractive returns in the future. Robeco's mission therefore, is to enable our clients to achieve their financial and sustainability goals by providing superior investment returns and solutions. We are an active owner, we integrate material ESG issues systematically into our investment processes, we have a net zero roadmap in place and a broad range of sustainable solutions. Responsibility for implementing Sustainable investing lies with the CIO Fixed Income and Sustainability, who also has a seat on Robeco's Executive Committee.

### Focus on stewardship

Fulfilling our responsibilities in the field of stewardship forms an integral part of Robeco's approach to Sustainable investing. A core aspect of Robeco's mission is fulfilling our fiduciary duties towards our clients and beneficiaries. Robeco manages investments for a variety of clients with different investment needs. We always strive in everything we do to serve our clients interests to the best of our ability. We publish our own stewardship policy on our website. This policy describes how we deal with possible conflicts of interest, how we monitor the companies in which we invest, how we conduct activities in the field of engagement and voting, and how we report on our stewardship activities. To mark our strong commitment to stewardship, we are signatories to many different stewardship codes across the globe.

### ESG at the forefront in 2022 Proxy Season:

ESG topics took center stage in the 2022 proxy season as companies came under unprecedented scrutiny over their ESG performance. The season saw a growing number of ESG-focused shareholder proposals addressing a broader and more diverse set of topics. The significant support for these proposals highlighted the urgent need for companies to step up their ESG efforts to meet the growing expectations of investors and regulators alike.

In 2022, companies faced continued pressure from investors on climate change. This occurred against the backdrop of a historic 2021 proxy season that saw the advent of the Say-on-Climate proposal and the removal of Exxon directors in a proxy fight focused on carbon transition strategy. 2022 meeting agendas stand proof of this ever-growing interest; a large number of Say-on-Climate proposals were up for a vote, with shareholders having called for companies to set and disclose targets across scope 1, 2 and 3 emissions, to align their strategy to net-zero or to cease financing fossil fuels. At the same time, biodiversity emerged as a key topic as resolutions dealing with issues such as plastics use and water stewardship made their way onto ballots. Robeco assessed the merits of these proposals on a case-by-case basis, while continuing to hold companies accountable for insufficient climate action by voting against specific agenda items such as the board chair election.

Social topics were brought to the fore by the Covid-19 pandemic and remained high on the agenda in the 2022 proxy season. Particularly noteworthy was the large variety of social issues that reached ballots. Shareholders filed an increasing number of proposals calling for companies to carry out racial equity or civil rights audits and these resolutions in some cases won majority support - as seen at Apple's 2022 AGM. Healthcare companies such as Pfizer and Johnson & Johnson were targeted by resolutions addressing IP transfer to Covid-19 vaccine manufacturers, and the public health costs of protecting vaccine technology. The number of proposals addressing climate-related lobbying also steadily increased. In all cases, Robeco supported proposals deemed to protect minority shareholder rights and strengthen director accountability while safeguarding long-term shareholder interests. Notably, Robeco co-filed a resolution dealing with customer due diligence at Amazon's 2022 AGM; this proposal was supported by nearly 40% of the votes cast.

Governance topics remained top-of-mind as shareholders continued to push to expand their rights and to hold companies accountable for remuneration practices that lagged their expectations. Meeting agendas were packed with proposals seeking amendments to provisions governing proxy access, special meetings, and action by written consent, as well as resolutions calling for companies to adopt the "one share, one vote" principle or to separate the board chair and CEO roles. Many companies proposed article amendments that would allow them to hold virtual-only meetings at their discretion. However, recent years have shown that virtual-only shareholder meetings can severely deprive shareholders of their rights as management is afforded the discretion to filter out inconvenient questions. For this reason, Robeco opposed any article amendments that grant companies the discretion to hold shareholder meetings in a virtual-only format outside exceptional circumstances.

The prominence of ESG topics on meetings ballots however also sparked an increase in the number of proposals dubbed as "anti-ESG" or "anti-social." Filed by "conservative" investors, these were centered around many of the topics highlighted above yet called for companies to halt rather than advance their ESG efforts. The low support gained by these resolutions is however far from being reassuring for ESG-minded investors; in the US, a low approval rate means that proposals addressing the same issue can be excluded from ballots in subsequent years. Robeco voted against any shareholder proposals seeking to halt the companies' efforts to advance ESG goals.

### ESG integration by Robeco

Sustainability brings about change in markets, countries and companies in the long term. And since changes affect future performance, ESG factors can in our view add value to our investment process. We therefore look at these factors in the same way as we consider a company's financial position or market momentum. We have research available from leading sustainability experts, including our own proprietary research from the sustainable investing research team. This dedicated sustainable investing research team works together very closely with the investment teams to provide them with in-depth sustainability information.

# Report by the manager (continued)

## Sustainable investing (continued)

### ESG integration by Robeco (continued)

The investment analysis focuses on the most material ESG factors and the connection with the financial performance of a company. We can then focus on the most relevant information in performing our investment-analysis and can reach enhanced investment decisions.

Besides integrating ESG, Active Ownership and exclusions into all of our investment processes, in 2022 we systematically added climate risk as a factor in our fundamental investment analyses, both on the equity and on the credit side. Furthermore we added more information on biodiversity exposures and risks to our Country Sustainability Ranking which is used in our government bond investment process.

### Contributing to the Sustainable Development Goals

Robeco is a signatory in the Netherlands to the Sustainable Development Goals Investing Agenda. To help our customers contribute to the objectives, we worked on analyzing the SDG<sup>1</sup> contribution of companies and developing SDG investment solutions. Currently multiple solutions are available both in equity and fixed income and the amount of assets that are managed in line with this SDG methodology is increasing rapidly.

<sup>1</sup> Sustainable Development Goals as defined by the United Nations

Furthermore, Robeco contributes to the SDGs by integrating ESG factors in its decision-making process for investments and encourages companies to act in support of these goals by means of a constructive dialogue. The SDGs are continually considered during the engagement and voting activities.

### Combatting climate change

Robeco's climate change policy includes integrating climate issues in investments when financially material and engaging with companies. Furthermore climate risks for our funds are being assessed and monitored by the financial risk management department. In 2020 Robeco expanded its climate change policy by announcing the ambition to achieve net-zero greenhouse gas (GHG) emissions by 2050 across all its assets under management.

Robeco aims to decarbonize its investments 30% by 2025 and 50% by 2030. We aim to follow the Paris agreements which implies we decarbonize our assets 7% per annum on average. Our ability to do so, in the longer run, will however also be dependent on the decarbonization of the global economy. Living up to the same standards it sets for others, Robeco also applies the aim to reach net zero by 2050 to its own operations. It aims to reduce its operational emissions 35% by 2025 and 50% by 2030. This encompasses all emissions associated with business travel, electricity, heating and other business activities. In April 2022 Robeco reported on its progress towards these goals in its sustainability report (report can be found on the website of Robeco).

### Exclusion

Robeco pursues an exclusion policy for companies that are involved in the production of or trade in controversial weapons such as cluster munition and anti-personnel mines, for tobacco companies and for companies that severely and structurally violate either the United Nations Global Compact (UNGC) or OECD Guidelines for Multinational Enterprises. We apply strict criteria for this last category and if a dialogue fails the company can be excluded. Robeco publishes its exclusion policy and the list of exclusions on its website.

### Active ownership

Constructive and effective activities under active ownership encourage companies to improve their management of risks and opportunities in the field of ESG. This in turn establishes a better competitive position and improved profitability and moreover has a positive impact on the community. Active ownership involves voting and engagement. Robeco exercises its voting rights for the shares in its investment funds all over the world.

In 2022, we voted at 132 shareholder meetings on behalf of Robeco Institutioneel Emerging Markets Fonds. At 75 (57%) of the 132 meetings, we cast at least one vote against management's recommendation. In addition, Robeco enters into an active dialogue with the companies in which it invests on questions concerning the environment, society and corporate governance.

Robeco has Active Ownership specialists in Rotterdam, London, Singapore and Hong Kong. In 2022 Robeco engaged with 215 companies on different issues ranging from corporate governance to health care to climate change. For Robeco Institutioneel Emerging Markets Fonds, we entered into a dialogue with 24 companies, involving 16 value engagement cases, 5 enhanced engagement cases and 3 SDG engagement cases. More information on our processes and themes can be found in the Stewardship Policy.

Value engagement is a proactive approach focusing on long-term issues that are financially material and/or causing adverse sustainability impacts. The primary objective is to create value for investors and mitigating adverse impacts by improving sustainability conduct and corporate governance of companies.

# Report by the manager (continued)

## Sustainable investing (continued)

### Active ownership (continued)

Enhanced engagement focuses on companies that severely and structurally breach minimum behavioral norms in areas such as human rights, labor, environment and anti-corruption. The primary objective of enhanced engagement is to address reported shortfalls against internationally accepted codes of conduct for corporate governance, social responsibility, the environment and transparency.

SDG engagement is to drive a clear and measurable improvement in a company's SDG contribution over three to five years through engagement. By ensuring a company's persistent relevance is reflected by its ability to address key societal needs, this strategy creates value for both investors and society at large.

In 2022 Robeco started engagement on four new sustainable themes: Net Zero Carbon Emissions, Natural Resource Management, Diversity & Inclusion and Nature Action 100.

### Net Zero Carbon Emissions

This new theme, launched in Q1 2022, is an extension of our corporate decarbonization theme which opened in Q4 2020. We have expanded the theme by engaging with an additional 15 companies. Our engagement under this theme sets the expectation for companies to set long-term net-zero targets, and to substantiate them with credible short- and medium-term emissions reduction strategies, as well as transition plans that ensure a reduction in real-world emissions over the next decade.

### Natural Resource Management

This engagement theme is focused on companies for whom the management of water use and wastewater discharge is a financial material issue. Companies need to account for the amount of fresh water use that is needed to make certain products – often drawn from places where water is already scarce. Also the discharge of wastewater remains problematic and therefore needs to be addressed. One of the core goals is to encourage companies to report their water and wastewater-related information in a more harmonized way, so that companies are actively thinking and talking about water and wastewater management in a similar, more comparable way.

### Diversity & Inclusion

Human development is also vital to a more sustainable and prosperous world, particularly in reaping the rewards that greater inclusion can bring. This theme builds on prior work in promoting great diversity in the workplace, trying to achieve equal rights – particularly for female participation in more senior roles, including at board level – and making sure that every voice is heard. Our engagement aims to improve embedding Diversity, Equity and Inclusion (DEI) in companies' human capital strategies, setting clear targets to strengthen DEI practices and outcomes. We also expect companies to measure and disclose meaningful data and outcomes related to workforce composition, promotion, recruitment, retention rates and equity pay practices.

### Nature Action 100 (NA100)

This engagement theme is a collaborative engagement program building on the lessons learned from Climate Action 100+. The focus of NA100 will lie with terrestrial, fresh water and marine biomes addressing dependencies and impacts on biodiversity driven by deforestation, overfishing and pollution. The Nature Action 100 governance structure is currently under negotiation and aims to build on the Nature benchmark of the World Benchmarking Alliance. Company engagements will be initiated in 2023.

### New regulation; the EU plan for financing sustainable development

The EU's Sustainable Finance Action Plan represents one of the most impactful pieces of regulation to hit the investment management industry since MiFID II. A core tenet of the plan is the Sustainable Finance Disclosure Regulation (SFDR), which classifies investment funds according to their sustainability credentials for the first time. On March 10 2021 all Robeco funds were classified to be either article 6 (do not promote ESG characteristics), article 8 (Environment and Social promoting strategies) or article 9 (strategies with sustainable investment as its objective). Fund documentation, like the prospectus and the factsheets have also been adjusted to contain more and more specific information on how ESG is integrated as the disclosure regulation requires. Lastly a sustainable risk policy, good governance policy and principal adverse impact policy were published on the website, along with a range of other documentation. In 2022 Robeco published a statement on how we are dealing with Principle Adverse Impact of our investments.

Robeco Institutioneel Emerging Markets Fonds is classified as Article 8 under the SFDR. More information is available in the precontractual SFDR disclosures of the fund on our website. Attached to this annual report the Annex IV disclosure can be found with detailed information on the achievement of the sustainability goals over the reporting period.

Rotterdam, 8 May 2023  
The Manager

# Annual financial statements

## Balance Sheet

Before profit appropriation	Notes	31/12/2022 EUR' 000	31/12/2021 EUR' 000
<b>ASSETS</b>			
<b>Investments</b>			
Equities	1	657,759	830,269
Derivatives	2	–	45
<b>Total investments</b>		<b>657,759</b>	<b>830,314</b>
<b>Accounts receivable</b>			
Dividends receivable	3	2,431	2,397
Other receivables, prepayments and accrued income	4	17	31
<b>Total accounts receivable</b>		<b>2,448</b>	<b>2,428</b>
<b>Other assets</b>			
Cash and cash equivalents	5	14,093	10,114
<b>LIABILITIES</b>			
<b>Investments</b>			
Derivatives	2	150	–
<b>Accounts payable</b>			
Payable to affiliated parties	6	1,356	1,978
Other liabilities, accruals and deferred income	7	62	95
<b>Total accounts payable</b>		<b>1,418</b>	<b>2,073</b>
<b>Accounts receivable and other assets less accounts payable</b>		<b>15,123</b>	<b>10,469</b>
<b>Assets less liabilities</b>		<b>672,732</b>	<b>840,783</b>
<b>Composition of fund assets</b>			
Participants capital	8, 9		
General reserve	8	183,854	190,707
Undistributed earnings	8	618,015	580,615
	8	(129,137)	69,461
<b>Fund assets</b>		<b>672,732</b>	<b>840,783</b>

The numbers of the items in the financial statements refer to the numbers in the Notes.

# Annual financial statements (continued)

## Profit and loss account

	Notes	2022 EUR' 000	2021 EUR' 000
<b>Direct investment result</b>			
Investment income	11	28,923	35,819
<b>Indirect investment result</b>			
Unrealized gains	1, 2	42,359	66,662
Unrealized losses	1, 2	(218,005)	(190,955)
Realized gains	1, 2	46,963	200,448
Realized losses	1, 2	(23,054)	(32,812)
<b>Total operating income</b>		<b>(122,814)</b>	<b>79,162</b>
<b>Costs</b>	15, 16		
Management fee	12	6,052	9,383
Other costs	14	271	318
<b>Total operating expenses</b>		<b>6,323</b>	<b>9,701</b>
<b>Net result</b>		<b>(129,137)</b>	<b>69,461</b>

The numbers of the items in the financial statements refer to the numbers in the Notes.

# Annual financial statements (continued)

## Cash flow statement

	Notes	2022 EUR' 000	2021 EUR' 000
<b>Cash flow from investment activities</b>			
Net result		(129,137)	69,461
Unrealized changes in value	1, 2	175,646	124,293
Realized changes in value	1, 2	(23,909)	(167,636)
Purchase of investments	1, 2	(117,273)	(148,717)
Sale of investments	1, 2	138,096	513,877
Increase (-)/decrease (+) accounts receivable	3, 4	(20)	119
Increase (+)/decrease (-) accounts payable	6, 7	(655)	(667)
		<b>42,748</b>	<b>390,730</b>
<b>Cash flow from financing activities</b>			
Received for units subscribed		60,454	47,226
Paid for repurchase of own units		(67,307)	(418,846)
Dividend paid		(32,061)	(28,113)
		<b>(38,914)</b>	<b>(399,733)</b>
<b>Net cash flow</b>		<b>3,834</b>	<b>(9,003)</b>
Currency and cash revaluation		145	1,867
<b>Increase (+)/decrease (-) cash</b>		<b>3,979</b>	<b>(7,136)</b>
Cash at opening date	5	10,114	17,250
<b>Total cash at opening date</b>		<b>10,114</b>	<b>17,250</b>
Cash at closing date	5	14,093	10,114
<b>Total cash at closing date</b>		<b>14,093</b>	<b>10,114</b>

The numbers of the items in the financial statements refer to the numbers in the Notes.



# Notes

## General

The annual financial statements have been drawn up in conformity with Part 9, Book 2 of the Dutch Civil Code. The fund's financial year is the same as the calendar year.

## Accounting principles

### General

The financial statements are produced according to the going concern assumption. Unless stated otherwise, items shown in the financial statements are stated at nominal value and expressed in thousands of euros. Assets and liabilities are recognized or derecognized in the balance sheet on the transaction date.

### Financial investments

Financial investments are classified as trading portfolio and are valued at fair value, unless stated otherwise. The fair value of stocks is determined on the basis of market prices and other market quotations at closing date. For forward exchange contracts, internal valuation models are used and the value is based on quoted currency rates and reference interest rates at closing date. Transaction costs incurred in the purchase and sale of investments are included in the purchase or sale price as appropriate. Transaction costs incurred in the purchase of investments are therefore recognized in the first period of valuation as part of the value changes in the profit and loss account. Transaction costs incurred in the sale of investments are part of the realized results in the profit and loss account. Changes to the valuation model for forward currency contracts may lead to a different valuation. Derivative instruments with a negative fair value are recognized under the derivatives item under investments on the liability side of the balance sheet.

### Recognition and derecognition of items in the balance sheet

Investments are recognized or derecognized in the balance sheet on the transaction date. Equities and derivatives are recognized in the balance sheet on the date the purchase transaction is concluded. Equities are derecognized in the balance sheet on the date the sale transaction is concluded. Derivatives are fully or partially derecognized in the balance sheet on the date the sales transaction is concluded or if the contract is settled on the expiry date. Accounts receivable and payable are recognized in the balance sheet on the date that contractual rights or obligations with respect to the receivables or payables arise. Receivables and payables are derecognized in the balance sheet when, as a result of a transaction, the contractual rights or obligations with respect to the receivables or payables no longer exist.

### Presentation of derivatives

Derivatives are recognized in the balance sheet at fair value. The presentation of the fair value is based on the liabilities and receivables per contract. The receivables are reported under assets and obligations are reported under liabilities. The value of the derivatives' underlying instruments is not included on the balance sheet. Where applicable, the underlying value of derivatives is included in the information provided on the currency and concentration risk.

### Netting

Financial assets and liabilities with the same party are offset, and the net amount is reported in the statement of financial position, when the fund has a current, legally enforceable right to set off the recognised amounts and intends to either settle on a net basis, or to realise the asset and settle the liability at the same time.

### Use of estimates

In preparing these financial statements, the manager has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

### Cash and cash equivalents

Cash and cash equivalents are carried at nominal value. If cash is not freely disposable, this is factored into the valuation.

Cash expressed in foreign currencies is converted into the functional currency as at the balance sheet date at the exchange rate applicable on that day. Please refer to the currency table on page 35.

### Accounts receivable

Receivables are valued after initial recognition at amortized cost based on the effective interest method, less impairments. Given the short-term character of the receivables, the value is equal to the nominal value.

### Debt

Non-current debts and other financial obligations are valued, after initial recognition, at the amortized cost price based on the effective interest method. Given the short-term character of the debt, the value is equal to the nominal value.

# Notes (continued)

## Accounting principles (continued)

### Foreign currencies

Transactions in currencies other than the euro are converted into euro at the exchange rates valid at the time. Assets and liabilities expressed in other currencies are converted into euro at the exchange rate prevailing at balance-sheet date. The exchange rate differences thus arising or exchange rate differences arising on settlement are recognized in the profit and loss account. Investments in foreign currencies are converted into euro at the rate prevailing on the balance sheet date. This valuation is part of the valuation at fair value. Exchange rate differences are recognized in the profit and loss account under changes in value.

### Securities lending

Investments for which the legal ownership has been transferred by the fund for a given period of time as a result of securities-lending transactions, will continue to be included in the fund's Balance sheet during this period, since their economic advantages and disadvantages, in the form of investment income and changes in value, will be added to or deducted from the fund's result. The way in which collateral ensuing from securities-lending transactions is reported depends on the nature of this collateral. If the collateral is received in the form of investments these are not recognized in the balance sheet as the economic advantages and disadvantages relating to the collateral will be for the account and risk of the counterparty. If the collateral is received in cash it will be recognized in the balance sheet as in this case the economic advantages and disadvantages will be for the account and risk of the fund.

### Stock swaps

Synthetic stock swaps are tailor-made products that offer investors the opportunity of realizing economic returns like those obtained with equity investments without actually investing in the underlying value. There are different ways of offering over-the-counter (OTC) equity exposure. Examples are warrants, notes, combinations of options and stock swaps. A stock swap is a tailor-made contract concluded between the investor and the swap seller that gives economic exposure to an underlying stock or associated security, stock basket or index. With a swap contract, two parties agree to exchange the profit margin or the total returns on a specific stock. In a typical long-sides swap transaction for instance, the investor receives all the positive performance of the reference stock and pays for any negative performance plus interest based on the LIBOR rate.

## Principles for determining the result

### General

Investment results are determined by investment income, rises or declines in stock prices, rises or declines in foreign exchange rates and results of transactions in currencies, including forward transactions and other derivatives. Results are allocated to the period to which they relate and are accounted for in the profit and loss account.

### Recognition of income

Income items are recognized in the profit and loss account when an increase of the economic potential associated with an increase of an asset or a reduction of a liability has occurred and the amount of this can be reliably established.

### Recognition of expenses

Expense items are recognized when a reduction of the economic potential associated with a reduction of an asset or an increase of a liability has occurred and the amount of this can be reliably established.

### Investment income

This includes the net cash dividends declared during the year under review, the nominal value of stock dividends declared, interest received and paid and proceeds. Accrued interest at balance sheet date is taken into account.

### Payment for deposits and withdrawals

The manager can charge a fee on entry or extension and on – partial – termination to cover the associated transaction costs to be deducted from the purchase resp. sales value. These fees, expressed as a percentage of the purchase resp. sales value, accrue to the fund and are processed in the profit and loss account. The fee thus determined can be requested from the manager.

### Changes in value

Realized and unrealized capital gains and losses on securities and currencies are presented under this heading. Realization of capital gains takes place on selling as the difference between the realizable sales value and the average historical cost price. Unrealized capital gains relate to value changes in the portfolio between the beginning of the financial year and the balance sheet date, corrected by the realized gains when positions are sold or settlement takes place.

## Principles for cash flow statement

### General

This cash flow statement has been prepared using the indirect method. Cash comprises items that may or may not be directly callable. Accounts payable to credit institutions include debit balances in bank accounts.

# Notes (continued)

## Risks relating to financial instruments

### Investment risk

The value of investments may fluctuate. Past performance is no guarantee of future results. The net asset value of the fund depends on developments in the financial markets and can therefore either rise or fall. Shareholders run the risk that their investments may end up being worth less than the amount invested, or even worth nothing. The general investment risk can also be characterized as market risk.

### Market risk

Market risk can be divided into three types: price risk, currency risk and concentration risk. Market risks are contained using limits on quantitative risk measures such as tracking error, volatility or value-at-risk. This means that the underlying risk types (price risk, currency risk and concentration risk) are also indirectly contained.

#### Price risk

The net asset value of the fund is sensitive to market movements. In addition, investors should be aware of the possibility that the value of investments may vary as a result of changes in political, economic or market circumstances, as well as changes in an individual business situation. The entire portfolio is exposed to price risk. The degree of price risk that the fund runs depends among other things on the risk profile of the fund's portfolio. More detailed information on the risk profile of the fund's portfolio can be found in the section on Return and risk on page 8.

#### Currency risk

All or part of the securities portfolio of the fund may be invested in currencies, or financial instruments denominated in currencies other than the euro. As a result, fluctuations in exchange rates may have both a negative and a positive effect on the investment result of the fund. Currency risks may be hedged with currency forward transactions and currency options. Currency risks can be limited by applying relative or absolute currency concentration limits.

As at the balance sheet date, there were no positions in currency forwards contracts.

The table below shows the gross and net exposure to the various currencies, including cash, receivables and debts. Further information on the currency policy can be found on page 7.

Currency exposure	31/12/2022 Gross position EUR' 000	31/12/2022 Net position EUR' 000	31/12/2022 % of net assets	31/12/2021 % of net assets
AED	9,880	9,880	1.47	–
BRL	28,769	28,769	4.28	4.00
CLP	4,103	4,103	0.61	–
CNY	61,808	61,808	9.19	6.32
EUR	13,795	13,795	2.05	1.83
GBP	8	8	–	–
HKD	142,075	142,075	21.12	23.36
HUF	9,775	9,775	1.45	1.67
IDR	29,782	29,782	4.43	3.46
INR	52,414	52,414	7.79	7.17
KRW	103,093	103,093	15.32	17.61
MXN	13,605	13,605	2.02	1.49
PLN	5,456	5,456	0.81	–
RUB	–	–	–	0.09
SGD	8	8	–	–
THB	3,716	3,716	0.55	–
TRY	1	1	–	0.34
TWD	85,536	85,536	12.72	15.68
USD	80,053	80,053	11.90	14.41
VND	4,512	4,512	0.67	–
ZAR	24,343	24,343	3.62	2.57
<b>Total</b>	<b>672,732</b>	<b>672,732</b>	<b>100.00</b>	<b>100.00</b>

# Notes (continued)

## Risks relating to financial instruments (continued)

### Market risk (continued)

#### Currency risk (continued)

#### Concentration risk

Based on its investment policy, the fund may invest in financial instruments from issuing institutions that operate mainly within the same sector or region, or in the same market. In the case of concentrated investment portfolios, events within the sectors, regions or markets in which they invest have a more pronounced effect on the fund assets than in less concentrated investment portfolios. Concentration risks can be limited by applying relative or absolute country or sector concentration limits.

The portfolio includes positions in stock market index futures at balance sheet date.

The table below shows the exposure to stock markets through stocks and stock market index futures per country in amounts and as a percentage of the fund's total equity capital.

#### Concentration risk by country

			31/12/2022	31/12/2022	31/12/2021
	Equities	Exposure to stock index futures	Total exposure	% of net assets	% of net assets
	EUR' 000	EUR' 000	EUR' 000		
Bermuda	9,738	–	9,738	1.45	1.69
Brazil	36,074	–	36,074	5.36	4.83
Cayman Islands	110,972	–	110,972	16.49	14.55
Chile	4,103	–	4,103	0.61	–
China	92,005	–	92,005	13.68	13.24
Greece	15,126	–	15,126	2.25	2.07
Hong Kong	4,623	–	4,623	0.69	1.55
Hungary	9,775	–	9,775	1.45	1.67
India	84,381	–	84,381	12.54	11.53
Indonesia	29,782	–	29,782	4.43	3.46
Luxembourg	3,362	–	3,362	0.50	0.86
Mexico	23,187	–	23,187	3.45	2.09
Netherlands	–	–	–	–	0.43
Poland	5,415	–	5,415	0.80	–
Russia	–	–	–	–	4.77
South Africa	24,328	–	24,328	3.62	2.56
South Korea	101,702	–	101,702	15.12	17.47
Taiwan	85,259	–	85,259	12.67	15.65
Thailand	3,716	–	3,716	0.55	–
Turkey	–	–	–	–	0.34
United Arab Emirates	9,879	–	9,879	1.47	–
United States of America	–	(150) <sup>1</sup>	(150)	(0.02)	–
Vietnam	4,332	–	4,332	0.64	–
<b>Total</b>	<b>657,759</b>	<b>(150)</b>	<b>657,609</b>	<b>97.75</b>	<b>98.76</b>

<sup>1</sup> Index futures that cover multiple countries are listed under the country where the futures are traded.

All outstanding futures have a remaining term of less than three months.

# Notes (continued)

## Risks relating to financial instruments (continued)

### Market risk (continued)

#### Concentration risk (continued)

The sector concentrations are shown below.

#### Concentration risk by sector

	31/12/2022 % of net assets	31/12/2021 % of net assets
Communication Services	4.36	5.95
Consumer Discretionary	19.67	17.29
Consumer Staples	3.35	2.24
Energy	1.71	5.43
Financials	25.85	22.88
Health Care	1.77	1.28
Industrials	5.09	4.08
Information Technology	21.13	25.84
Materials	6.39	7.82
Real Estate	4.08	2.41
Utilities	4.37	3.53
Other assets and liabilities	2.23	1.25
<b>Total</b>	<b>100.00</b>	<b>100.00</b>

### Leverage risk

The fund may make use of derivative instruments, techniques or structures. They may be used for hedging risks, and for achieving investment objectives and ensuring efficient portfolio management. These instruments may be leveraged, which will increase the fund's sensitivity to market fluctuations. The risk of derivative instruments, techniques or structures will always be limited within the conditions of the fund's integral risk management. The degree of leverage in the fund, measured using the gross method (where 0% exposure indicates no leverage) over the year, as well as on the balance sheet date, is shown in the table below. The gross method means that the absolute underlying value of the long positions and the short positions in derivatives are added up and represented as a percentage of the assets.

	Lowest exposure during the reporting year	Highest exposure during the reporting year	Average exposure during the reporting year	Exposure at the reporting year end
Robeco Institutioneel Emerging Markets Fonds	1%	3%	1%	1%

### Credit risk

Credit risk occurs when a counterparty of the fund fails to fulfil its financial obligations arising from financial instruments in the fund. Credit risk is limited as far as possible by exercising an appropriate degree of caution in the selection of counterparties. In selecting counterparties, the assessments of independent rating bureaus are taken into account, as are other relevant indicators. Wherever it is customary in the market, the fund will demand and obtain collateral in order to mitigate credit risk. The figure that best represents the maximum credit risk is given in the table below.

	31/12/2022		31/12/2021	
	EUR' 000	% of net assets	EUR' 000	% of net assets
Unrealized gain on derivatives	—	—	45	0.01
Accounts receivable	2,448	0.36	2,428	0.29
Cash and cash equivalents	14,093	2.09	10,114	1.20
<b>Total</b>	<b>16,541</b>	<b>2.45</b>	<b>12,587</b>	<b>1.50</b>

No account is taken of collateral received in the calculation of the total credit risk. Credit risk is contained by applying limits on the exposure per counterparty as a percentage of the fund assets. As at the balance sheet date there were no counterparties with an exposure of more than 5% of the fund's total assets. All counterparties are pre-approved by Robeco. Procedures have been established relating to the selection of counterparties, specified on the basis of external credit ratings and credit spreads.

# Notes (continued)

## Risks relating to financial instruments (continued)

### Risk of lending financial instruments

In the case of securities-lending transactions, collateral is requested and obtained for those financial instruments that are lent. In the case of securities-lending transactions, the fund incurs a specific type of counterparty risk that the borrower cannot comply with the obligation to return the financial instruments on the agreed date or to furnish the requested collateral. The lending policy of the fund is designed to control these risks as much as possible. To mitigate specific counterparty risk, the fund receives collateral prior to lending the financial instruments.

The creditworthiness of counterparties in securities-lending transactions is assessed on the basis of how independent rating agencies regard their short-term creditworthiness and on the basis of their net assets. Guarantees given by parent companies are also taken into account.

The fund accepts collateral by selected issuers in the form of:

- government bonds of OECD member states;
- local government bonds of bodies with tax raising authority of OECD member states;
- corporate bonds that are FED or ECB eligible collateral;
- bonds of supranational institution and undertakings with EU, regional or world-wide scope;
- stocks listed on the main indexes of stock markets in OECD countries;
- stocks listed on the main indexes of stock markets in certain non-OECD countries as approved by the prospectus;
- cash.

In addition, concentration limits are applied to collateral to restrict concentration risks in the collateral and there are also liquidity criteria for containing the liquidity risks in the collateral. Finally, depending on the type of lending transaction and the type of collateral, collateral with a premium is requested relative to the value of the lending transaction. This limits the negative effects of price risks in the collateral.

The table below gives an overview of the positions lent out as a percentage of the portfolio (total of the instruments lent out) and relative to the fund's assets.

### Positions lent out

Type of instrument	31/12/2022			31/12/2021		
	Amount in EUR' 000	% of portfolio	% of net assets	Amount in EUR' 000	% of portfolio	% of net assets
Shares lent out	1,734	0.26	0.26	1,281	0.15	0.15
<b>Total</b>	<b>1,734</b>	<b>0.26</b>	<b>0.26</b>	<b>1,281</b>	<b>0.15</b>	<b>0.15</b>



# Notes (continued)

## Risks relating to financial instruments (continued)

### Risk of lending financial instruments (continued)

The following table gives an overview of the positions lent out and the collateral received per counterparty.

All outstanding lending transactions are transactions with an open-ended term. That means that there is no prior agreement as to how long the securities are lent out. Securities may be reclaimed by the fund if required.

#### Counterparties

	Domicile of counterparty	Manner of settlement and clearing	31/12/2022	31/12/2021	31/12/2022	31/12/2021
			Positions lent out EUR' 000	Collateral received EUR' 000	Positions lent out EUR' 000	Collateral received EUR' 000
BNP Paribas	France	Tripartite <sup>1</sup>	170	251	–	–
Credit Suisse	Switzerland	Tripartite <sup>1</sup>	–	–	422	432
Goldman Sachs	United States	Tripartite <sup>1</sup>	1,564	1,643	489	510
Morgan Stanley	United States	Tripartite <sup>1</sup>	–	–	370	398
<b>Total</b>			<b>1,734</b>	<b>1,894</b>	<b>1,281</b>	<b>1,340</b>

<sup>1</sup> Tripartite means that the collateral is in the custody of an independent third party.

This collateral is not included on the balance sheet.

The table below contains a breakdown of collateral received according to type. All securities received have an open-ended term.

#### Collateral by type

	Currency	Rating of government bonds	31/12/2022 Market value in EUR' 000	31/12/2021 Market value in EUR' 000
Cash	USD	–	308	208
Government bonds	EUR	Investment grade	178	–
Government bonds	USD	Investment grade	1,335	1,132
Stocks listed in non-OECD countries	HKD	–	69	–
Stocks listed in OECD countries	HKD	–	4	–
<b>Total</b>			<b>1,894</b>	<b>1,340</b>

J.P. Morgan SE has been appointed depositary of all collateral received. The securities are managed by RIAM and are held on separate accounts per counterparty. In line with the provisions in the prospectus, the collateral received has not been reinvested.

J.P. Morgan SE is the intermediary for all of the fund's securities-lending transactions. As compensation for its services, J.P. Morgan SE receives a fee of (A) 25% of the gross income on these securities-lending transactions for loans which generates a return of 0.5% or less and (B) 10% of the gross income from these securities-lending transactions for any loans which generate a return greater than 0.5%. An external agency periodically assesses whether the agreements between the fund and J.P. Morgan SE are still in line with the market. The fund's revenues and J.P. Morgan SE fee are included in the following table.

#### Income from securities lending

	2022			2021		
	Gross revenues in EUR' 000	Fee paid to J.P. Morgan in EUR' 000	Net fund revenues in EUR' 000	Gross revenues in EUR' 000	Fee paid to J.P. Morgan in EUR' 000	Net fund revenues in EUR' 000
Shares lent out	113	12	101	210	27	183
<b>Total</b>	<b>113</b>	<b>12</b>	<b>101</b>	<b>210</b>	<b>27</b>	<b>183</b>

### Liquidity risk

We distinguish between Asset Liquidity Risk and Funding Liquidity risk, which are closely connected:

# Notes (continued)

## Risks relating to financial instruments (continued)

### Liquidity risk (continued)

Asset liquidity risk arises when transactions cannot be executed in a timely fashion at quoted market prices and/or at acceptable transaction cost levels due to the size of the trade. Or in more extreme cases, when they cannot be conducted at all. Asset liquidity risk is a function of transaction size, transaction time and transaction cost.

Funding liquidity risk arises when the redemption requirements of clients or other liabilities cannot be met without significantly impacting the value of the portfolio. Funding liquidity risk will only arise if there is also Asset liquidity risk. During the reporting period all client redemptions have been met.

### Manager

Robeco Institutional Asset Management B.V. ("RIAM") is the fund manager. In this capacity, RIAM handles the asset management, administration, marketing and distribution of the fund. RIAM holds an AIFMD license as referred to in Section 2:65 Wft. In addition, RIAM is licensed as a manager of UCITS (2:69b Wft, the Dutch Financial Supervision Act), which includes managing individual assets and giving advice on financial instruments. RIAM is subject to supervision by the Dutch Authority for the Financial Markets (Stichting Autoriteit Financiële Markten, "AFM"). RIAM has listed the fund with AFM. RIAM is a 100% subsidiary of ORIX Corporation Europe N.V. via Robeco Holding B.V. ORIX Corporation Europe N.V. is a part of ORIX Corporation.

### Depository

The assets of the fund are held in custody by J.P. Morgan SE, Amsterdam Branch. J.P. Morgan SE, Amsterdam Branch is appointed as the depository of the fund as referred to in Section 4:62n Wft. The depository is responsible for supervising the fund insofar as required under and in accordance with the applicable legislation. The manager, Stichting Custody Robeco Institutional and J.P. Morgan SE, Amsterdam Branch have concluded a depository and custodian agreement.

### Liability of the depository

The depository is liable to the fund and/or the participants for the loss of a financial instrument under the custody of the depository or of a third party to which custody has been transferred. The depository is not liable if it can demonstrate that the loss is a result of an external event over which it in all reasonableness had no control and of which the consequences were unavoidable, despite all efforts to ameliorate them. The depository is also liable to the fund and/or the participants for all other losses they suffer because the depository has not fulfilled its obligations as stated in this depository and custodian agreement either deliberately or through negligence. Participants may make an indirect claim upon the liability of the depository through the manager. If the manager refuses to entertain such a request, the participants are authorized to submit the claim for losses directly to the depository.

### Affiliated parties

The fund and the manager may utilize the services of and carry out transactions with parties affiliated to the fund, as defined in the BGfo, such as RIAM, Robeco Nederland B.V and ORIX Corporation. The services entail the execution of tasks that have been outsourced to these parties such as (1) securities lending, (2) hiring temporary staff and (3) issuance and repurchase of the fund's shares. Transactions that can be carried out with affiliated parties include the following: treasury management, derivatives transactions, lending of financial instruments, credit extension, purchase and sale of financial instruments on regulated markets or through multilateral trading facilities. All these services and transactions are executed at market rates.

## Notes to the balance sheet

### 1. Equities

#### Movements in the stock portfolio

	2022	2021
	EUR' 000	EUR' 000
Book value (fair value) at opening date	830,269	1,153,615
Purchases	115,571	147,718
Sales	(137,727)	(510,333)
Unrealized gains / (losses)	(175,165)	(123,906)
Realized gains / (losses)	24,811	163,175
<b>Book value (fair value) at closing date</b>	<b>657,759</b>	<b>830,269</b>

EUR 13,755 thousand of the realized and unrealized results on the equity portfolio relates to exchange rate differences.

A breakdown of this portfolio is given under Schedule of Investments. All investments are admitted to a regulated market and have quoted market prices. A sub-division into regions and sectors is provided under the information on concentration risk under the information on Risks relating to financial instruments.

#### Transaction costs

Brokerage costs and exchange fees relating to investment transactions are discounted in the cost price or the sales value of the investment transactions. These costs and fees are charged to the result ensuing from changes in value. The quantifiable transaction costs are shown below.

	2022	2021
	EUR' 000	EUR' 000
Equities	359	1,116
Futures	5	40

RIAM wants to be certain that the selection of counterparties for equity transactions (brokers) occurs using procedures and criteria that ensure the best results for the fund (best execution).

No costs for research were charged to the fund during the reporting period.

### 2. Derivatives

#### Movements in derivatives

	Financial future contracts	
	2022	2021
	EUR' 000	EUR' 000
Book value (fair value) at opening date	45	383
Purchases	1,702	–
Sales	–	(3,544)
Unrealized gains / (losses)	(195)	(338)
Realized (losses) / gains	(1,702)	3,544
<b>Book value (fair value) at closing date</b>	<b>(150)</b>	<b>45</b>

The realized and unrealized results on derivatives do not contain any exchange rate differences.

The breakdown according to region for futures is given under the information on concentration risk under the information on risks relating to financial instruments

## Notes to the balance sheet (continued)

### 2. Derivatives (continued)

#### Movements in derivatives

	Forward Currency Exchange Contracts	
	2022	2021
	EUR' 000	EUR' 000
Book value (fair value) at opening date	–	–
Expirations	(369)	999
Realized gains / (losses)	369	(999)
<b>Book value (fair value) at closing date</b>	<b>–</b>	<b>–</b>

The presentation of derivatives on the balance sheet is based on the liabilities and receivables per contract.

#### Presentation of derivatives in the balance sheet

	Assets		Liabilities		Total	
	31/12/2022	31/12/2021	31/12/2022	31/12/2021	31/12/2022	31/12/2021
	EUR' 000	EUR' 000	EUR' 000	EUR' 000	EUR' 000	EUR' 000
Financial Futures Contract	–	45	150	–	(150)	45
<b>Book value (fair value) at closing date</b>	<b>–</b>	<b>45</b>	<b>150</b>	<b>–</b>	<b>(150)</b>	<b>45</b>

The breakdown according to region for futures is given under the information on concentration risk under the information on risks relating to financial instruments

### 3. Dividend receivable

These are receivables arising from net dividends declared but not yet received.

### 4. Other receivables, prepayments and accrued income

This concerns the following items with an expected remaining maturity less than a year:

	31/12/2022	31/12/2021
	EUR' 000	EUR' 000
Dividend tax to be reclaimed	17	31
<b>Sub-total (investment activities)</b>	<b>17</b>	<b>31</b>
<b>Total</b>	<b>17</b>	<b>31</b>

### 5. Cash and cash equivalents

This concerns:

	31/12/2022	31/12/2021
	EUR' 000	EUR' 000
Freely available cash	13,553	9,645
Other cash not freely accessible	540	469
<b>Total</b>	<b>14,093</b>	<b>10,114</b>

## Notes to the balance sheet (continued)

### 6. Payable to affiliated parties

This concerns the following payables to RIAM:

	31/12/2022 EUR' 000	31/12/2021 EUR' 000
Payable for management fee	1,356	1,978
<b>Total</b>	<b>1,356</b>	<b>1,978</b>

### 7. Other liabilities, accruals and deferred income

This concerns the following items with an expected remaining maturity less than a year:

	31/12/2022 EUR' 000	31/12/2021 EUR' 000
Costs payable	62	95
<b>Sub-total (investment activities)</b>	<b>62</b>	<b>95</b>
<b>Total</b>	<b>62</b>	<b>95</b>

### 8. Fund assets

	2022 EUR' 000	2021 EUR' 000
<b>Development of fund assets</b>		
<b>Participants capital Robeco Institutioneel Emerging Markets Fonds</b>		
Situation on opening date	190,707	562,327
Received on participating units issued	60,454	47,226
Paid for participating units repurchased	(67,307)	(418,846)
<b>Situation on closing date</b>	<b>183,854</b>	<b>190,707</b>
<b>General reserve</b>		
Situation on opening date	580,615	535,044
Addition of result in previous financial year	37,400	45,571
<b>Situation on closing date</b>	<b>618,015</b>	<b>580,615</b>
<b>Undistributed earnings</b>		
Situation on opening date	69,461	73,684
Net result	(129,137)	69,461
Distributed to holders of participating units	(32,061)	(28,113)
Addition to the general reserve	(37,400)	(45,571)
<b>Situation on closing date</b>	<b>(129,137)</b>	<b>69,461</b>
<b>Situation on closing date</b>	<b>672,732</b>	<b>840,783</b>

### 9. Fund assets, participating units outstanding and net asset value per participating unit

	31/12/2022	31/12/2021	31/12/2020
<b>Robeco Institutioneel Emerging Markets Fonds</b>			
Assets in EUR' 000	672,732	840,783	1,171,055
Number of participating units outstanding	5,832,422	5,914,644	8,501,871
Net asset value per participating unit in EUR	115.34	142.15	137.74

### 10. Contingent liabilities

As at balance sheet date, the fund had no contingent liabilities.

## Notes to the profit and loss account

### Income

#### 11. Investment income

This concerns:

	2022 EUR' 000	2021 EUR' 000
Dividends received*	28,672	35,628
Interest	150	8
Net revenues from securities lending	101	183
<b>Total</b>	<b>28,923</b>	<b>35,819</b>

\* This concerns net dividends received. Factored into this amount is withholding tax reclaimable from the country that withheld the tax plus withholding tax that is subject to a remittance reduction from the Dutch tax authorities. The remittance reduction is offset against the dividend tax payable on dividends distributed by the fund.

### Costs

#### 12. Management fee and service fee

The management fee and service fee are charged by the manager. The fees are calculated daily on the basis of the fund assets.

##### Management fee and service fee specified in the information memorandum

	<b>Robeco Institutional Emerging Markets Fund</b>
	%
Management fee	0.80

The management fee is used to pay for all the costs arising from the management and marketing of the fund, as well as costs of administration, external advisors, supervisors and costs relating to statutory reporting including annual and semi-annual reporting and the costs of holding participants' meetings. The costs paid for the external auditor relate exclusively to audit-related costs and amount over the financial year to EUR 8 thousand. If the manager outsources operations to third parties, any costs associated with this will also be paid from the management fee.

#### 13. Performance fee

Robeco Institutioneel Emerging Markets Fonds is not subject to a performance fee.

#### 14. Other costs

This concerns:

	2022 EUR' 000	2021 EUR' 000
Custody fee	232	256
Depositary fee	31	55
Auditing costs	8	7
<b>Total</b>	<b>271</b>	<b>318</b>

## Notes to the profit and loss account (continued)

### Costs (continued)

#### 15. Ongoing charges

	2022 %	2021 %
Management fee	0.80	0.80
Other costs	0.04	0.03
Proportion of income on securities lending payable	0.00	0.00
<b>Total</b>	<b>0.84</b>	<b>0.83</b>

The percentage of ongoing charges is based on the average assets. The average assets are calculated on a daily basis. The ongoing charges include all costs charged to the share classes in the reporting period, excluding the costs of transactions in financial instruments and interest charges. The ongoing charges do not include any payment of entry or exit costs charged by distributors.

The proportion of securities-lending income payable as defined in the Information on the Risks of lending Financial Instruments on page 26 is included separately in the ongoing charges.

#### 16. Maximum costs

For some cost items, the fund's prospectus specifies a maximum percentage of average net assets. The table below compares these maximum percentages with the costs actually charged.

	2022 EUR' 000	2022 % of net assets	Maximum as specified in the information memorandum
Management fee for Robeco Institutioneel Emerging Markets Fonds	6,052	0.80	0.80
Custody fee and bank cost	232	0.03	0.10
Depositary fee	31	0.01	0.01
Auditing cost	8	0.00	EUR 10,000

#### 17. Turnover rate

The turnover rate for the reporting period was 17% (for the previous reporting period it was 16%). This rate shows the rate at which the fund's portfolio is turned over and is a measure of the incurred transaction costs resulting from the portfolio policy pursued and the ensuing investment transactions. The turnover rate is determined by expressing the amount of the turnover as a percentage of the average fund assets. The average fund assets are calculated on a daily basis. The amount of the turnover is determined by the sum of the purchases and sales of investments less the sum of issuance and repurchase of own shares. The sum of issues and repurchases of own participating units is determined as the balance of all issues and repurchases in the fund. Cash and money-market investments with an original life to maturity of less than one month are not taken into account in the calculation.

#### 18. Transactions with affiliated parties

During the reporting period the Fund paid RIAM the following amounts in management fee:

	Counterparty	2022 EUR' 000	2021 EUR' 000
Management fee	RIAM	6,052	9,383



## Notes to the profit and loss account (continued)

### Costs (continued)

#### 19. Fiscal status

The fund has the status of a fiscal investment institution. A detailed description of its fiscal status is included in the general information of the management report on page 5.

#### 20. Proposed profit appropriation

For the financial year 2022, dividend distribution will take place on the basis of the fiscal result in order to fulfill the fiscal distribution obligation. It is proposed to establish the dividend for the financial year 2022 at EUR 5.00 per participating unit (previous year EUR 5.40 per participating unit). This proposal is based mainly on the taxable profits for the purposes of the distribution requirement under the applicable tax regime. If necessitated by legislation and regulations or changes in the number of participating units outstanding, an amended dividend proposal will be submitted to the General Meeting of Shareholders.

The Net Asset Value "NAV" per participating unit will be quoted ex-dividend as of the dealing day 14 June 2023. The NAV per share of the dealing day 14 June 2023 will be published on 15 June 2023. The dividend will be made payable on 16 June 2023. In conformity with the Terms and Conditions of Management and Custody, the net dividend (after deducting 15% dividend tax) will be automatically reinvested on the distribution date unless participants have indicated to choose payment by means of a request to this effect.

#### 21. Subsequent events

No significant events that may impact the fund occurred after balance sheet date.

## Currency table

### Exchange rates

	31/12/2022	31/12/2021
	EUR = 1	EUR = 1
AED	3.9196	4.1770
BRL	5.6348	6.3342
CLP	909.2436	968.8944
CNY	7.4192	7.2478
GBP	0.8872	0.8396
HKD	8.3298	8.8660
HUF	400.4500	368.5650
IDR	16,614.4141	16,207.9429
INR	88.2936	84.5345
KRW	1,349.5376	1,351.8465
MXN	20.7978	23.2728
MYR	4.7012	4.7376
PLN	4.6812	4.5834
RUB	77.9092	85.2971
SAR	4.0107	4.2695
SGD	1.4314	1.5331
THB	36.9642	37.9882
TRY	19.9784	15.1017
TWD	32.8025	31.4629
USD	1.0672	1.1372
VND	25,160.4183	25,916.7879
ZAR	18.1593	18.1497

# Schedule of Investments

As at 31 December 2022

Investments	Currency	Quantity/ Nominal Value	Market Value EUR' 000	% of Net Assets
Transferable securities and money market instruments admitted to an official exchange listing				
Equities				
<i>Bermuda</i>				
Kunlun Energy Co. Ltd.	HKD	8,778,000	5,870	0.87
Nine Dragons Paper Holdings Ltd.	HKD	4,525,000	3,868	0.58
			9,738	1.45
<i>Brazil</i>				
CCR SA	BRL	2,556,900	4,910	0.73
CPFL Energia SA	BRL	1,197,400	7,055	1.05
CSN Mineracao SA	BRL	7,420,800	5,373	0.80
Itausa SA Preference	BRL	4,445,734	6,714	1.00
Petroleo Brasileiro SA, ADR Preference	USD	865,014	7,530	1.12
Sendas Distribuidora SA	BRL	1,300,100	4,492	0.66
			36,074	5.36
<i>Cayman Islands</i>				
Alibaba Group Holding Ltd.	HKD	2,805,500	29,049	4.32
China Resources Land Ltd.	HKD	1,986,000	8,524	1.27
China State Construction International Holdings Ltd.	HKD	5,528,000	5,820	0.86
China Yongda Automobiles Services Holdings Ltd.	HKD	5,002,500	3,483	0.52
Chow Tai Fook Jewellery Group Ltd.	HKD	3,500,000	6,689	0.99
Dali Foods Group Co. Ltd., Reg. S	HKD	7,803,000	3,335	0.50
ENN Energy Holdings Ltd.	HKD	608,700	8,009	1.19
Full Truck Alliance Co. Ltd., ADR	USD	457,903	3,433	0.51
Lufax Holding Ltd., ADR	USD	1,000,609	1,819	0.27
NetEase, Inc.	HKD	682,025	9,375	1.39
Nexteer Automotive Group Ltd.	HKD	4,303,000	2,640	0.39
NU Holdings Ltd. 'A'	USD	500,633	1,909	0.28
Tencent Holdings Ltd.	HKD	175,800	7,049	1.05
Vipshop Holdings Ltd., ADR	USD	500,616	6,398	0.95
WH Group Ltd., Reg. S	HKD	7,236,493	3,944	0.59
Xinyi Solar Holdings Ltd.	HKD	6,277,570	6,511	0.97
Yadea Group Holdings Ltd., Reg. S	HKD	1,904,000	2,985	0.44
			110,972	16.49
<i>Chile</i>				
Cencosud SA	CLP	2,674,351	4,103	0.61
			4,103	0.61
<i>China</i>				
Anhui Conch Cement Co. Ltd. 'A'	CNY	470,058	1,735	0.26
China Construction Bank Corp. 'H'	HKD	22,291,791	13,086	1.95
China Merchants Bank Co. Ltd. 'A'	CNY	3,906,849	19,621	2.92
China National Building Material Co. Ltd. 'H'	HKD	4,584,000	3,528	0.52
Gree Electric Appliances, Inc. of Zhuhai 'A'	CNY	1,188,932	5,179	0.77
Haier Smart Home Co. Ltd. 'A'	CNY	3,126,852	10,309	1.53
PICC Property & Casualty Co. Ltd. 'H'	HKD	7,787,830	6,928	1.03
Ping An Insurance Group Co. of China Ltd. 'A'	CNY	2,201,655	13,947	2.07

# Schedule of Investments (continued)

As at 31 December 2022

Investments	Currency	Quantity/ Nominal Value	Market Value EUR' 000	% of Net Assets
Transferable securities and money market instruments admitted to an official exchange listing (continued)				
Equities (continued)				
<i>China (continued)</i>				
SAIC Motor Corp. Ltd. 'A'	CNY	2,638,032	5,124	0.76
Shandong Weigao Group Medical Polymer Co. Ltd. 'H'	HKD	4,323,600	6,654	0.99
Weichai Power Co. Ltd. 'A'	CNY	1,960,474	2,690	0.40
Xiamen Xiangyu Co. Ltd. 'A'	CNY	2,314,792	3,204	0.48
			92,005	13.68
<i>Greece</i>				
Alpha Services and Holdings SA	EUR	9,555,862	9,556	1.42
National Bank of Greece SA	EUR	1,486,618	5,570	0.83
			15,126	2.25
<i>Hong Kong</i>				
China Overseas Land & Investment Ltd.	HKD	1,869,450	4,623	0.69
			4,623	0.69
<i>Hungary</i>				
OTP Bank Nyrt.	HUF	178,207	4,499	0.67
Richter Gedeon Nyrt.	HUF	254,545	5,276	0.78
			9,775	1.45
<i>India</i>				
Axis Bank Ltd.	INR	1,005,367	10,632	1.58
HCL Technologies Ltd.	INR	998,379	11,752	1.75
Housing Development Finance Corp. Ltd.	INR	462,231	13,808	2.05
ICICI Bank Ltd., ADR	USD	964,064	19,774	2.94
Infosys Ltd., ADR	USD	722,567	12,193	1.81
Mahanagar Gas Ltd., Reg. S	INR	347,876	3,303	0.49
Mahindra & Mahindra Ltd.	INR	631,236	8,931	1.33
Petronet LNG Ltd.	INR	1,634,260	3,988	0.59
			84,381	12.54
<i>Indonesia</i>				
Bank Rakyat Indonesia Persero Tbk. PT	IDR	60,934,162	18,118	2.70
Bukalapak.com PT Tbk.	IDR	125,000,100	1,971	0.29
Telkom Indonesia Persero Tbk. PT	IDR	42,945,000	9,693	1.44
			29,782	4.43
<i>Luxembourg</i>				
Ternium SA, ADR	USD	117,424	3,362	0.50
			3,362	0.50
<i>Mexico</i>				
Fibra Uno Administracion SA de CV, REIT	MXN	4,747,900	5,242	0.78
Fomento Economico Mexicano SAB de CV, ADR	USD	47,653	3,488	0.52
Grupo Aeroportuario del Sureste SAB de CV, ADR	USD	27,915	6,094	0.91
Grupo Financiero Banorte SAB de CV 'O'	MXN	1,243,200	8,363	1.24

# Schedule of Investments (continued)

As at 31 December 2022

Investments	Currency	Quantity/ Nominal Value	Market Value EUR' 000	% of Net Assets
Transferable securities and money market instruments admitted to an official exchange listing (continued)				
Equities (continued)				
<i>Mexico (continued)</i>				
			23,187	3.45
<i>Poland</i>				
KGHM Polska Miedz SA	PLN	200,000	5,415	0.80
			5,415	0.80
<i>South Africa</i>				
Impala Platinum Holdings Ltd.	ZAR	427,015	5,012	0.75
Naspers Ltd. 'N'	ZAR	124,196	19,316	2.87
			24,328	3.62
<i>South Korea</i>				
CJ CheilJedang Corp.	KRW	11,274	3,179	0.47
Coway Co. Ltd.	KRW	65,718	2,722	0.41
Doosan Bobcat, Inc.	KRW	189,559	4,860	0.72
Hana Financial Group, Inc.	KRW	172,258	5,367	0.80
HL Mando Co. Ltd.	KRW	110,642	3,304	0.49
Hyundai Mobis Co. Ltd.	KRW	30,770	4,572	0.68
Hyundai Motor Co. Preference	KRW	61,354	3,360	0.50
Hyundai Motor Co.	KRW	75,280	8,423	1.25
LG Chem Ltd. Preference	KRW	13,581	2,793	0.42
LG Chem Ltd.	KRW	13,129	5,837	0.87
LG Energy Solution Ltd.	KRW	10,000	3,227	0.48
POSCO Holdings, Inc.	KRW	29,703	6,086	0.90
Samsung Electronics Co. Ltd. Preference	KRW	183,761	6,876	1.02
Samsung Electronics Co. Ltd.	KRW	742,660	30,432	4.52
SK Hynix, Inc.	KRW	133,864	7,439	1.11
SK Telecom Co. Ltd.	KRW	91,814	3,225	0.48
			101,702	15.12
<i>Taiwan</i>				
Fubon Financial Holding Co. Ltd.	TWD	3,922,743	6,733	1.00
Giant Manufacturing Co. Ltd.	TWD	718,749	4,393	0.65
Macronix International Co. Ltd.	TWD	3,056,000	3,144	0.47
Mega Financial Holding Co. Ltd.	TWD	4,053,707	3,751	0.56
Merida Industry Co. Ltd.	TWD	677,560	3,450	0.51
Micro-Star International Co. Ltd.	TWD	1,490,000	5,428	0.80
Taiwan Semiconductor Manufacturing Co. Ltd.	TWD	3,669,304	50,169	7.46
Tripod Technology Corp.	TWD	1,222,000	3,502	0.52
Wiwynn Corp.	TWD	193,000	4,689	0.70
			85,259	12.67
<i>Thailand</i>				
Kasikornbank PCL, NVDR	THB	931,200	3,716	0.55
			3,716	0.55

# Schedule of Investments (continued)

As at 31 December 2022

Investments	Currency	Quantity/ Nominal Value	Market Value EUR' 000	% of Net Assets
Transferable securities and money market instruments admitted to an official exchange listing (continued)				
Equities (continued)				
<i>United Arab Emirates</i>				
Dubai Electricity & Water Authority PJSC	AED	5,401,382	3,197	0.48
Emaar Properties PJSC	AED	3,158,987	4,723	0.70
Emirates Central Cooling Systems Corp.	AED	5,409,005	1,959	0.29
			9,879	1.47
<i>Vietnam</i>				
Vincom Retail JSC	VND	2,000,000	2,091	0.31
Vinhomes JSC, Reg. S	VND	1,174,700	2,241	0.33
			4,332	0.64
Total Equities			657,759	97.77
Total Transferable securities and money market instruments admitted to an official exchange listing			657,759	97.77
Other transferable securities and money market instruments				
Equities				
<i>Netherlands</i>				
X5 Retail Group NV*	USD	154,183	–	–
			–	–
<i>Russia</i>				
LUKOIL PJSC*	RUB	157,917	–	–
Mobile TeleSystems PJSC*	RUB	1,249,680	–	–
Novatek PJSC*	RUB	131,860	–	–
Sberbank of Russia PJSC*	USD	1,615,866	–	–
Sberbank of Russia PJSC*	RUB	228,160	–	–
			–	–
Total Equities			–	–
Total Other transferable securities and money market instruments			–	–
<b>Total Investments</b>			<b>657,759</b>	<b>97.77</b>
<b>Cash</b>			<b>14,093</b>	<b>2.09</b>
<b>Other Assets/(Liabilities)</b>			<b>880</b>	<b>0.14</b>
<b>Total Net Assets</b>			<b>672,732</b>	<b>100.00</b>

\*Security is valued at its fair value under the direction of the Board of Directors of the Manager.

# Schedule of Investments (continued)

As at 31 December 2022

## Financial Futures Contracts

Security Description	Number of Contracts	Currency	Unrealised Gain/(Loss) EUR' 000	% of Net Assets
MSCI Emerging Markets Index, 17/03/2023	192	USD	(150)	(0.02)
<b>Total Unrealised Loss on Financial Futures Contracts - Liabilities</b>			<b>(150)</b>	<b>(0.02)</b>
<b>Net Unrealised Loss on Financial Futures Contracts - Liabilities</b>			<b>(150)</b>	<b>(0.02)</b>

Rotterdam, 8 May 2023

The Manager

Robeco Institutional Asset Management B.V.

Daily policymakers RIAM:

K. (Karin) van Baardwijk

I.R.M. (Ivo) Frielink

M.C.W. (Mark) den Hollander

M.F. (Mark) van der Kroft

A. (Alexander) Preininger

M. (Marcel) Prins

V. (Victor) Verberk





## **Independent auditor's report**

To: the General Meeting and the manager of Robeco Institutioneel Emerging Markets Fonds

### **Report on the audit of the accompanying financial statements**

#### ***Our opinion***

We have audited the financial statements 2022 of Robeco Institutioneel Emerging Markets Fonds ('the Fund'), based in Rotterdam.

In our opinion the accompanying financial statements give a true and fair view of the financial position of Robeco Institutioneel EmergingMarkets Fonds as at 31 December 2022, and of its result for 2022 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements comprise:

- 1 the balance sheet as at 31 December 2022;
- 2 the profit and loss account for 2022; and
- 3 the notes comprising a summary of the accounting policies and other explanatory information.

#### ***Basis for our opinion***

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report.

We are independent of Robeco Institutioneel Emerging Markets Fonds in accordance with the 'Wet toezicht accountantsorganisaties' (Wta, Audit firms supervision act), the 'Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten' (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA, Dutch Code of Ethics).

We designed our audit procedures in the context of our audit of the financial statements as a whole and in forming our opinion thereon. The information in respect of fraud and non-compliance with laws and regulations and going concern was addressed in this context, and we do not provide a separate opinion or conclusion on these matters.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Information in support of our opinion**

##### ***Audit response to the risk of fraud and non-compliance with laws and regulations***

In the chapter Risk Management of the report by the manager, the manager describes its procedures in respect of the risk of fraud and non-compliance with laws and regulations.

As part of our audit, we have gained insights into the Fund and its business environment, and assessed the design and implementation of the Fund's risk management in relation to fraud and non-compliance. Our procedures included, among other things, assessing the Fund's code of conduct, whistleblowing procedures, incidents register and its procedures to investigate indications of possible fraud and non-compliance. Furthermore, we performed relevant inquiries with management, those charged with governance and other relevant functions, such as Internal Audit, Operational Risk Management, Legal and Compliance. As part of our audit procedures, we:

- obtained an understanding of how the Fund uses information technology (IT) and the impact of IT on the financial statements, including the potential for cybersecurity incidents to have a material impact on the financial statements;
- assessed other positions held by management board members and/or other employees and paid special attention to procedures and governance/compliance in view of possible conflicts of interest;
- evaluated investigation reports on indications of possible fraud and non-compliance, if any;
- evaluated correspondence with supervisory authorities and regulators.

In addition, we performed procedures to obtain an understanding of the legal and regulatory frameworks that are applicable to the Fund and identified the following areas as those most likely to have a material effect on the financial statements:

- the requirements by or pursuant to the Act on Financial Supervision (Wet op het financieel toezicht, Wft);
- the law on the prevention of money laundering and terrorist financing (Wwft).

We evaluated the fraud and non-compliance risk factors to consider whether those factors indicate a risk of material misstatement in the financial statements.

We rebutted the presumed fraud risk on revenue recognition as the Fund invests in listed securities on regulated markets and/or frequently traded fund certificates and has involvement of third parties in the dividend and/or interest income transactions like the custodian and the depositary.

Based on the above and on the auditing standards, we identified the following fraud risk that is relevant to our audit, including the relevant presumed risks laid down in the auditing standards, and responded as follows:

**Management override of controls (a presumed risk)**

**Risk:**

Management is in a unique position to manipulate accounting records and prepare fraudulent financial statements by overriding controls that otherwise appear to be operating effectively.

**Responses:**

- We evaluated the design and the implementation and, where considered appropriate, tested the operating effectiveness of internal controls that mitigate fraud and non-compliance risks, such as processes related to journal entries and estimates.
- We performed a data analysis of high-risk journal entries related to manual post-closing entries and evaluated key estimates and judgments for bias by the Fund's management. Where we identified instances of unexpected journal entries or other risks through our data analytics, we performed additional audit procedures to address each identified risk, including testing of transactions back to source information.

We communicated our risk assessment, audit responses and results to management.

Our audit procedures did not reveal indications and/or reasonable suspicion of fraud and non-compliance that are considered material for our audit.

#### ***Audit response to going concern***

Since the risks and rewards from (re)valuations of the investment portfolio are borne by the participants in the Fund and the extent of any present and future obligations to third parties is such that these do not affect the Fund's going concern, the manager of the Fund has assessed that no going concern risks exist for the activities of the Fund. As such our risk assessment procedures did not give reason to perform additional audit procedures on management's going concern assessment.

#### **Report on the other information included in the annual report**

In addition to the financial statements and our auditor's report thereon, the annual report contains other information.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code regarding the management report and the other information.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is less than the scope of those performed in our audit of the financial statements.

The manager is responsible for the preparation of the other information, including the management report, in accordance with Part 9 of Book 2 of the Dutch Civil Code, and other information pursuant to Part 9 of Book 2 of the Dutch Civil Code.

## **Description of the responsibilities for the financial statements**

### ***Responsibilities of the manager for the financial statements***

The manager is responsible for the preparation and fair presentation of the financial statements in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, the manager is responsible for such internal control as the manager determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to errors or fraud.

As part of the preparation of the financial statements, the manager is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, the manager should prepare the financial statements using the going concern basis of accounting unless the manager either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so. The manager should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

### ***Our responsibilities for the audit of the financial statements***

Our objective is to plan and perform the audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not have detected all material errors and fraud during our audit.

Misstatements can arise from fraud or errors and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional scepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included among others:

- identifying and assessing the risks of material misstatement of the financial statements, whether due to errors or fraud, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from errors, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control;
- evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the manager;
- concluding on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists

related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company ceasing to continue as a going concern;

- evaluating the overall presentation, structure and content of the financial statements, including the disclosures; and
- evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the manager regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Utrecht, 8 May 2023

KPMG Accountants N.V.

G.J. Hoeve RA

## ANNEX IV

### Template periodic disclosure for the financial products referred to in Article 8, paragraphs 1, 2 and 2a, of Regulation (EU) 2019/2088 and Article 6, first paragraph, of Regulation (EU) 2020/852

**Sustainable investment** means an investment in an economic activity that contributes to an environmental or social objective, provided that the investment does not significantly harm any environmental or social objective and that the investee companies follow good governance practices.

The **EU Taxonomy** is a classification system laid down in Regulation (EU) 2020/852, establishing a list of **environmentally sustainable economic activities**. That Regulation does not lay down a list of socially sustainable economic activities. Sustainable investments with an environmental objective might be aligned with the Taxonomy or not.

**Product name:** Robeco Institutioneel Emerging Markets Fonds

**Legal entity identifier:** 213800OFMLZ9DN4DA326

## Environmental and/or social characteristics

### Did this financial product have a sustainable investment objective?

☒ ☐ **Yes**

☐ It made **sustainable investments with an environmental objective:** \_\_\_\_%

☐ in economic activities that qualify as environmentally sustainable under the EU Taxonomy

☐ in economic activities that do not qualify as environmentally sustainable under the EU Taxonomy

☐ It made **sustainable investments with a social objective:** \_\_\_\_%

☒ ☐ **No**

☒ It **promoted Environmental/Social (E/S) characteristics** and while it did not have as its objective a sustainable investment, it had a proportion of **71.8%** of sustainable investments

☐ with an environmental objective in economic activities that qualify as environmentally sustainable under the EU Taxonomy

☒ with an environmental objective in economic activities that do not qualify as environmentally sustainable under the EU Taxonomy

☒ with a social objective

☐ It promoted E/S characteristics, but **did not make any sustainable investments**



### To what extent were the environmental and/or social characteristics promoted by this financial product met?

The fund promotes the following Environmental and Social characteristics:

1. All equity holdings granted the right to vote and Robeco exerted that right by voting according to Robeco's Proxy Voting Policy, unless impediments occurred (e.g. share blocking).
2. The sub-fund's portfolio complied with Robeco's Exclusion Policy excluding investments in companies that are exposed to controversial behavior and controversial products. This means that the Sub-fund had no exposure to excluded securities, taking into account a grace period.
3. The sub-fund scrutinized investment in companies that are in breach of the ILO standards, UNGPs, UNGC or OECD Guidelines for Multinational Enterprises. Companies in the portfolio that have breached one of the international guidelines during the investment period, have become part of the

**Sustainability indicators** measure how the environmental or social characteristics promoted by the financial product are attained.

Enhanced Engagement program. When engagement deemed highly unlikely to succeed, the company was excluded directly.

4. Investments with an elevated sustainability risk are defined by Robeco as companies with an ESG Risk Rating of 40 and higher. The sub-fund was limited to a maximum exposure of 10 % to investments with an elevated sustainability risk, based on the market weight in the portfolio taking into account regional differences and benchmark. Each investment with an ESG Risk rating of higher than 40 requires separate approval by a dedicated committee of SI specialists, compliance and risk management that oversees the bottom-up sustainability analysis.

#### ● ***How did the sustainability indicators perform?***

The sustainability indicators used to measure the attainment of each of the environmental or social characteristics promoted by this financial product performed as follows. All values are based on the positions and available data as at 31 December 2022.

1. On behalf of the sub-funds votes, were cast on 1198 agenda items at 124 shareholders' meetings.
2. The portfolio contained on average 0.09% investments that are on the Exclusion list as result of the application of the applicable exclusion policy. Unless sanctions stipulate specific timelines, exclusions apply within three months after the announcement. If selling is not possible for liquidity reasons, then buying is not allowed. Once selling is possible at a reasonable price, holdings will be sold.
3. 0 companies in portfolio are in violation of the ILO standards, UNGPs, UNGC or OECD Guidelines for Multinational Enterprises and hence are a part of the Enhanced Engagement program.
4. 1.86% of the holdings in portfolio had an elevated sustainability risk profile.

#### ● ***What were the objectives of the sustainable investments that the financial product partially made and how did the sustainable investment contribute to such objectives?***

Robeco uses its proprietary SDG framework to determine if an investment qualifies as sustainable investment. Robeco's SDG Framework is a tool that systematically assesses individual companies on key SDG targets and sector-specific indicators which help analysts determine a company's SDG contributions. These contributions aggregate into an overall SDG company score. The resulting scores are used to help construct portfolios that pursue positive impact, avoid negative impact, and support sustainable progress in the economy, society and the natural environment. Positive scores imply that the investment do not significant harm any of the UN Sustainable Development goals.

The sustainable investments contributed to any or more of the UN Sustainable Development Goals, which include both social and environmental objectives. Robeco used its proprietary SDG Framework to assess which investments constitute a sustainable investment as referred to in art 2(17) SFDR. Under the SDG Framework, "SDG scores" are calculated for each investment. Investments having positive SDG scores (+1, +2, +3) are deemed to contribute to the UN SDGs.



**Principal adverse impacts** are the most significant negative impacts of investment decisions on sustainability factors relating to environmental, social and employee matters, respect for human rights, anti-corruption and anti-bribery matters.

***How did the sustainable investments that the financial product partially made not cause significant harm to any environmental or social sustainable investment objective?***

Alignment with the OECD Guidelines for Multinational Enterprises, the UN Guiding Principles on Business and Human Rights and Principal Adverse Impact (PAI) are considered in the calculation of SDG scores under Robeco's proprietary SDG Framework. Violations with the OECD Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights and Principal Adverse Impact lead to a negative SDG score. Only investments with a positive SDG score can be classified as sustainable investment, indicating that such investments did no significant harm to any environmental or social sustainable investment objective. Minus scores show harm. Scores of -2 or -3 may even cause significant harm.

***How were the indicators for adverse impacts on sustainability factors taken into account?***

The fund considered principal adverse impacts of its investment decisions on sustainability factors as part of its investment due diligence process and procedures. For sustainable investments this meant ensuring that the investments do no significant harm to any environmental or social objective. Many PAI indicators are either directly or indirectly included in the SDG Framework to determine whether a company has significant impacts on the SDGs related to the PAI indicators.

The following PAIs were considered in the fund:

- PAI 1, table 1 was considered for scope 1, 2 and 3 Green House Gas emissions via engagement, proxy voting and exclusions. Robeco's Exclusion policy covers the exclusion of activities with highly negative climate impacts (e.g. thermal coal (≥ 20% of the revenues), oil sands (≥ 10% of the revenues) and arctic drilling (≥ 5% of the revenues)).
- PAI 2, table 1 was considered for scope 1 and 2 carbon footprint via engagement, proxy voting and exclusions. Robeco's Exclusion policy covers the exclusion of activities with highly negative climate impacts (e.g. thermal coal (≥ 20% of the revenues), oil sands (≥ 10% of the revenues) and arctic drilling (≥ 5% of the revenues)).
- PAI 3, table 1 was considered for scope 1 and 2 Green House Gas intensity of investee companies via engagement, proxy voting and exclusions. Robeco's Exclusion policy covers the exclusion of activities with highly negative climate impacts (e.g. thermal coal (≥ 20% of the revenues), oil sands (≥ 10% of the revenues) and arctic drilling (≥ 5% of the revenues)).
- PAI 4, table 1 regarding the exposure to companies in the fossil fuel sector was considered via engagement, proxy voting and exclusions. Robeco's Exclusion policy covers the exclusion of activities with highly negative climate impacts (e.g. thermal coal (≥ 20% of the revenues), oil sands (≥ 10% of the revenues) and arctic drilling (≥ 5% of the revenues)).
- PAI 5, table 1 regarding the share of energy consumption from non-renewable sources was considered via engagement, proxy voting and exclusions. Robeco is committed to contribute to the goals of the Paris Agreement and to achieving net zero carbon emissions by 2050. The portfolio decarbonization targets are derived from the P2 pathway from the IPCC 1.5-degree scenario of 2018. The P2 pathway

is composed of the following emission milestones: 49% reduction of GHG emissions in 2030 and -89% reduction of GHG emissions in 2050, both relative to 2010 baseline.

- PAI 6, table 1 regarding Energy consumption per High Impact Climate sector was considered via engagement, proxy voting and exclusions. Robeco's Exclusion policy covers the exclusion of activities with highly negative climate impacts (e.g. thermal coal (Coal power expansion plans  $\geq$  300 MW)).
- PAI 7, table 1 regarding activities negatively affecting biodiversity sensitive areas was considered via engagement. Robeco is developing methods to evaluate the materiality of biodiversity for our portfolios, and the impact of our portfolios on biodiversity. Based on such methods Robeco will set quantified targets in order to combat biodiversity loss, latest by 2024.
- For relevant sectors, biodiversity impact is considered in fundamental SI research analysis. Robeco is developing a framework to consider this across all investments.
- PAI 8, table 1 regarding Water emissions was considered via engagement. Within Robeco's Controversial Behavior program, companies are screened on a potential violation in relation to water. When Robeco deems a company to cause significant negative impact on local water supply or waste issues which is a breach of UN Global Compact principle 7, it will either apply enhanced engagement or directly exclude the company from the universe.
- PAI 9, table 1 regarding hazardous waste and radioactive waste ratio was considered via engagement. In addition, within Robeco's Controversial Behavior program, companies are screened on a potential violation in relation to waste. When Robeco deems a company to cause significant negative impact on local water supply or waste issues which is a breach of UN Global Compact principle 7, it will either apply enhanced engagement or directly exclude the company from the universe.
- PAI 10, table 1 regarding violations of UN Global Compact principles and Organisation for Economic Cooperation and Development (OECD) Guidelines for Multinational Enterprises was considered via engagement, proxy voting and exclusions. Robeco acts in accordance with the International Labor Organization (ILO) standards, United Nations Guiding Principles (UNGPs), United Nations Global Compact (UNGC) Principles and the Organization for Economic Co-operation and Development (OECD) Guidelines for Multinational Enterprises, and is guided by these international standards to assess the behavior of companies. In order to mitigate severe breaches, an enhanced engagement process is applied where Robeco deems a severe breach of these principles and guidelines has occurred. If this enhanced engagement, which may last up to a period of three years, does not lead to the desired change, Robeco will exclude a company from its investment universe.
- PAI 11, table 1 regarding lack of processes and compliance mechanisms to monitor compliance with UN Global Compact principles and OECD Guidelines for Multinational Enterprises was considered via engagement and proxy voting. Robeco supports the human rights principles described in the Universal Declaration of Human Rights (UDHR) and detailed in the Guiding Principles on Business and Human Rights (UNGP), the OECD Guidelines for Multinational Enterprises and the eight fundamental International Labour Organization (ILO) conventions. Our commitment to these principles means Robeco will expect companies to formally commit to respect human rights, have in place human rights due diligence

processes, and, where appropriate, ensure that victims of human rights abuses have access to remedy.

- PAI 12, table 1 regarding unadjusted gender pay-gap was considered via engagement and proxy voting. In 2022, Robeco launched an engagement program on diversity and inclusion, which will include elements in relation to the gender pay gap. Overall, gender pay gap disclosures are only mandatory in few jurisdictions (e.g. UK, California). Companies are encouraged to improve such disclosures.
- PAI 13, table 1 regarding board gender diversity was considered via engagement and proxy voting. In 2022, Robeco launched an engagement program on diversity and inclusion, which will include elements in relation to equal pay.
- PAI 14, table 1 regarding exposure to controversial weapons was considered via exclusions. For all strategies Robeco deems anti-personnel mines, cluster munitions, chemical, biological weapons, white phosphorus, depleted uranium weapons and nuclear weapons that are tailor made and essential, to be controversial weapons. Exclusion is applied to companies that are manufacturers of certain products that do not comply with the following treaties or legal bans on controversial weapons: 1. The Ottawa Treaty (1997) which prohibits the use, stockpiling, production and transfer of anti-personnel mines. 2. The Convention on Cluster Munitions (2008) which prohibits the use, stockpiling, production and transfer of cluster munitions. 3. The Chemical Weapons Convention (1997) which prohibits the use, stockpiling, production and transfer of chemical weapons. 4. Biological Weapons Convention (1975) which prohibits the use, stockpiling, production and transfer of biological weapons. 5. The Treaty on the Non-Proliferation of Nuclear Weapons (1968) which limits the spread of nuclear weapons to the group of so-called Nuclear Weapons States (USA, Russia, UK, France and China). 6. The Dutch act on Financial Supervision 'Besluit marktmisbruik' art. 21 a. 7. The Belgian Loi Mahoux, the ban on uranium weapons. 8. Council Regulation (EU) 2018/1542 of 15 October 2018 concerning restrictive measures against the proliferation and use of chemical weapons.
- PAI 5, table 3 regarding the share of investments in investee companies without any grievance or complaint handling mechanism was considered.
- PAI 6, table 3 regarding insufficient whistleblower protection was considered.
- PAI 7, table 3 regarding incidents of discrimination was considered.
- PAI 8, table 3 regarding excessive CEO pay ratio was considered via proxy voting and engagement under the engagement program "Responsible Executive Remuneration".

— — *Were sustainable investments aligned with the OECD Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights? Details:*

The sustainable investments were aligned with the OECD Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights via both Robeco's Exclusion Policy and Robeco's SDG Framework. Robeco's SDG Framework screens for breaches on these principles in the final step of the framework. In this step, Robeco checks whether the company concerned has been involved in any controversies. Involvement in any controversy will result in a negative SDG score for the company, meaning it is not a sustainable investment.

Robeco's Exclusion Policy includes an explanation of how Robeco acts in accordance with the International Labor Organization (ILO) standards, United Nations Guiding Principles (UNGPs), United Nations Global Compact (UNGC) Principles and the Organization for Economic Co-operation and Development (OECD) Guidelines for Multinational Enterprises and is guided by these international treaties to assess the behaviour of companies. Robeco continuously screens its investments for breaches of these principles. In the reported year, there have been no breaches.

*The EU Taxonomy sets out a “do not significant harm” principle by which Taxonomy-aligned investments should not significantly harm EU Taxonomy objectives and is accompanied by specific Union criteria.*

The “do no significant harm” principle applies only to those investments underlying the financial product that take into account the EU criteria for environmentally sustainable economic activities. The investments underlying the remaining portion of this financial product do not take into account the EU criteria for environmentally sustainable economic activities.

*Any other sustainable investments must also not significantly harm any environmental or social objectives.*



### **How did this financial product consider principal adverse impacts on sustainability factors?**

PAI were considered both pre-investment (through exclusions and through integration in the investment due diligence) and post-investments (through engagement). All values are based on the average positions over the reporting period.

Pre-investment, the following principal adverse impacts on sustainability factors were considered:

- Via the applied normative and activity-based exclusions, the following PAIs were considered:
  - Exposure to companies active in the fossil fuel sector (PAI 4, Table 1) was 2.31% of the net assets, compared to 3.84% of the benchmark
  - Exposure to companies in violations of the UN Global Compact Principles and Organisation for Economic Cooperation and Development (OECD) Guidelines for Multinational Enterprises (PAI 10, Table 1) was 0.77% of the net assets, compared to 1.5% of the benchmark
  - Exposure to companies exploiting activities negatively affecting biodiversity-sensitive areas (PAI 7, Table 1) was 2.16% of the net assets, compared to 3.85% of the benchmark. The consideration of this PAI is currently restricted to applying exclusions to palm oil producing companies and for any breaches to the UNGC, UNGP and OECD Guidelines for Multinational Enterprises in relation to biodiversity.
  - Exposure to controversial weapons (anti-personnel mines, cluster munitions, chemical weapons (PAI 14, Table 1) was 0% of the net assets, compared to 1.21% of the benchmark
- Via the ESG integration process, as part of the investment due diligence policies and procedures, the following PAIs were considered:

- All indicators related to GHG emissions, as part of the required Climate Risk analysis (PAI 1-6, Table 1, PAI 4, Table 2)
- Biodiversity, water and waste indicators (PAI 7-9, Table 1) when relevant for the sector
- The board gender diversity (PAI 13, Table 1), expressed as the weighted average ratio of female to male board members of the portfolio was 0.2 compared to 0.2 for the benchmark.

Post-investment, the following principal adverse impacts on sustainability factors were taken into account:

- o Via the application of the voting policy, the following PAIs were considered:
  - All indicators related to GHG emissions (PAI 1-6, Table 1)
  - Indicators in related to social and employee matters (PAI 10-13, Table 1; PAI 5-8, Table 3)
- o Via Robeco's entity engagement program, the following PAIs were considered:
  - At year end 20 companies in portfolio were subject to the Robeco Entity Engagement program. Via the Robeco Entity Engagement program, the following numbers of engagement cases per PAI were active on portfolio holdings, during the reporting period: PAI 1, table 1: GHG emissions 8 cases. PAI 2, table 1: Carbon footprint 8 cases. PAI 3, table 1: GHG intensity of investee companies 8 cases. PAI 4, table 1: Exposure to companies active in the fossil fuel sector 8 cases. PAI 5, table 1: Share of nonrenewable energy consumption and production 8 cases. PAI 6, table 1: Energy consumption intensity per high impact climate sector 8 cases. PAI 12, table 1: Unadjusted gender pay gap 1 case.
  - All indicators related to Climate and other environment-related indicators (PAI 1-13, Table 1)
  - In addition, based on a yearly review of Robeco's performance on all mandatory and selected voluntary indicators, holdings of The Sub-fund that cause adverse impact might be selected for engagement.



### What were the top investments of this financial product?

Largest investments	Sector	% Assets	Country
Taiwan Semiconductor Manufacturing Co Lt	Semiconductors &	8.16%	Taiwan
Samsung Electronics Co Ltd	Technology	4.86%	South Korea
Alibaba Group Holding Ltd	Internet & Direct	4.14%	China
China Merchants Bank Co Ltd	Banks	2.86%	China
Bank Rakyat Indonesia Persero Tbk PT	Banks	2.64%	Indonesia
ICICI Bank Ltd ADR	Banks	2.65%	India
Naspers Ltd	Internet & Direct	2.30%	South Africa
China Construction Bank Corp	Banks	2.06%	China
Infosys Ltd ADR	IT Services	2.01%	India
Ping An Insurance Group Co of China Ltd	Insurance	1.96%	China
Housing Development Finance Corp Ltd	Diversified Financial	1.81%	India
HCL Technologies Ltd	IT Services	1.69%	India
Telkom Indonesia Persero Tbk PT	Diversified	1.64%	Indonesia
SK Hynix Inc	Semiconductors &	1.51%	South Korea
Tencent Holdings Ltd	Interactive Media &	1.51%	China

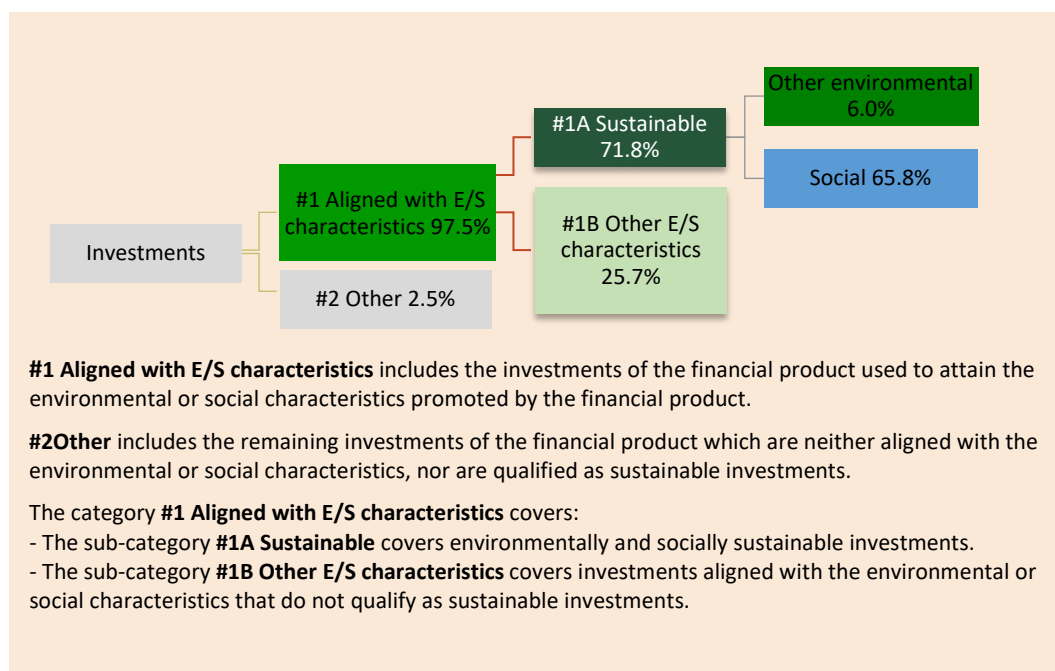


## What was the proportion of sustainability-related investments?

97.5%

## What was the asset allocation?

The list includes the investments constituting the **greatest proportion of investments** of the financial product during the reference period which is: 1 January 2022 through 31 December 2022



## In which economic sectors were the investments made?

### GICS Sector Level 3

Average exposure in % over the reporting period

**Sectors deriving revenues from exploration, mining, extraction, production, processing, storage, refining or distribution, including transportation, storage and trade, of fossil fuels**

Oil, Gas & Consumable Fuels	3.08%
Gas Utilities	2.81%

### Other sectors

Banks	18.36%
Semiconductors & Semiconductor Equipment	11.25%
Internet & Direct Marketing Retail	7.34%
Technology Hardware, Storage & Peripherals	7.30%
Insurance	4.47%
Automobiles	4.14%
Metals & Mining	3.85%
IT Services	3.69%
Real Estate Management & Development	3.37%
Household Durables	2.68%
Diversified Financial Services	1.81%
Diversified Telecommunication Services	1.64%
Food Products	1.62%

### GICS Sector Level 3

### Average exposure in % over the reporting period

Transportation Infrastructure	1.60%
Interactive Media & Services	1.51%
Auto Components	1.50%
Entertainment	1.44%
Chemicals	1.38%
Leisure Products	1.31%
Specialty Retail	1.25%
Machinery	1.18%
Construction Materials	1.17%
Electric Utilities	0.99%
Construction & Engineering	0.83%
Equity Real Estate Investment Trusts (REITs)	0.80%
Health Care Equipment & Supplies	0.75%
Pharmaceuticals	0.66%
Food & Staples Retailing	0.65%
Wireless Telecommunication Services	0.64%
Electronic Equipment, Instruments & Components	0.57%
Paper & Forest Products	0.48%
Electrical Equipment	0.42%
Road & Rail	0.39%
Multi-Utilities	0.37%
Consumer Finance	0.37%
Beverages	0.13%
Air Freight & Logistics	0.12%
Industrial Conglomerates	0.12%
Water Utilities	0.07%
Marine	0.00%
Cash and other instruments	1.90%

To comply with the EU Taxonomy, the criteria for **fossil gas** include limitations on emissions and switching to fully renewable power or low-carbon fuels by the end of 2035. For **nuclear energy**, the criteria include comprehensive safety and waste management rules.

**Enabling activities** directly enable other activities to make a substantial contribution to an environmental objective.

**Transitional activities** are activities for which low-carbon alternatives are not yet available and among others have greenhouse gas emission levels corresponding to the best performance.



### To what extent were the sustainable investments with an environmental objective aligned with the EU Taxonomy?

0%.

### Did the financial product invest in fossil gas and/or nuclear energy related activities complying with the EU Taxonomy 1?

☐ Yes:

☐ In fossil gas ☐ In nuclear energy

☒ No

<sup>1</sup> Fossil gas and/or nuclear related activities will only comply with the EU Taxonomy where they contribute to limiting climate change ("climate change mitigation") and do not significantly harm any EU Taxonomy objective - see explanatory note in the left hand margin. The full criteria for fossil gas and nuclear energy economic activities that comply with the EU Taxonomy are laid down in Commission Delegated Regulation (EU) 2022/1214.

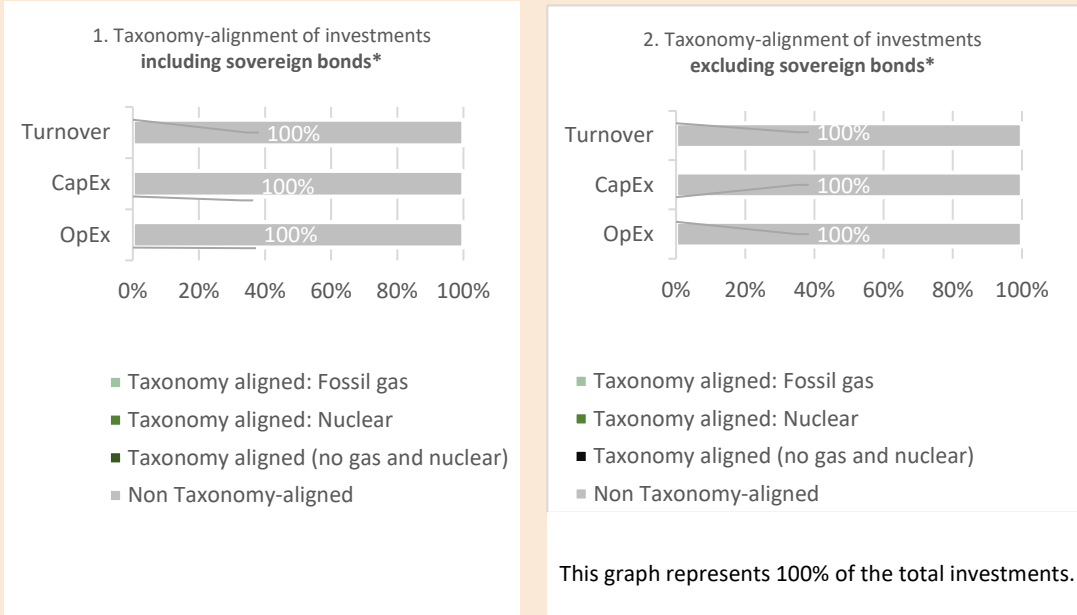


Taxonomy-aligned activities are expressed as a share of:

- **turnover** reflecting the share of revenue from green activities of investee companies.
- **capital expenditure** (CapEx) showing the green investments made by investee companies, e.g. for a transition to a green economy.
- **operational expenditure** (OpEx) reflecting green operational activities of investee companies.

are sustainable investments with an environmental objective that **do not take into account the criteria** for environmentally sustainable economic activities under Regulation (EU) 2020/852.

*The graphs below show in green the percentage of investments that were aligned with the EU Taxonomy. As there is no appropriate methodology to determine the taxonomy-alignment of sovereign bonds\*, the first graph shows the Taxonomy alignment in relation to all the investments of the financial product including sovereign bonds, while the second graph shows the Taxonomy alignment only in relation to the investments of the financial product other than sovereign bonds.*



*\*For the purpose of these graphs, 'sovereign bonds' consist of all sovereign exposures*

- **What was the share of investments made in transitional and enabling activities?**  
0%.



**What was the share of sustainable investments with an environmental objective not aligned with the EU Taxonomy?**

6.0%. This concerns investments with a positive score on one of more of the following SDG’s, without harming other SDG’s: SDG 12 (responsible consumption and production), 13 (climate action), 14 (life below water) or 15 (life on land).



**What was the share of socially sustainable investments?**

65.8%. This concerns investments with a positive score on one of more of the following SDGs, without harming other SDGs: SDG 1 (No poverty), 2 (zero hunger), 3 (good health and well-being), 4 (quality education), 5 (gender equality), 6 (clean water and sanitation), 7 (affordable and clean energy), 8 (decent work and economic growth), 9 (industry, innovation and infrastructure), 10 (reduced inequalities), 11 (sustainable cities and communities), 16 (peace justice and strong institutions) or 17 (partnerships for the goals).



**What investments were included under “other”, what was their purpose and were there any minimum environmental or social safeguards?**

Amongst others, the use of cash, cash equivalents and derivatives is included under “#2 Other”. The fund may make use of derivatives for hedging, liquidity and efficient portfolio management as well as investment purposes (in line with the investment policy). Any derivatives in the fund were not used to attain environmental or social characteristics promoted by the financial product.



**What actions have been taken to meet the environmental and/or social characteristics during the reference period?**

During the reporting period, the overall sustainability profile of the fund was improved further by focusing on material information with regards to Environmental, Social and Governance factors. Furthermore, 20 of the fund’s holdings were under active engagement either within Robeco’s thematic engagement programs or under more company-specific engagement topics related to Environmental, Social and/or Governance issues. In addition, the percentage holding with an elevated sustainability risk decreased over the reporting period.