



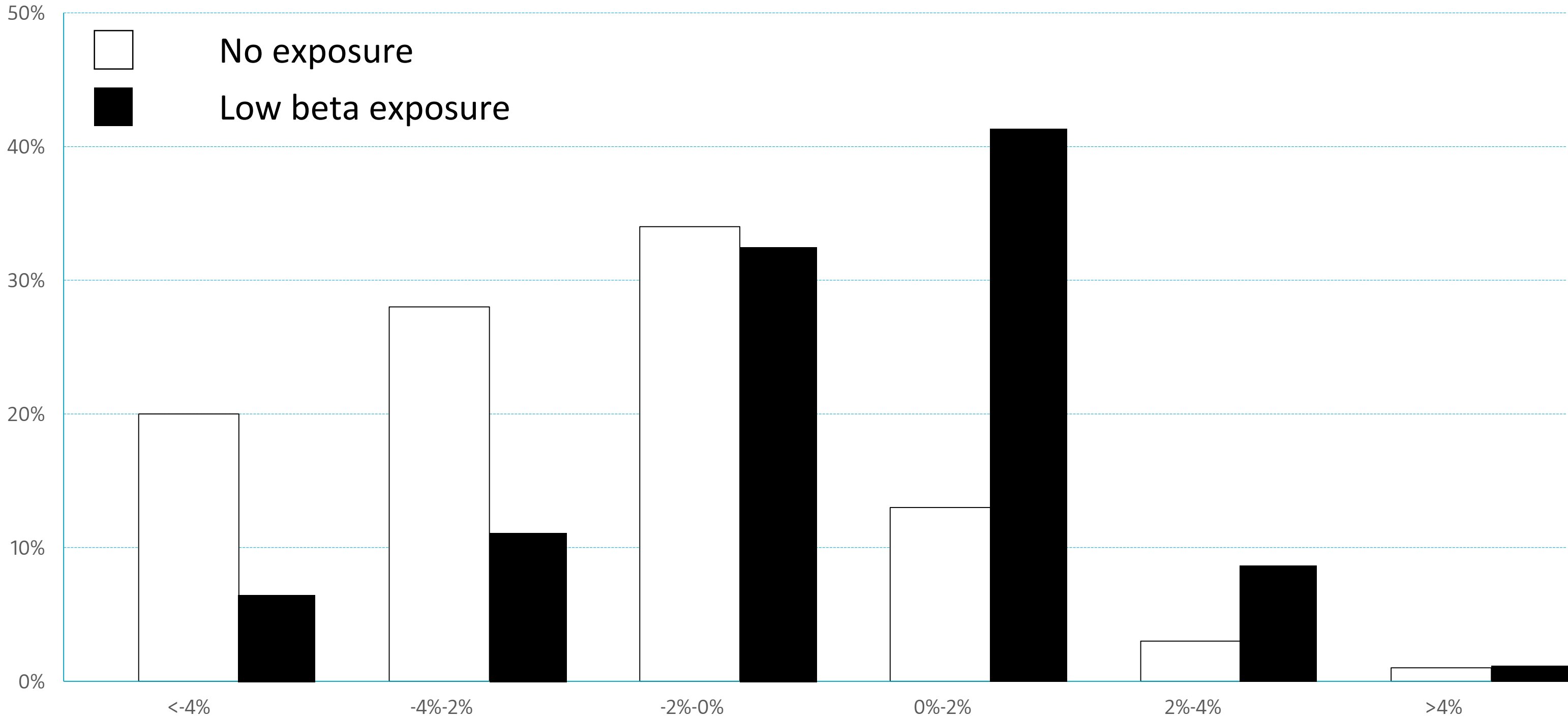
# BETA RELEASE NEW ROBECO FACTOR EXPOSURE MONITOR

Joop Huij, PhD  
Head of Factor Investing Research

For Professional Investors only



MOST MUTUAL FUNDS UNDERPERFORM, ...



Academic Knowledge Dissemination in the Mutual Fund Industry: Can Mutual Funds Successfully Adopt Factor Investing Strategies?

EDUARD VAN GELDEREN AND JOOP HUIJ

**W**hile the investment management industry is generally considered to be a knowledge-based industry, surprisingly little has been documented about the effectiveness and the added value of incorporating academic insights by investment managers into investment strategies. To the best of our knowledge, no study has been conducted on the added value of innovative investment strategies that incorporate claim that they have adopted investment styles based on the Fama-French small cap and value factors. Interestingly, there is currently no solid empirical evidence indicating that investment managers who have adopted investment styles based on factors that originate from academic research show sustainable better performance. There are a few studies that evaluate the performance of specific investment vehicles such as value funds, but there is no all-encompassing study that inves-

New Insights Into the Implementation of Factor Investing

Eduard van Gelderen, Joop Huij, and Georgi Kyosev\*

**Abstract**

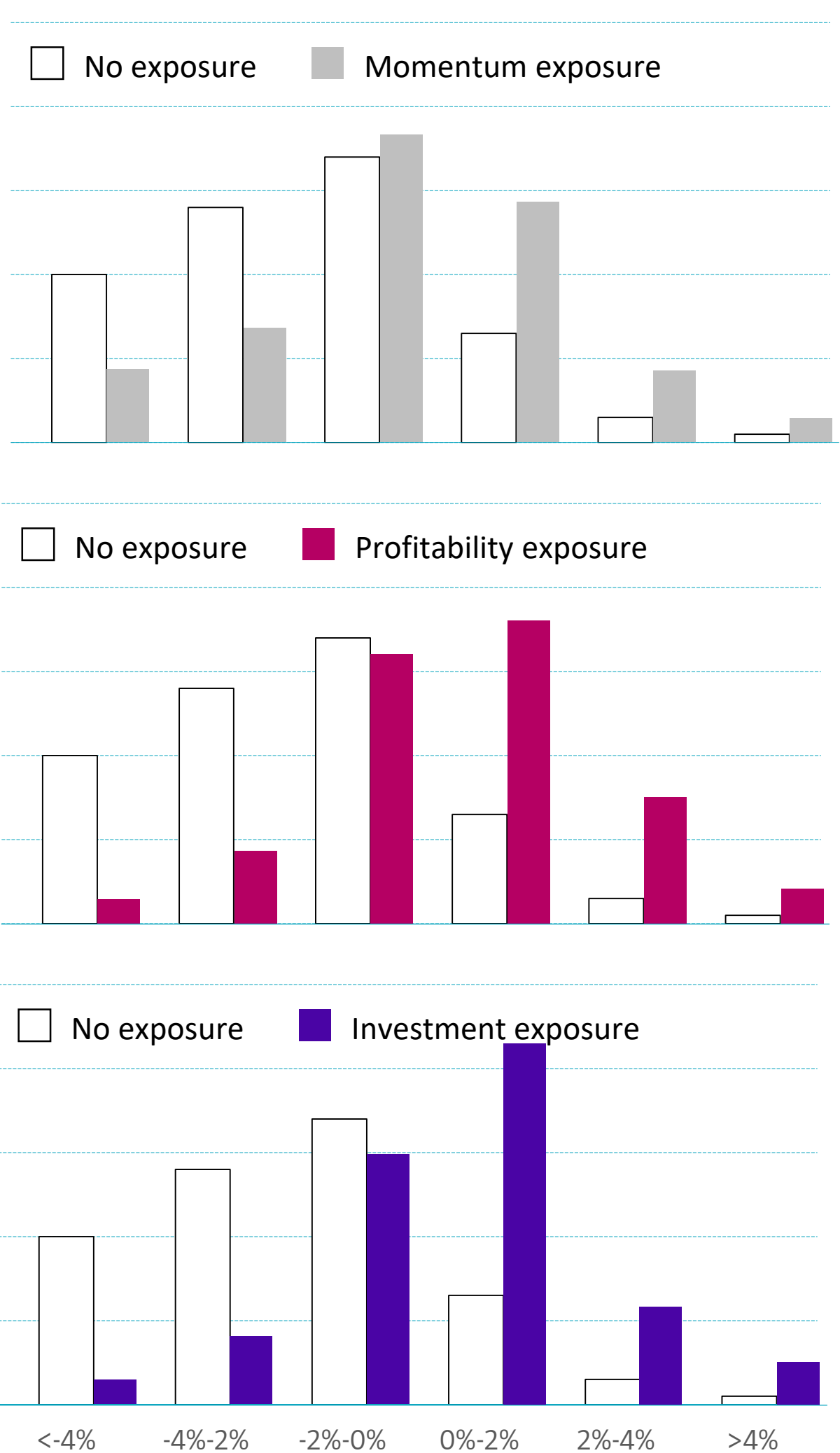
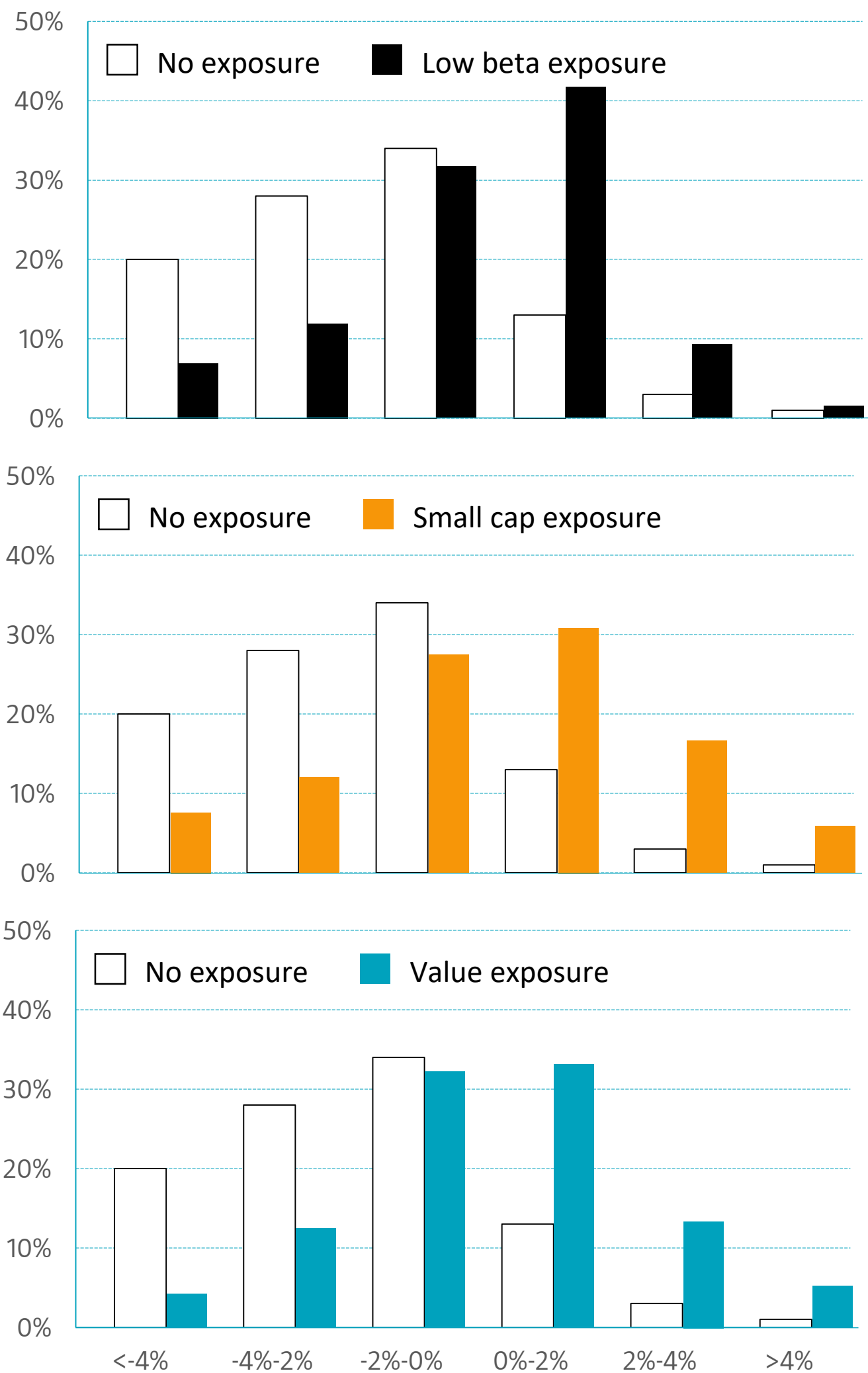
In this paper we expand the study by van Gelderen and Huij (2014) in several ways: first, we augment their analyses with the new profitability and investments factors. Second, we investigate how investors respond to fund managers following factor investing strategies by analyzing fund flows. Third, next to U.S. equity data, we also use global equity data. Fourth, we employ the novel bootstrap approach put forward by Fama and French (2010) that has been designed to help differentiate between skill and luck for winner mutual funds. Our results indicate that that funds that follow a profitability and investment styles also earn significant excess returns. However, we find that fund flows to factor funds are not larger than for non-factor funds. Our results are robust to the use of data on global equity funds and to the use of the bootstrap method of Fama and French (2010).

*JEL Classification:* G11, G12, G14

*Keywords:* factor investing, small cap, value, momentum, low-risk, quality, fund flows

\* Van Gelderen is at UC Regent; Huij is at Rotterdam School of Management and at Robeco. Kyosev is a PhD candidate at Rotterdam School of Management and at Robeco. Email addresses are: [jhuig@ram.nl](mailto:jhuig@ram.nl) and [kyosev@ram.nl](mailto:kyosev@ram.nl). The views expressed in this paper are solely those of the authors and not necessarily shared by UC Regent, Robeco, or its subsidiaries.

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# ... BUT THERE IS LARGE DISPERSION BETWEEN FACTOR MANAGERS

## Most important determinants of dispersion in factor fund performance

1. Factor selection
2. Efficiently harvesting factors
- 3. Efficiently combining factors**
  - > No “one size fits all”
  - > Needs holistic portfolio view





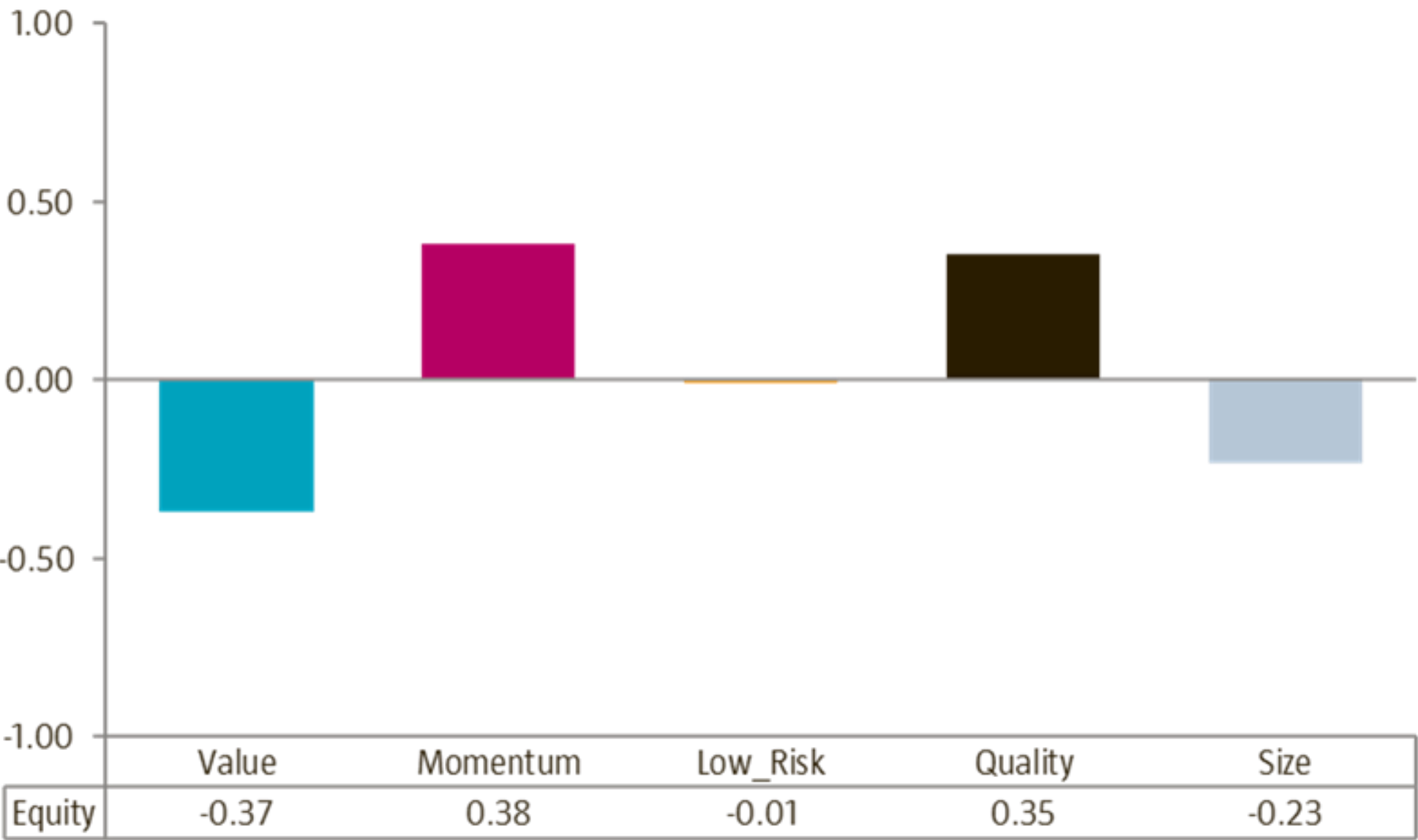
# IMPROVEMENTS OF ROBECO FACTOR EXPOSURE MONITOR



# FIRST FACTOR SCAN GENERATION

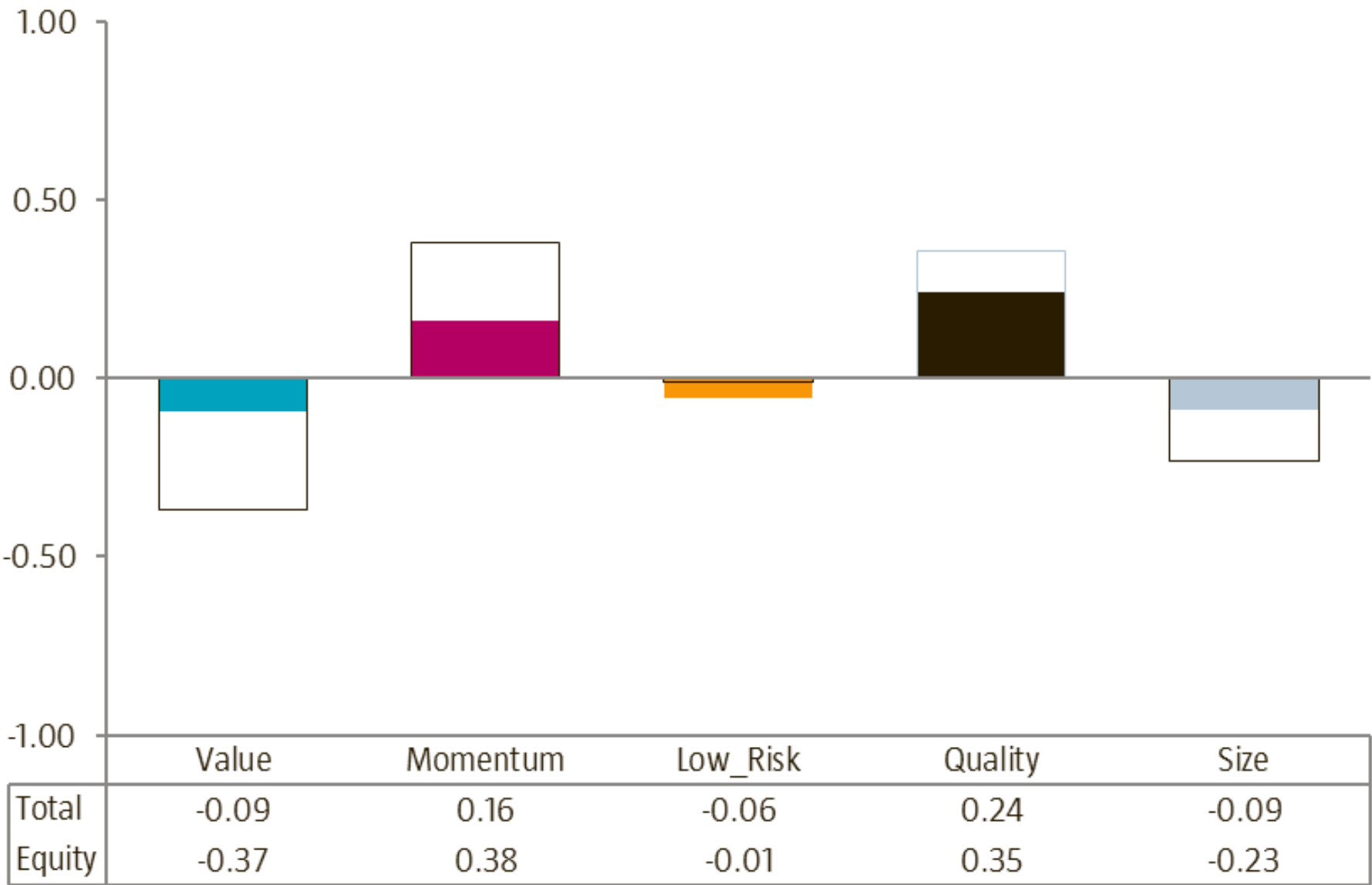
Active Portfolio  
Equity only

100% Active



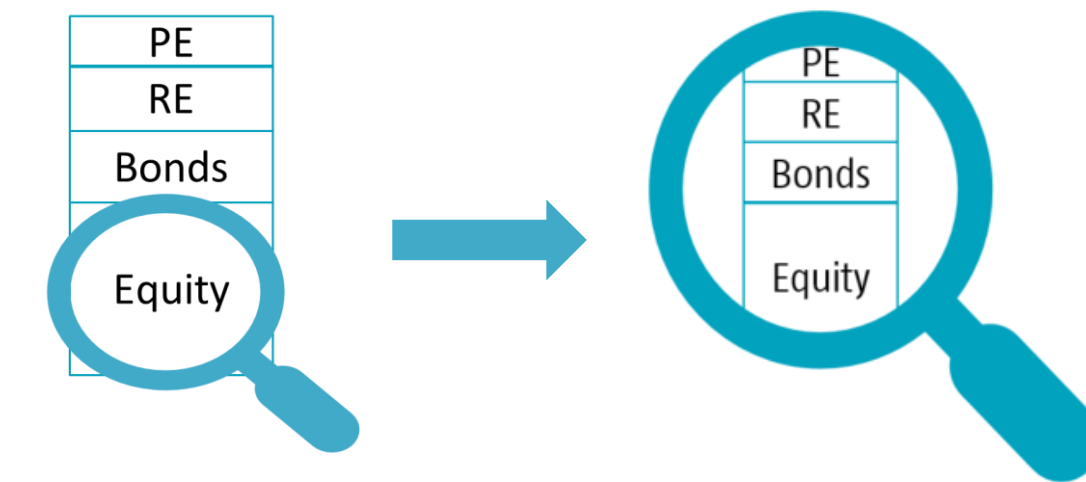
Total portfolio with factor completion  
Equity only

60% Active + 40% MSCI Value-Weighted

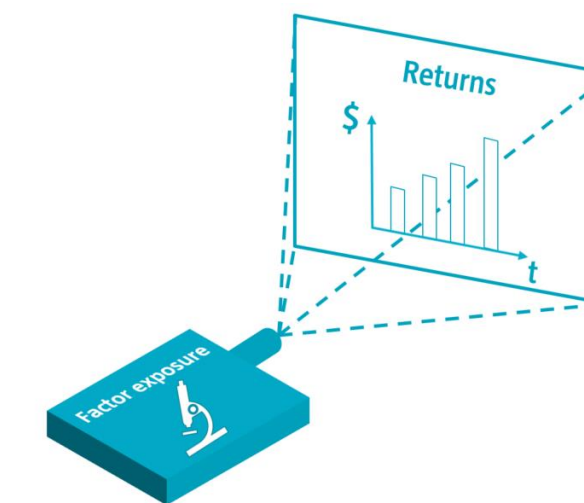


# POTENTIAL IMPROVEMENTS

1. Include alternative asset classes



2. Project returns



3. Visualize output



# INCORPORATE ALTERNATIVE ASSETS



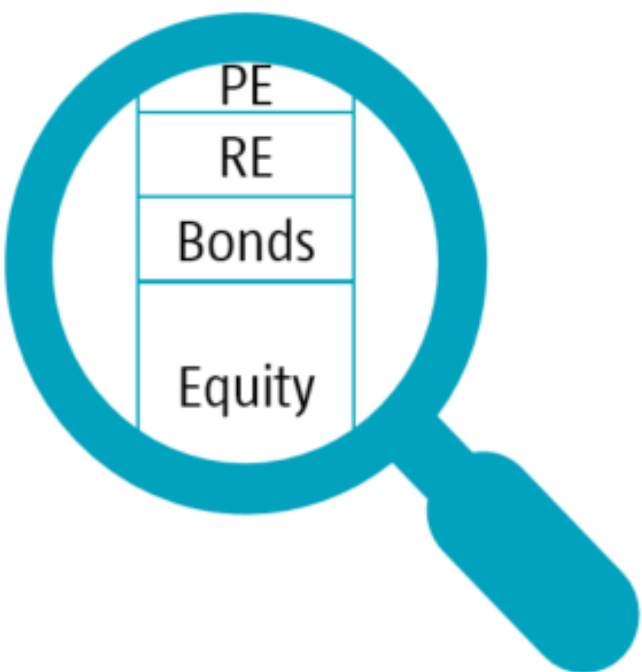
**Insight**  
Factor exposures in Private Equity, Real Estate and Real Assets



**Challenge**  
No holdings data available for alternative assets



**Solution**  
Returns-based style analysis



Estimating Skill in Private Equity Performance  
using Market Data

MAURICE McCOURT

May 30, 2016

ABSTRACT

There is ongoing debate about whether the returns earned by private equity funds are persistent. However, recent research has raised concerns about the empirical methods that are commonly used to estimate private equity returns. I address these concerns by studying skill using a comprehensive set of private equity entities (LPEs) representing Buyout of-Funds. LPEs can be viewed as closed-end funds with a fixed life span. LPEs developed in the funds literature, Buyout LPEs exhibit strong persistence (12 months), and investors anticipate short-term managerial performance. Persistence disappears in the period 2005-2010, but recovers strongly after 2010. Persistence shows that substantial skill remains after controlling for market risk. Outperforming unskilled ones by up to 1.2% per month. If private equity returns are extracted from private markets as the measure of skill, the results are the first estimates of skill from observed stock market data.

Keywords: Private equity; closed-end; persistence; skill.

JEL classification: G11;G24.

\*Maurice McCourt (email: maurice.mccourt@essec.edu) is with ESSEC Business School, Paris.

Estimating Private Equity Returns from  
Limited Partner Cash Flows

Andrew Ang, Bingxu Chen, William N. Goetzmann, and Ludovic Phalippou\*

June 11, 2014

We introduce a methodology to estimate the historical time series of returns to investment in private equity. The approach requires only an unbalanced panel of cash contributions and distributions accruing to limited partners, and is robust to sparse data. We decompose private equity returns into a component due to traded factors and a time-varying private equity premium. We find strong cyclicalities in the premium component that differs according to fund type. The time-series estimates allow us to directly test theories about private equity cyclicalities, and we find evidence in favor of the Kaplan and Strömberg (2009) hypothesis that capital market segmentation helps to determine the private equity premium.

\* Andrew Ang, Columbia University and NBER, aa610@columbia.edu; Bingxu Chen, Columbia University, bchen14@gsb.columbia.edu; William N. Goetzmann, Yale School of Management and NBER, william.goetzmann@yale.edu; Ludovic Phalippou, Said Business School and Oxford-Man Institute, University of Oxford, ludovic.phalippou@sbs.ox.ac.uk. The authors would like to acknowledge the use of the Oxford Supercomputing Centre (OSC) in carrying out this work. Ang and Chen acknowledge funding from Netspar and the Program for Financial Studies. We are grateful for helpful comments from Jules van Bilsbergen, Larry Harris, Charles Jones, Stefan Nagel, David Robinson, and seminar participants at Inquire-UK, NBER, Netspar, Society for Financial Studies Finance Cavalcade, World Investment Forum, Princeton University, and the University of Notre Dame.



# RETURN PROJECTION



## Insight

Factor exposures affect performance



## Challenge

Difficult to estimate returns



## Solution

Fama-MacBeth regressions

### Risk, Return, and Equilibrium: Empirical Tests

Eugene F. Fama and James D. MacBeth  
*University of Chicago*

This paper tests the relationship between average return and risk for New York Stock Exchange common stocks. The theoretical basis of the tests is the "two-parameter" portfolio model and models of market equilibrium derived from the two-parameter portfolio model. We cannot reject the hypothesis of these models that the pricing of common stocks reflects the attempts of risk-averse investors to hold portfolios that are "efficient" in terms of expected value and dispersion of return. Moreover, the observed "fair game" properties of the coefficients and residuals of the risk-return regressions are consistent with an "efficient capital market"—that is, a market where prices of securities fully reflect available information.

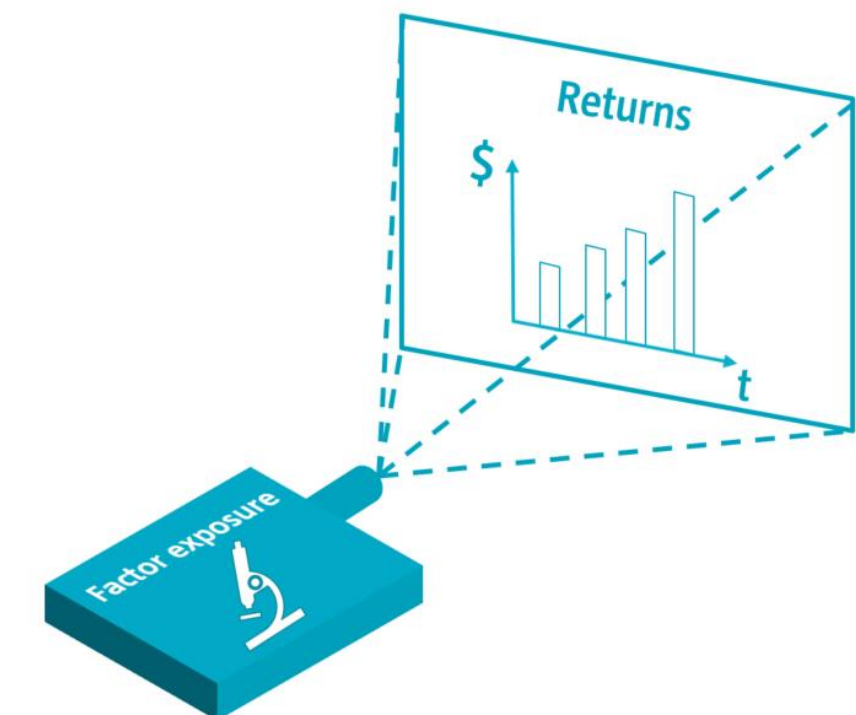
#### I. Theoretical Background

In the two-parameter portfolio model of Tobin (1958), Markowitz (1959), and Fama (1965b), the capital market is assumed to be perfect in the sense that investors are price takers and there are neither transactions costs nor information costs. Distributions of one-period percentage returns on all assets and portfolios are assumed to be normal or to conform to some other two-parameter member of the symmetric stable class. Investors are assumed to be risk averse and to behave as if they choose among portfolios on the basis of maximum expected utility. A perfect capital market, investor risk aversion, and two-parameter return distributions imply the important "efficient set theorem": The optimal portfolio for any investor must be efficient in the sense that no other portfolio with the same or higher expected return has lower dispersion of return.<sup>1</sup>

Received August 24, 1971. Final version received for publication September 2, 1972. Research supported by a grant from the National Science Foundation. The comments of Professors F. Black, L. Fisher, N. Gonedes, M. Jensen, M. Miller, R. Officer, H. Roberts, R. Roll, and M. Scholes are gratefully acknowledged. A special note of thanks is due to Black, Jensen, and Officer.

<sup>1</sup> Although the choice of dispersion parameter is arbitrary, the standard deviation

607







## METHODOLOGY 1

Incorporate alternative assets



# RETURNS-BASED STYLE ANALYSIS



## Origin

Sharpe (1992) "Asset Allocation: Management Style & Performance Measurement"



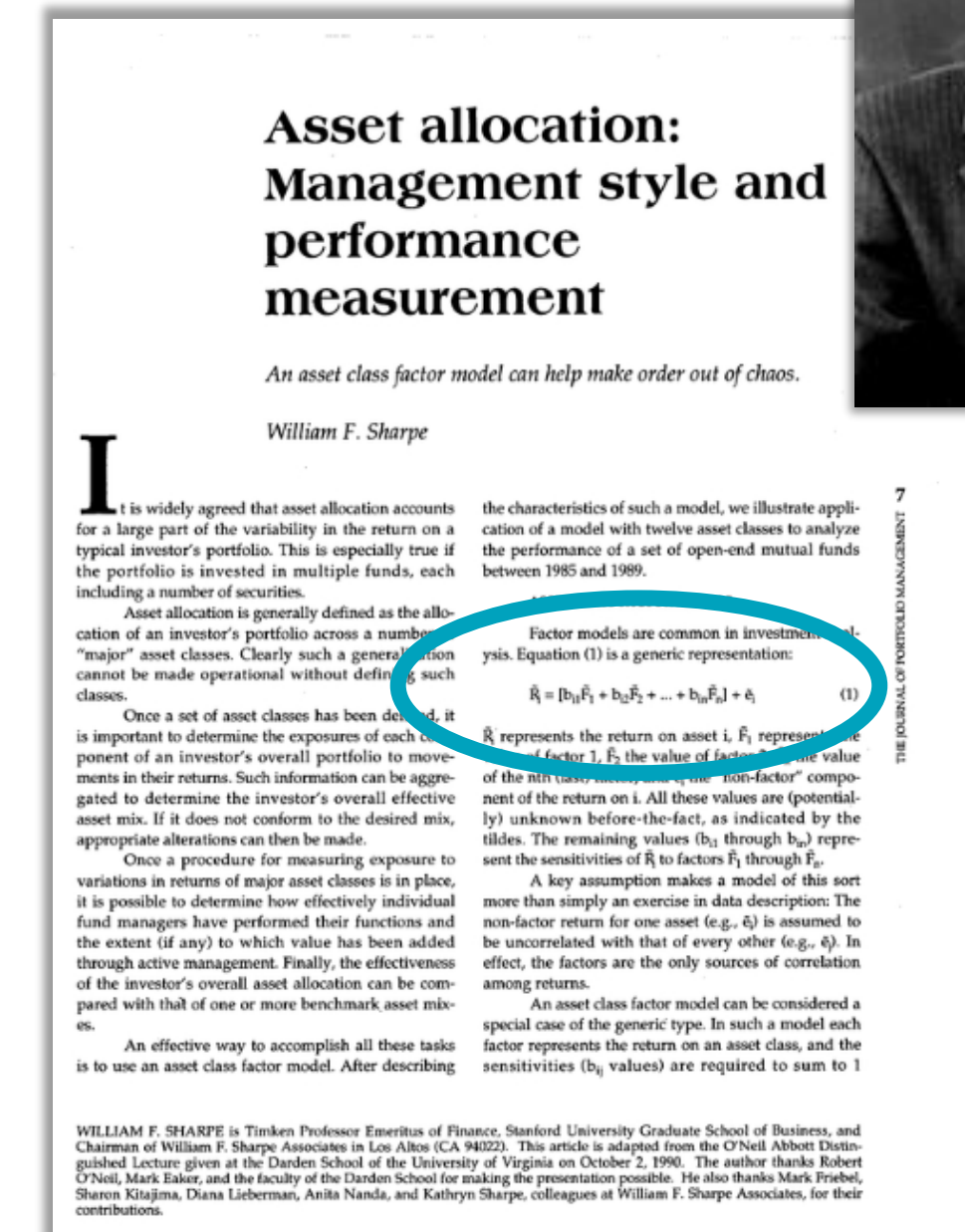
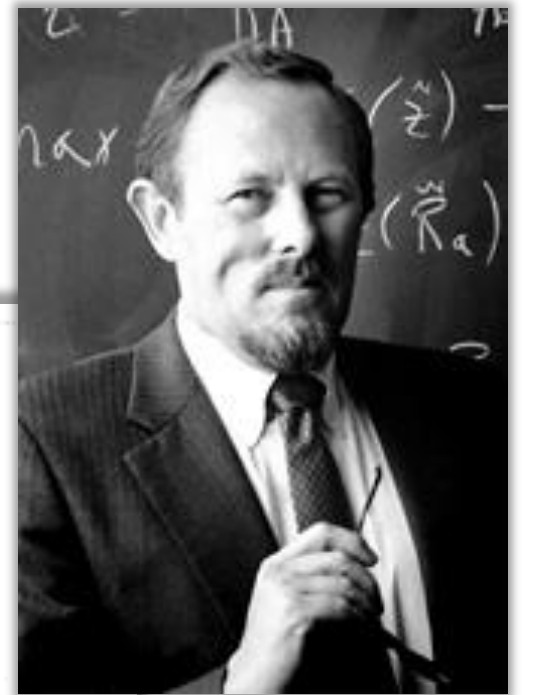
## Solution

No holdings data required



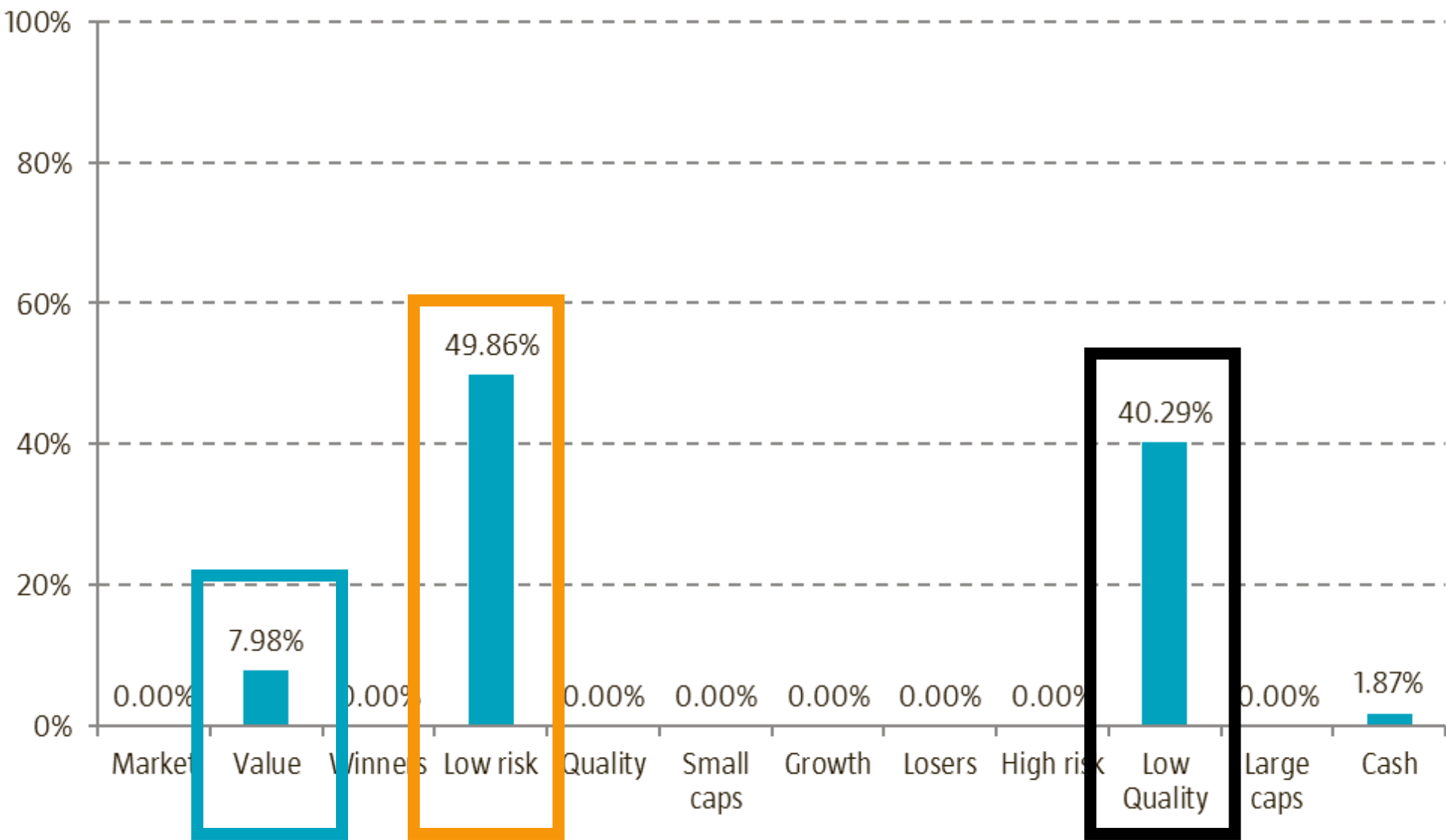
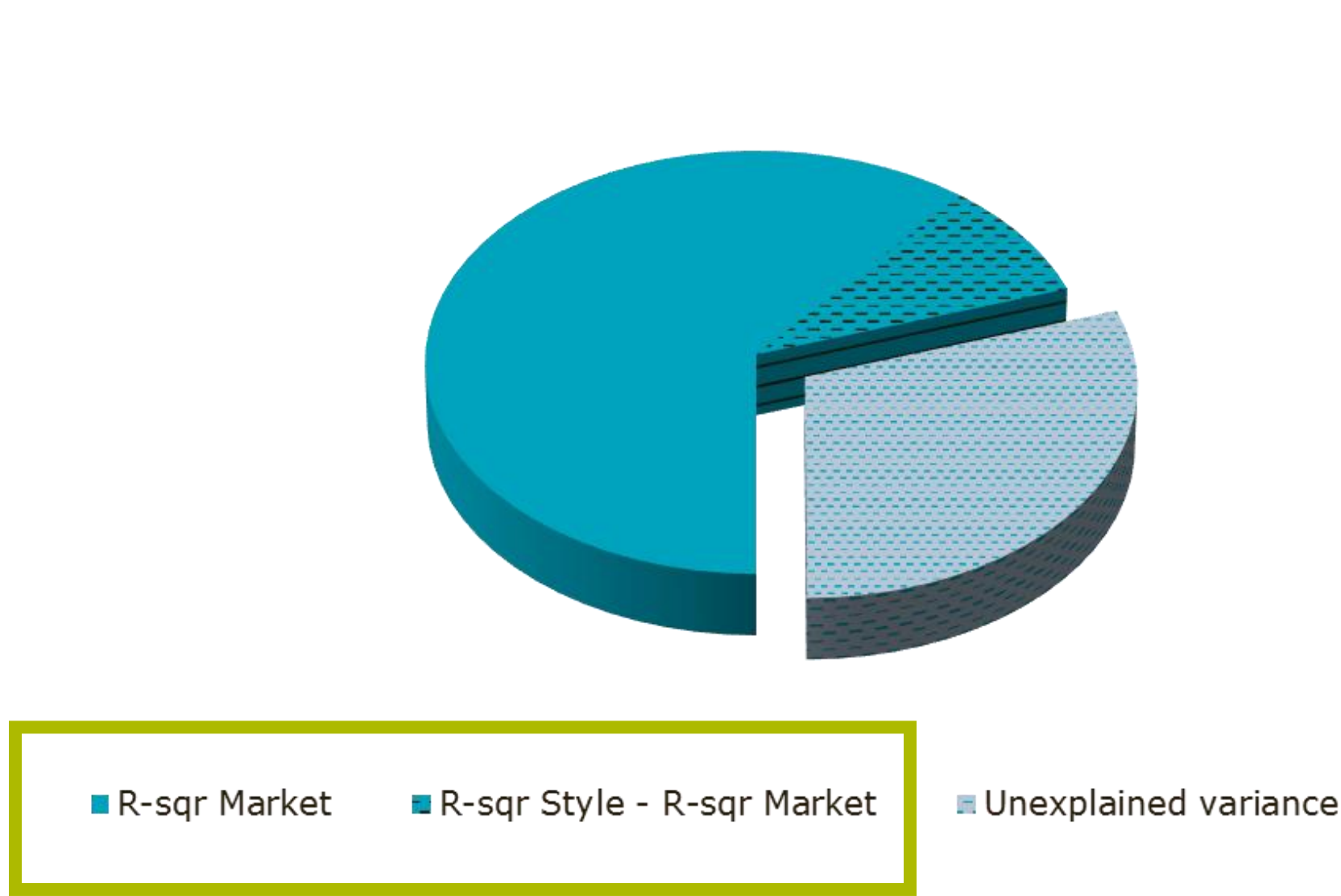
## Methodology

Attribute performance to set of factors



$$R_i = [b_{i,1} F_1 + b_{i,2} F_2 \dots + b_{i,n} F_n] + \varepsilon_i$$

# RETURNS-BASED STYLE ANALYSIS



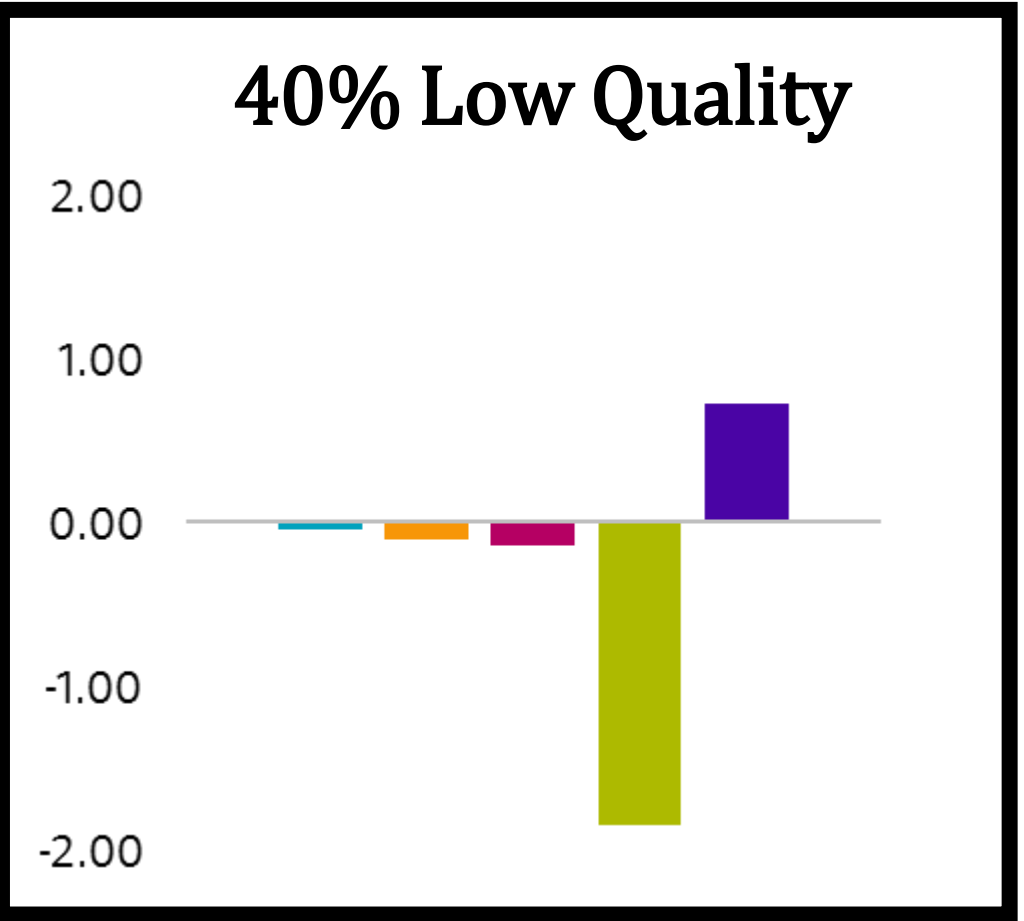
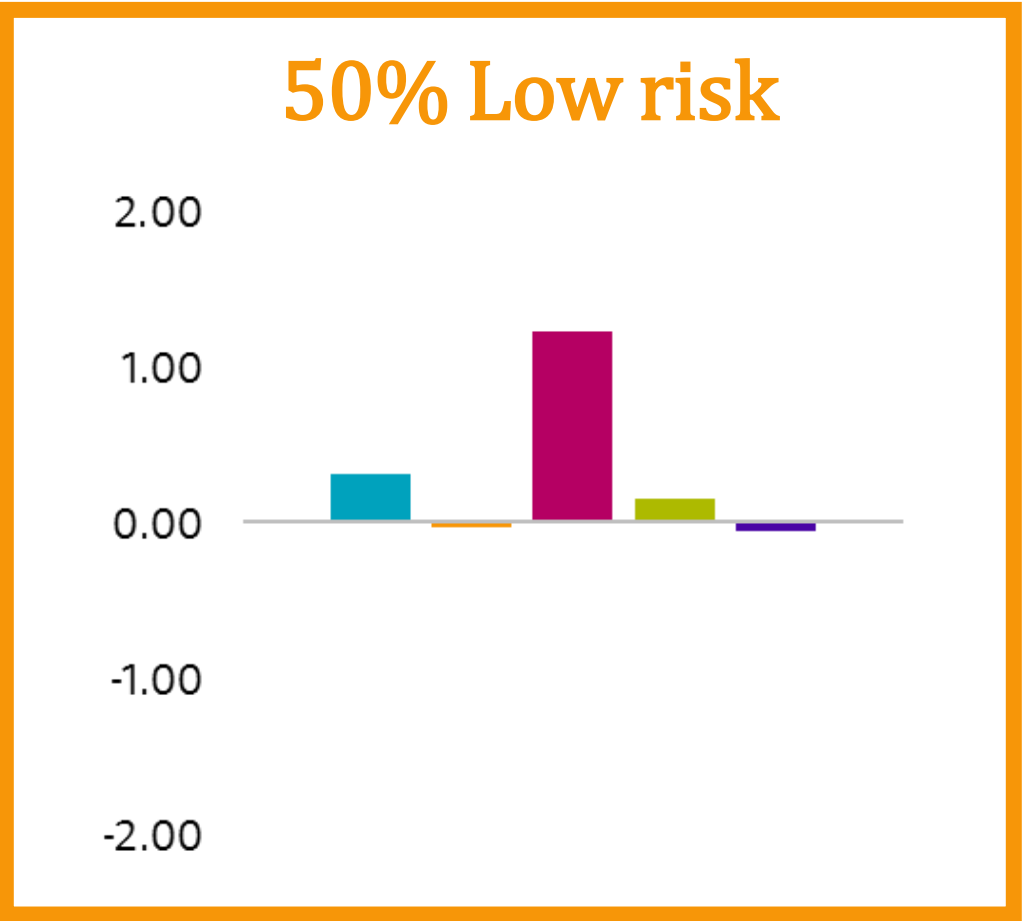
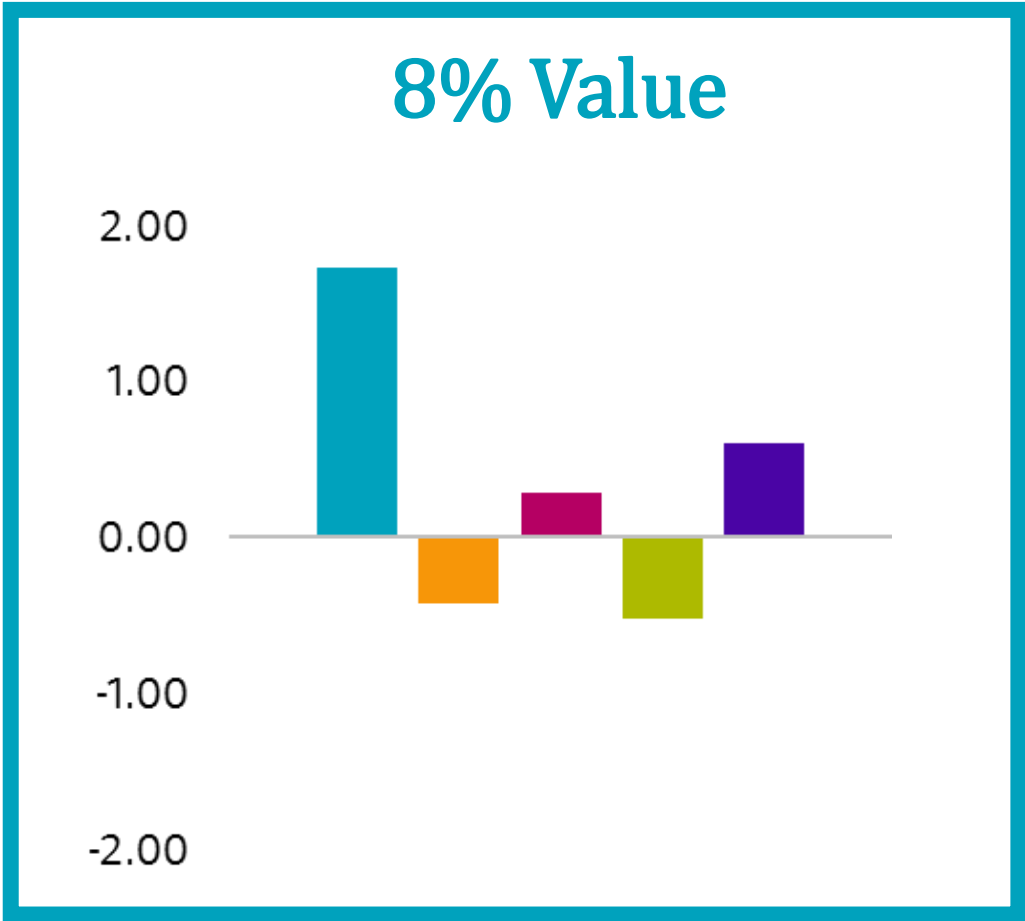
70% of Real Estate returns =  $R_t = [b_{t,1}F_{1t} + b_{t,2}F_{2t} + b_{t,3}F_{3t}] + e_t$

70% of Real Estate returns = 70% Value + 50% Low risk + 40% Quality

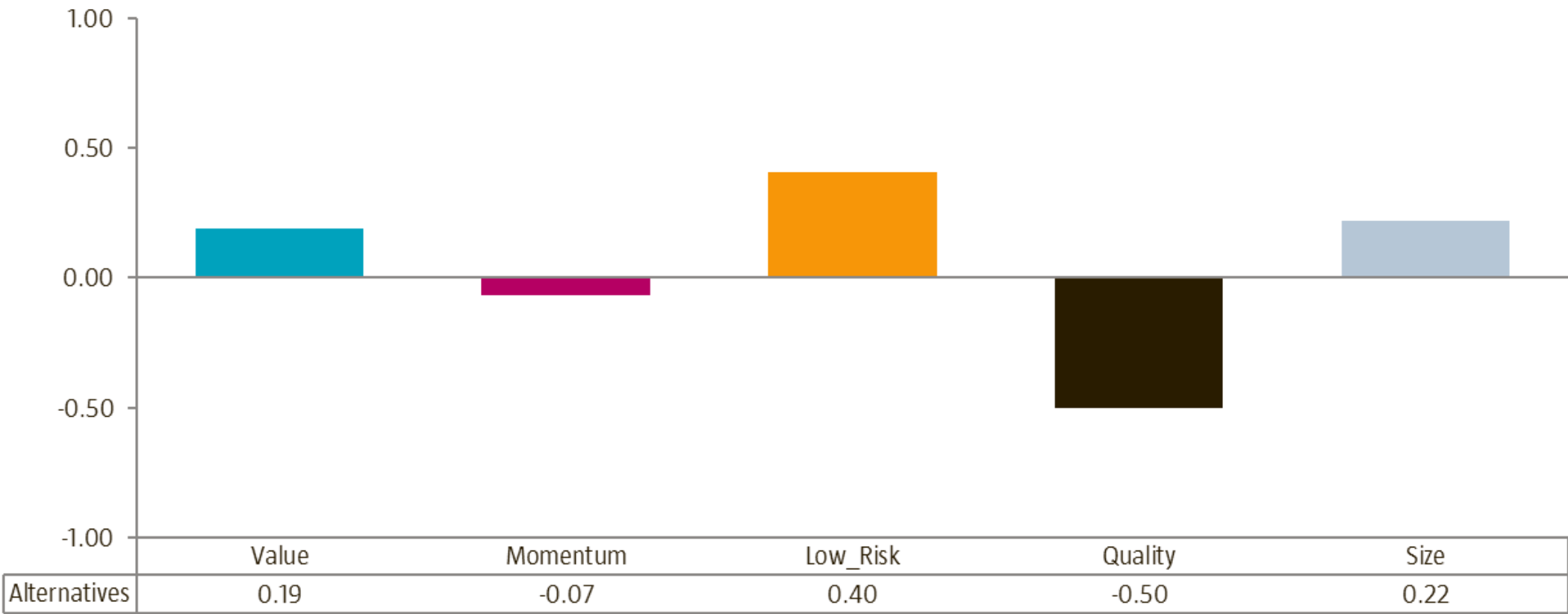


# EXAMPLE: REAL ESTATE EXPOSURES

70% of Real Estate Returns



PE
RE
Bonds
Equity







## METHODOLOGY 2

Return projection

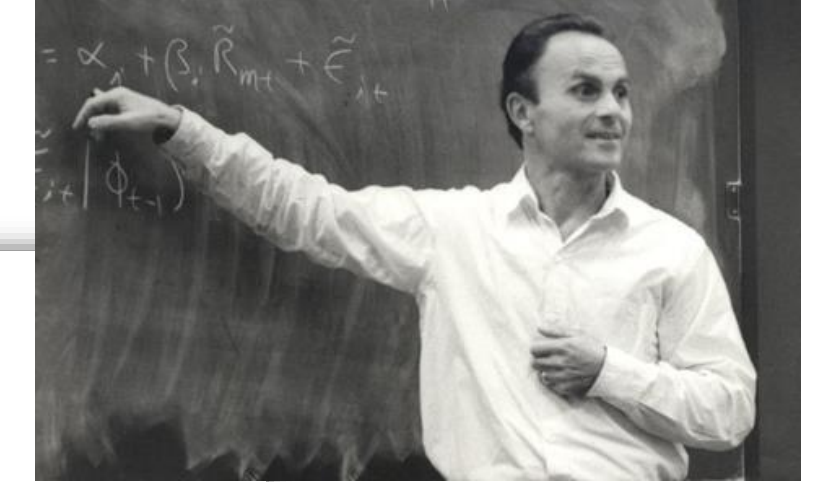


# REGRESSION ANALYSIS



## Origin

Fama MacBeth (1973) "Risk, Return and Equilibrium: Empirical Tests"



**Risk, Return, and Equilibrium:  
Empirical Tests**

Eugene F. Fama and James D. MacBeth  
*University of Chicago*

This paper tests the relationship between average return and risk for New York Stock Exchange common stocks. The theoretical basis of the tests is the "two-parameter" portfolio model and models of market equilibrium derived from the two-parameter portfolio model. We cannot reject the hypothesis of these models that the pricing of common stocks reflects the attempts of risk-averse investors to hold portfolios that are "efficient" in terms of expected value and dispersion of return. Moreover, the observed "fair game" properties of the coefficients and residuals of the risk-return regressions are consistent with an "efficient capital market"—that is, a market where prices of securities fully reflect available information.

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<sup>1</sup> Although the choice of dispersion parameter is arbitrary, the standard deviation

607



## Solution

Estimate time series of factor premium returns



## Methodology

$$R_{i,t} = \alpha_i + v \cdot VAL_{i,t} + m \cdot MOM_{i,t} + l \cdot Low Risk_{i,t} + q \cdot QUAL_{i,t} + s \cdot SIZE_{i,t} + \varepsilon_{i,t}$$

REGRESSION ANALYSIS

$R_{i,t} = \alpha_i + v \cdot VAL_{i,t} + m \cdot MOM_{i,t} + l \cdot Low Risk_{i,t} + q \cdot QUAL_{i,t} + s \cdot SIZE_{i,t} + \epsilon_{i,t}$

Stock return		Value		Momentum		Low risk		Quality		Size	
AAR CORP.	0.02%	= v *	0.12	+ m *	+ l *	+ q *	+ s *				
Aflac Incorporated	0.30%		-0.46								
AMR Corporation	0.13%		0.80								
AT&T Corp.	-0.14%		-0.57								
Abbott Laboratories	0.01%		-1.08								
AbitibiBowater Inc.	0.05%		0.24								
Aerojet Rocketdyne Holdings, Inc.	0.03%		-0.23								
Advanced Micro Devices, Inc.	-0.06%		-0.93								
Aetna Inc.	0.06%		0.07								
H.F. Ahmanson & Company	0.17%		0.63								
Albertsons Inc.	-0.01%		-0.20								
Alcoa Corp.	0.09%		0.24								
.....	...		...								

Regression and factor score calculations on a monthly basis.

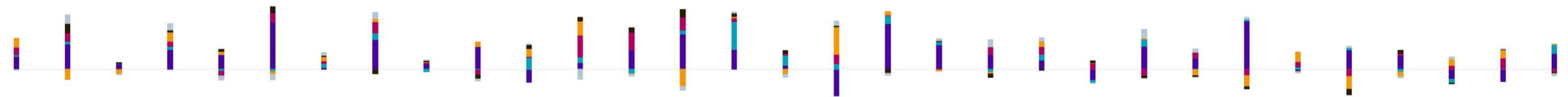


# PROJECT RETURNS FROM EXPOSURES

$$R_{i,t} = \alpha_i + v \cdot VAL_{i,t} + m \cdot MOM_{i,t} + l \cdot Low\ Risk_{i,t} + q \cdot QUAL_{i,t} + s \cdot SIZE_{i,t} + \varepsilon_{i,t}$$

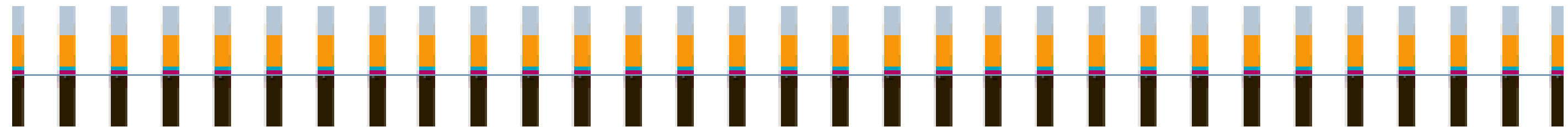
## Step 1

Calculate coefficients



## Step 2

Apply factor exposures



## Step 3

Project returns





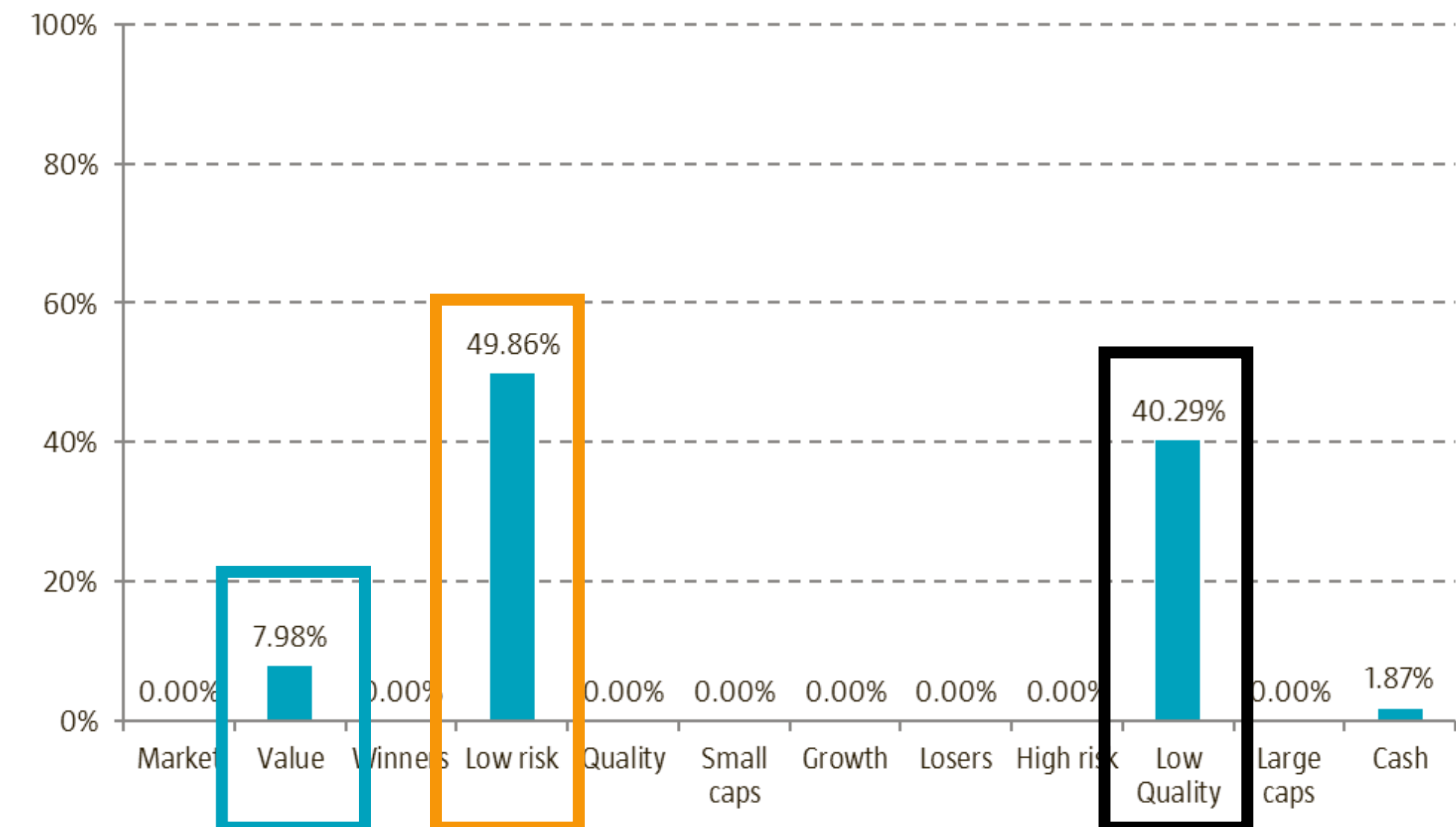
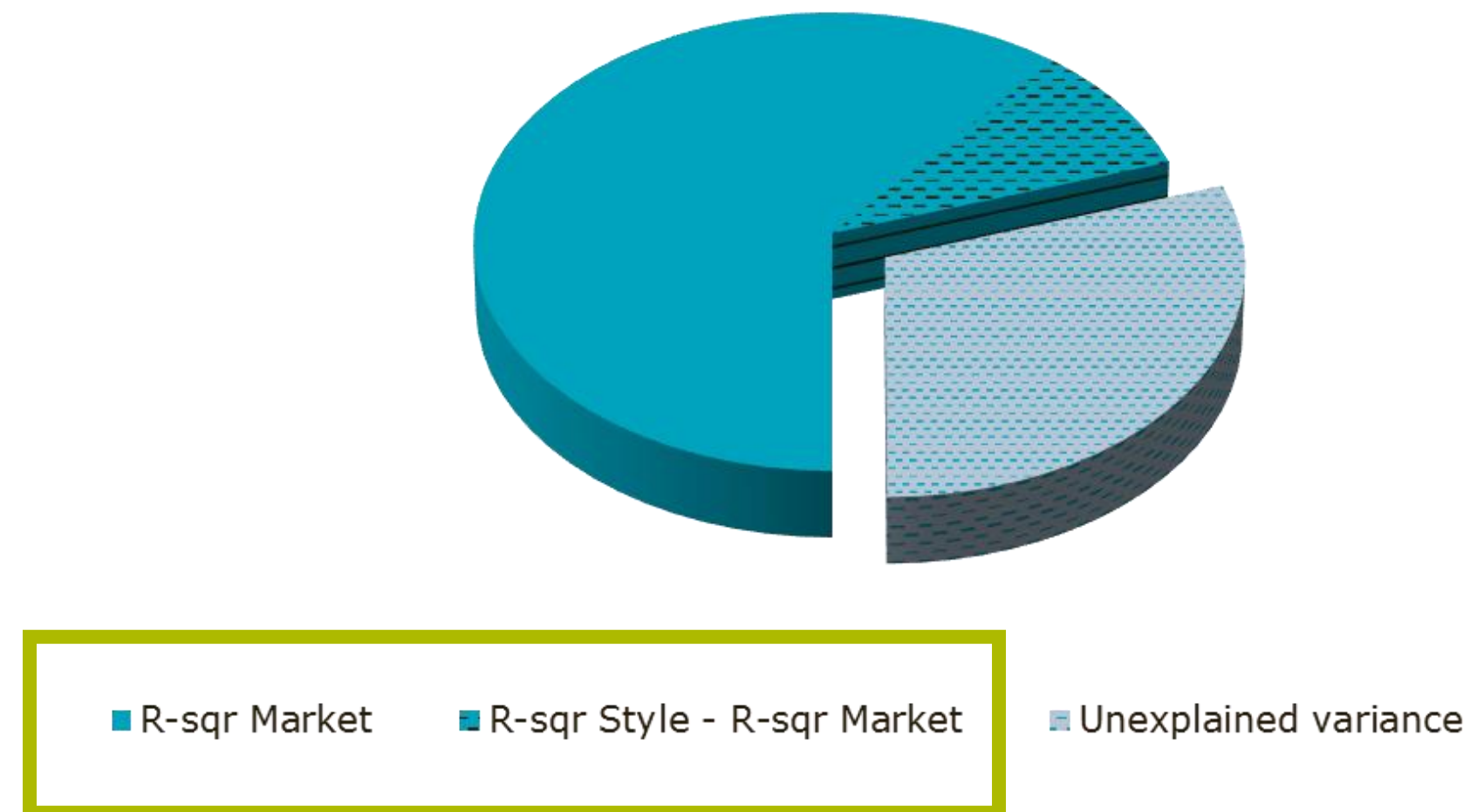
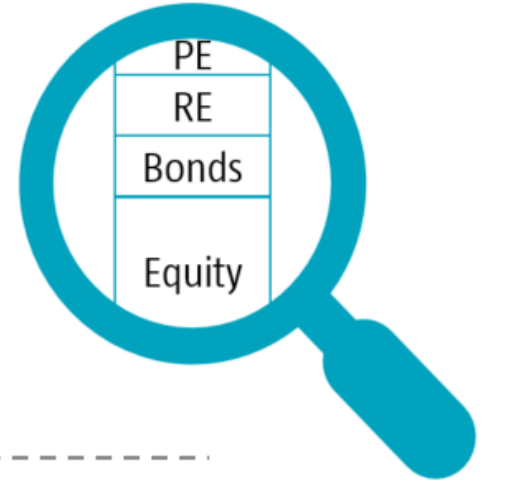


## CASE 1

Real Estate



## RETURNS-BASED STYLE ANALYSIS



70% of Real Estate returns = 8% Value + 50% Low risk + 40% Quality

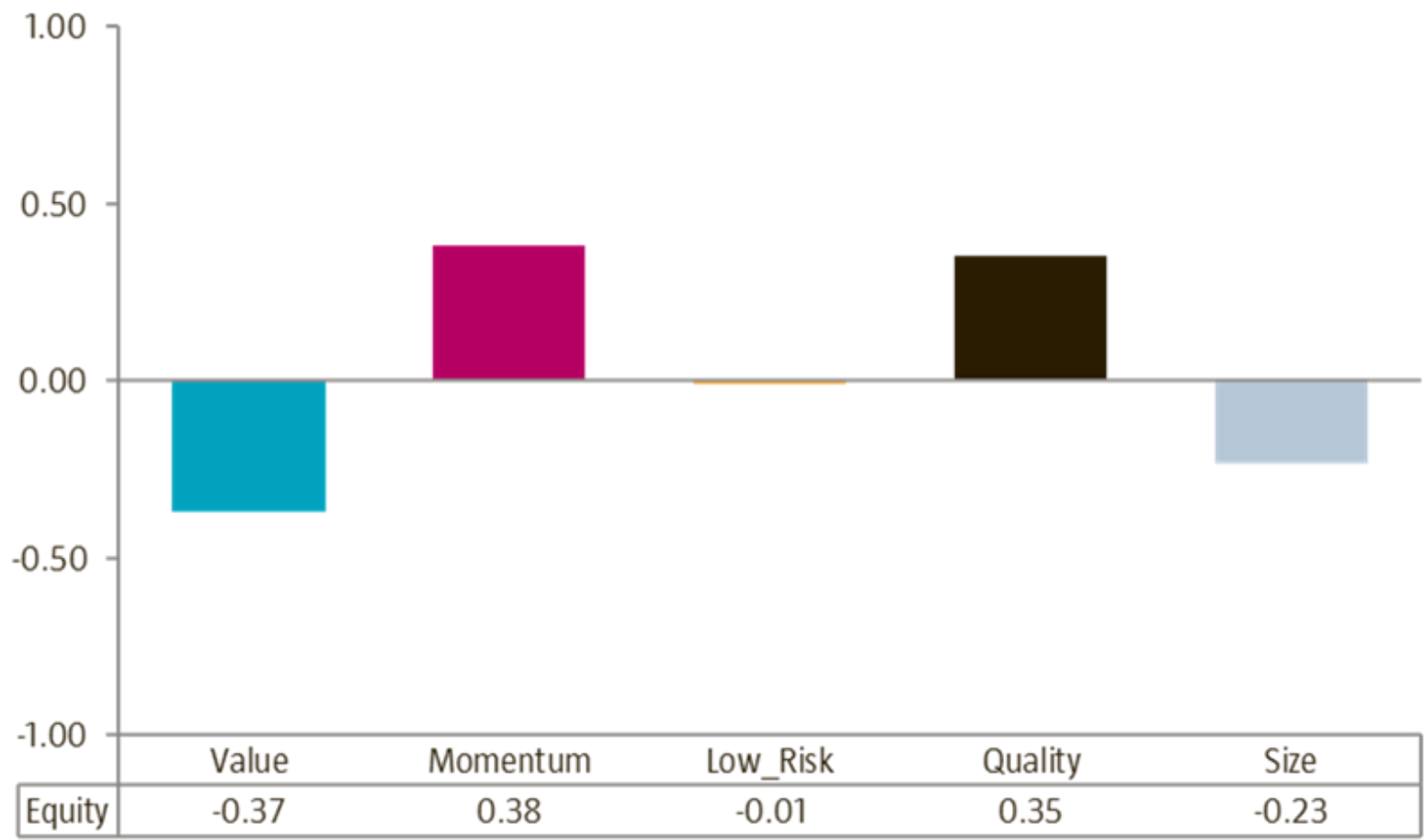


Incorporate Real Estate in portfolio scans for total portfolio perspective

TOTAL PORTFOLIO PERSPECTIVE

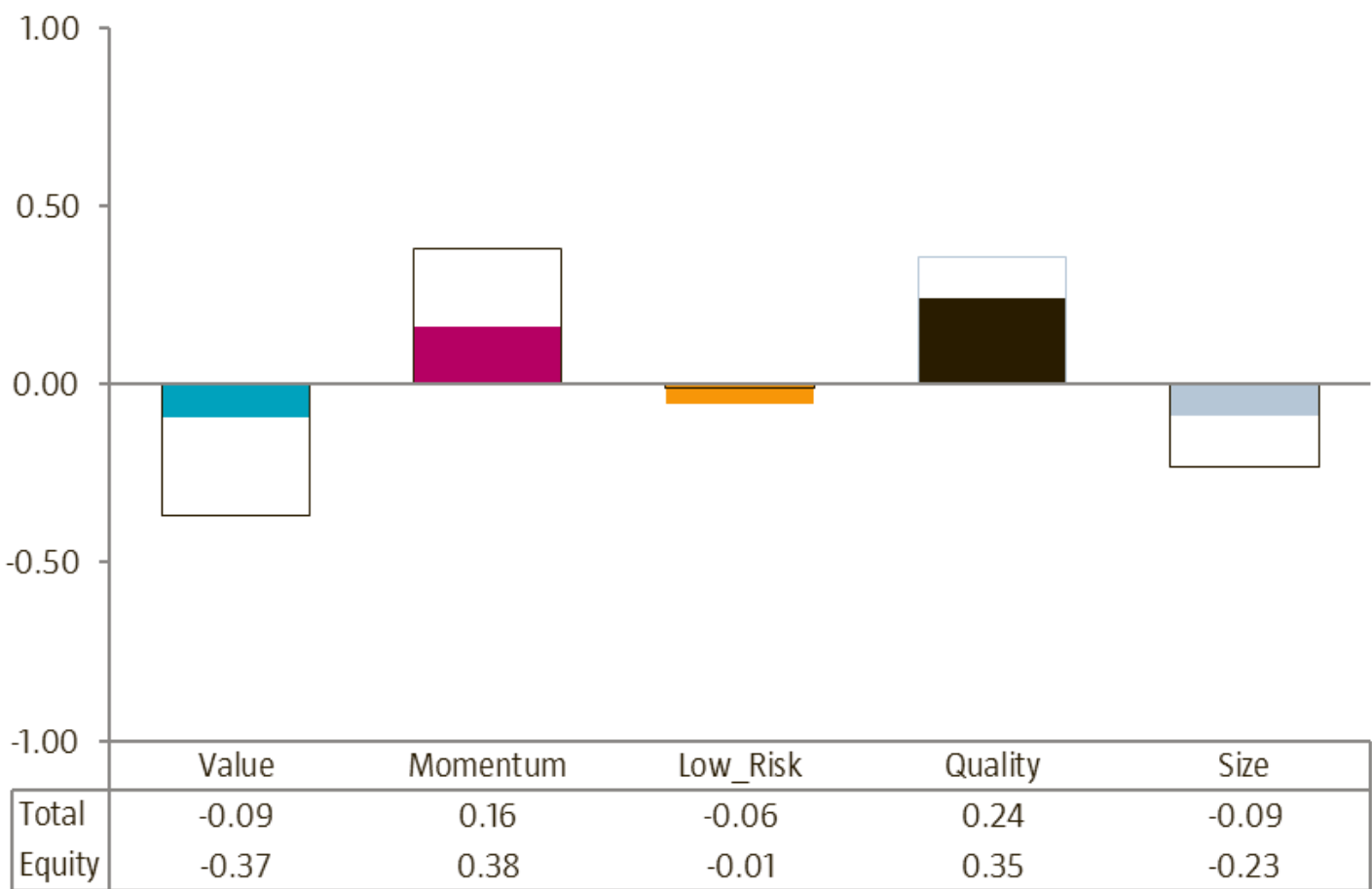
Active Portfolio  
Equity only

100% Active



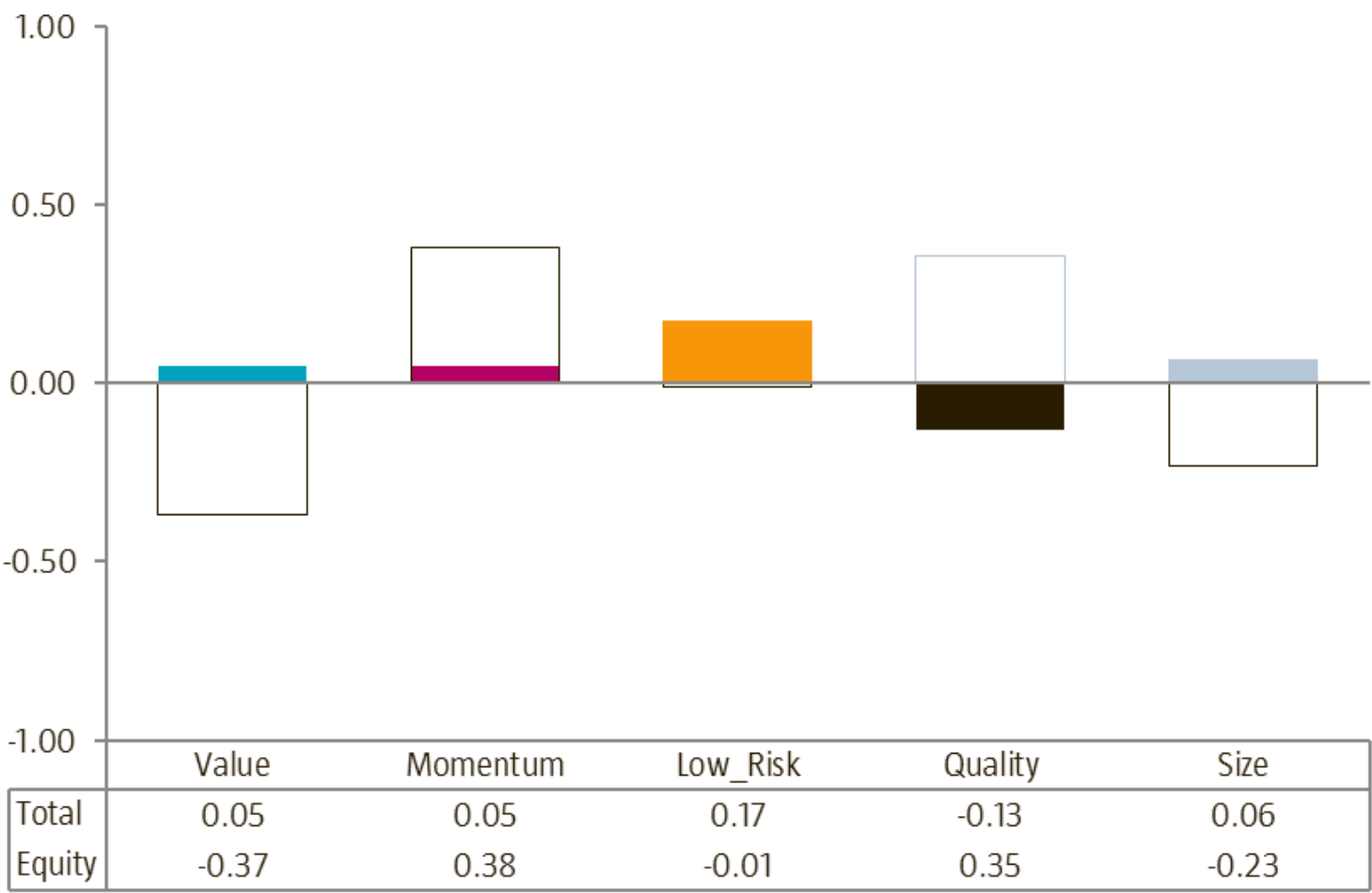
Total portfolio with factor completion  
Equity only

60% Active + 40% MSCI Value-Weighted



Total portfolio with factor completion  
Equity + Real Estate

30% Active + 20% MSCI Value-Weighted + 50% Real Estate

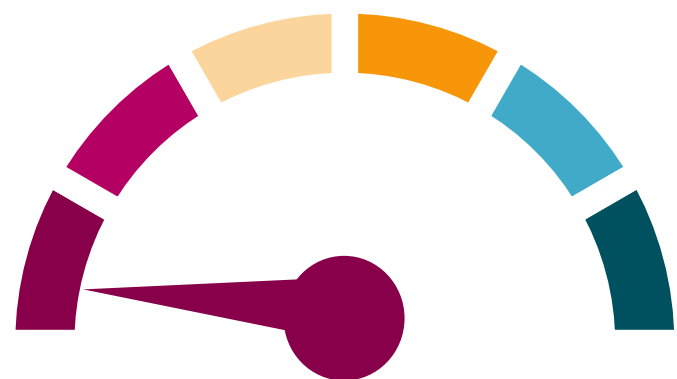




# HOW WILL MY PORTFOLIO PERFORM?



ACTIVE PORTFOLIO



VALUE



MOMENTUM



LOW RISK



QUALITY



SMALL CAP



GROWTH



LOSERS



HIGH RISK



LOW QUALITY



LARGE CAP

LOW



HIGH

# HOW WILL MY PORTFOLIO PERFORM?



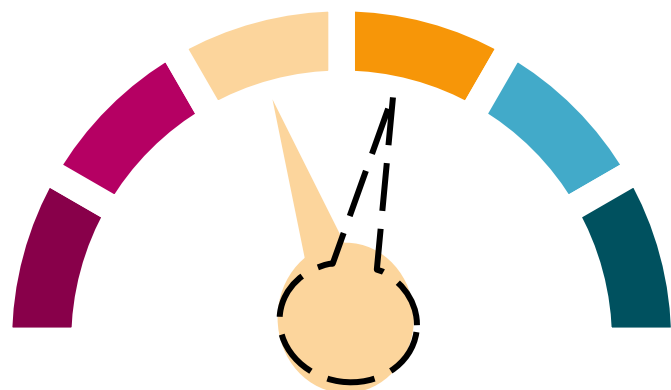
COMPLETION PORTFOLIO WITH MSCI VALUE



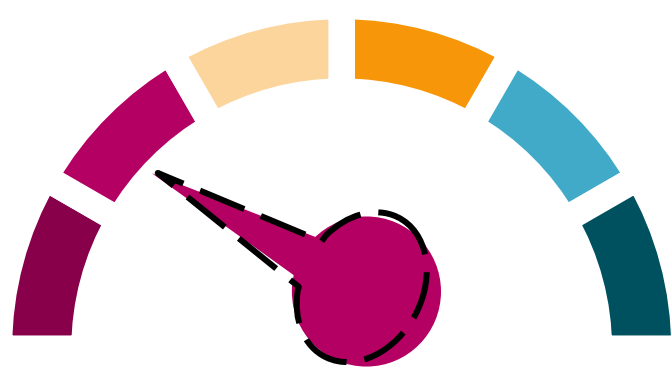
VALUE



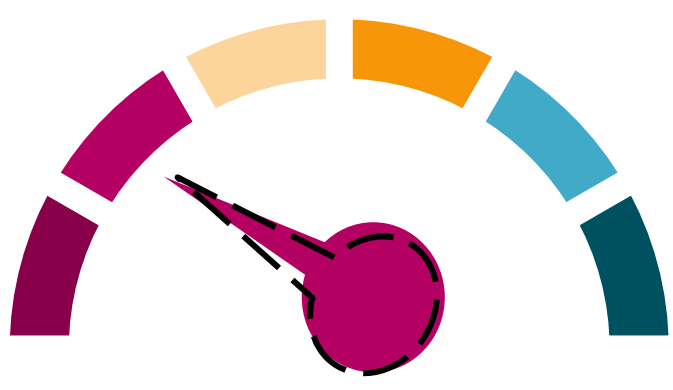
MOMENTUM



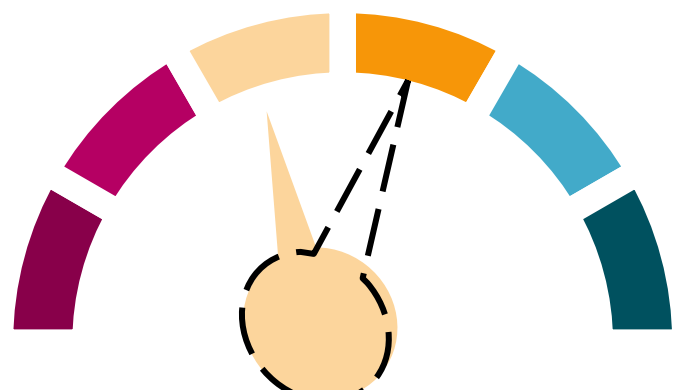
LOW RISK



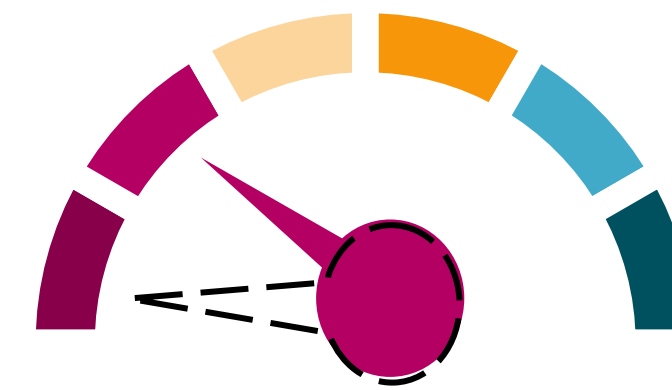
QUALITY



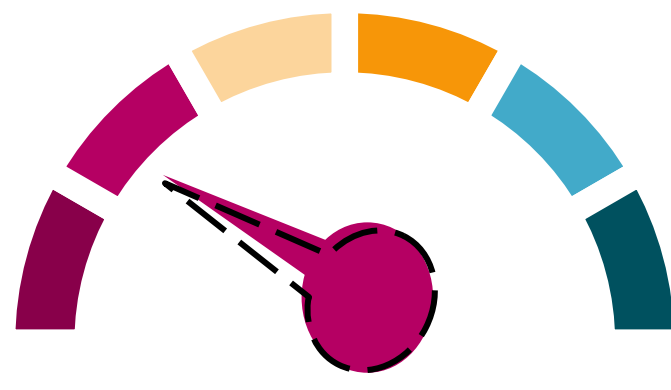
SMALL CAP



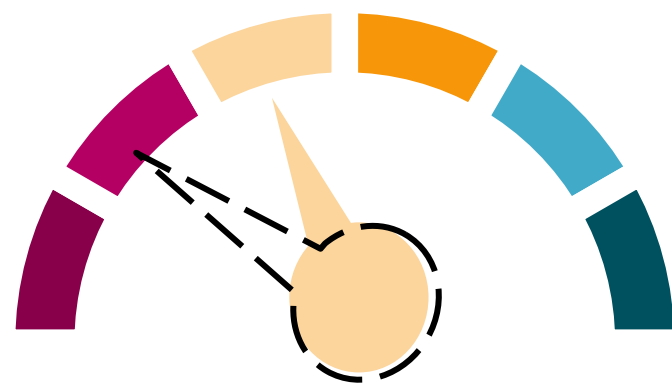
GROWTH



LOSERS



HIGH RISK



LOW QUALITY



LARGE CAP

LOW



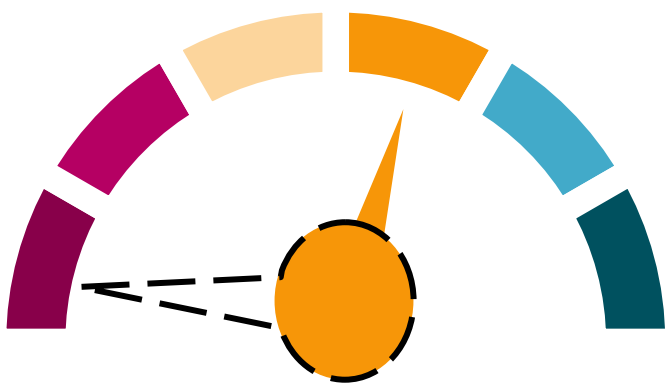
HIGH



# HOW WILL MY PORTFOLIO PERFORM?



COMPLETION PORTFOLIO WITH MSCI VALUE AND REAL ESTATE



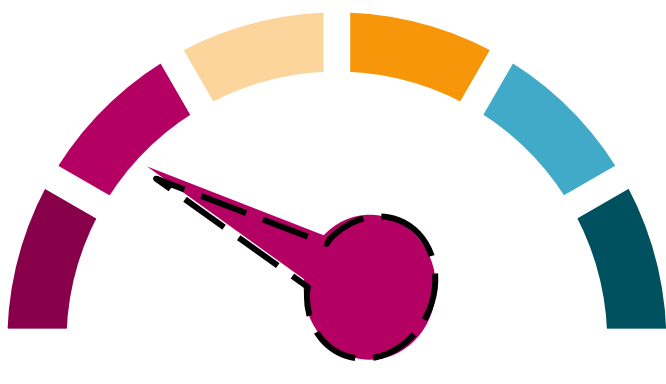
VALUE



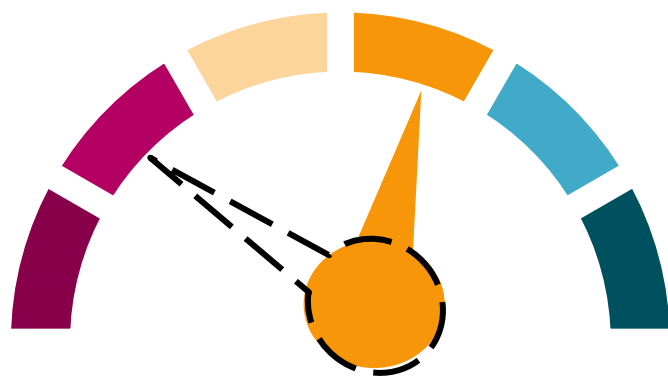
MOMENTUM



LOW RISK



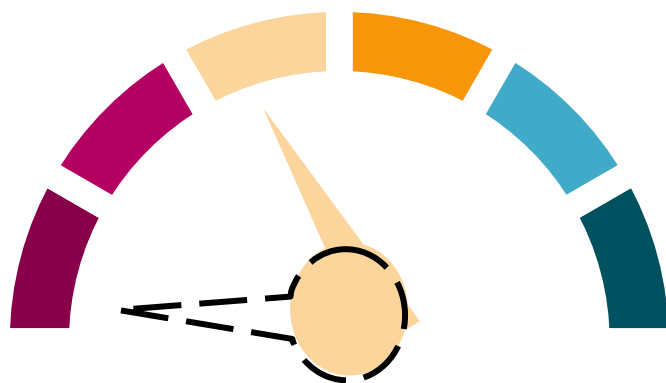
QUALITY



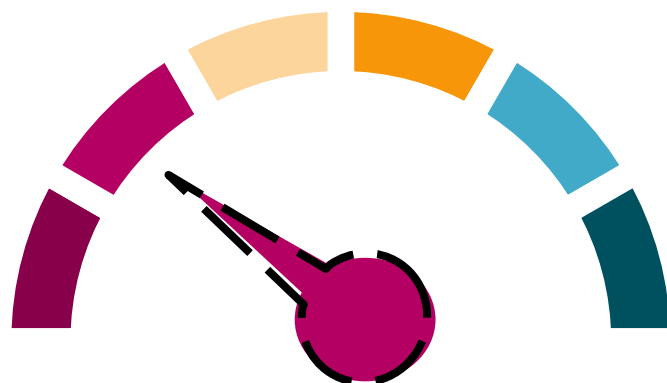
SMALL CAP



GROWTH



LOSERS



HIGH RISK



LOW QUALITY



LARGE CAP





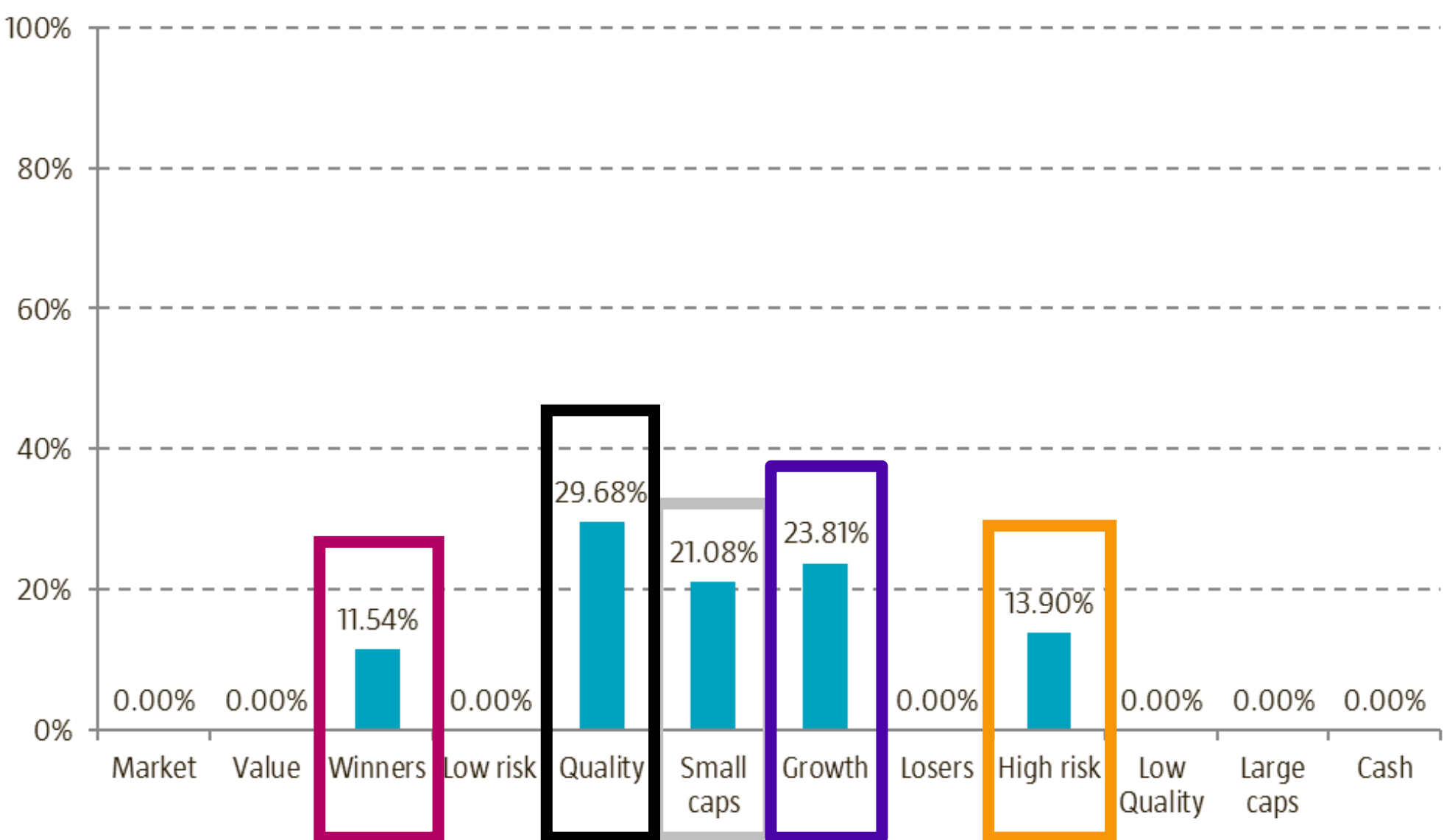
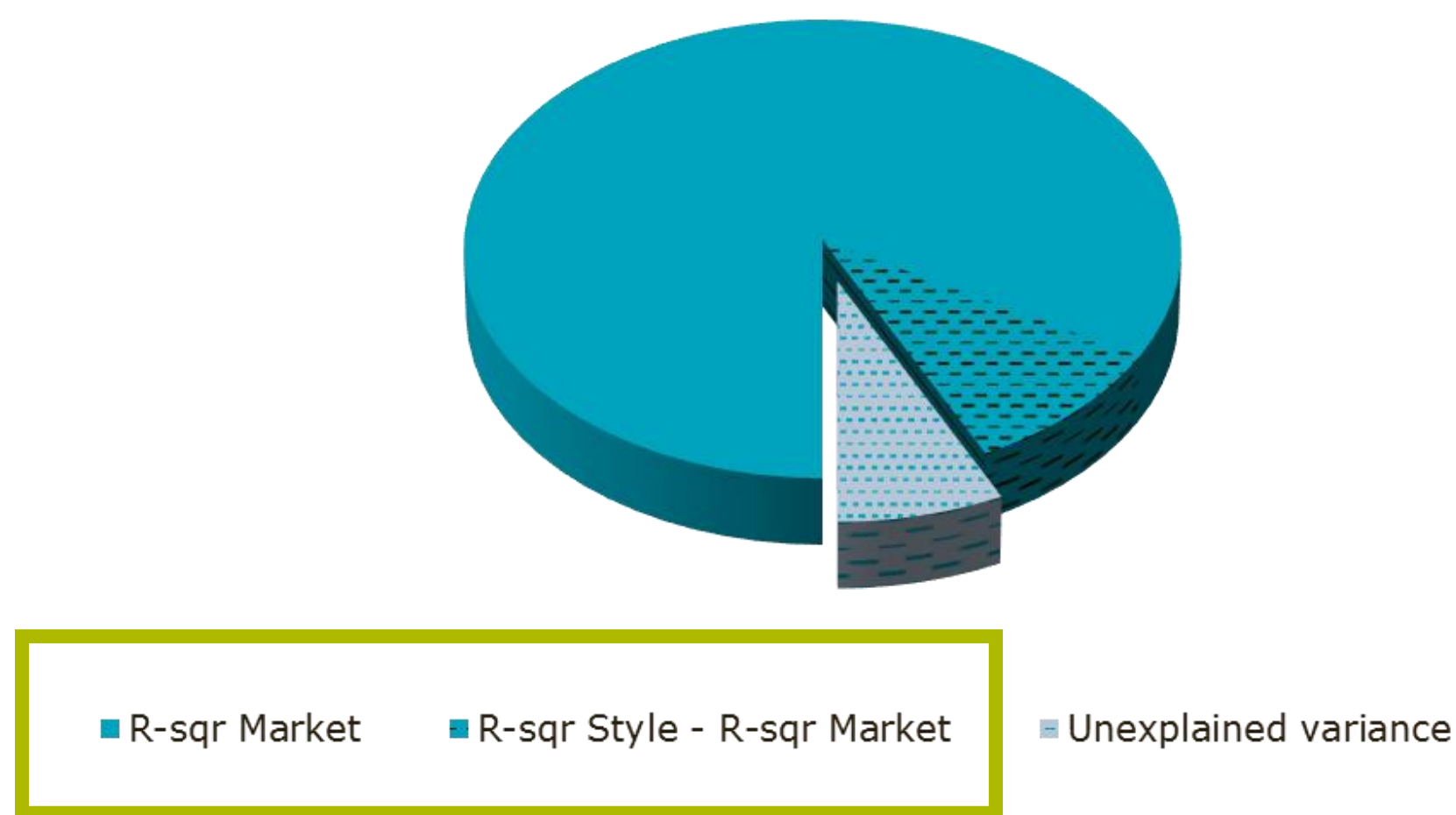
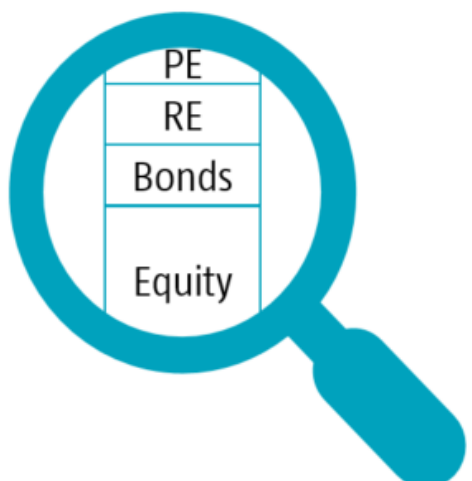


## CASE 2

Private Equity



# RETURNS-BASED STYLE ANALYSIS



90% of Private Equity returns = 11% Momentum + 30% Quality + 21% Size + 24% Growth + 14% High risk

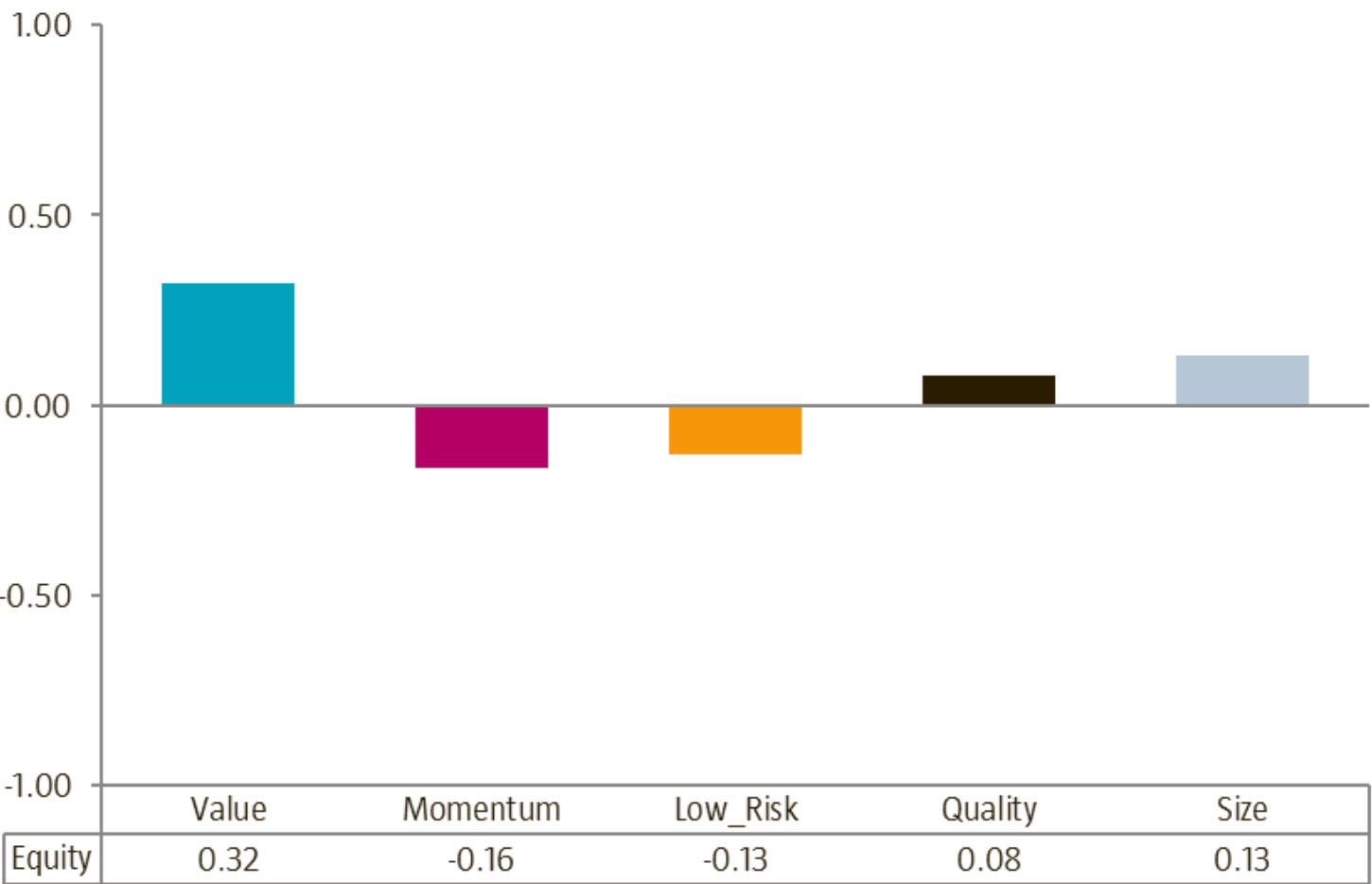


Incorporate Private Equity in portfolio scans for total portfolio perspective

TOTAL PORTFOLIO PERSPECTIVE

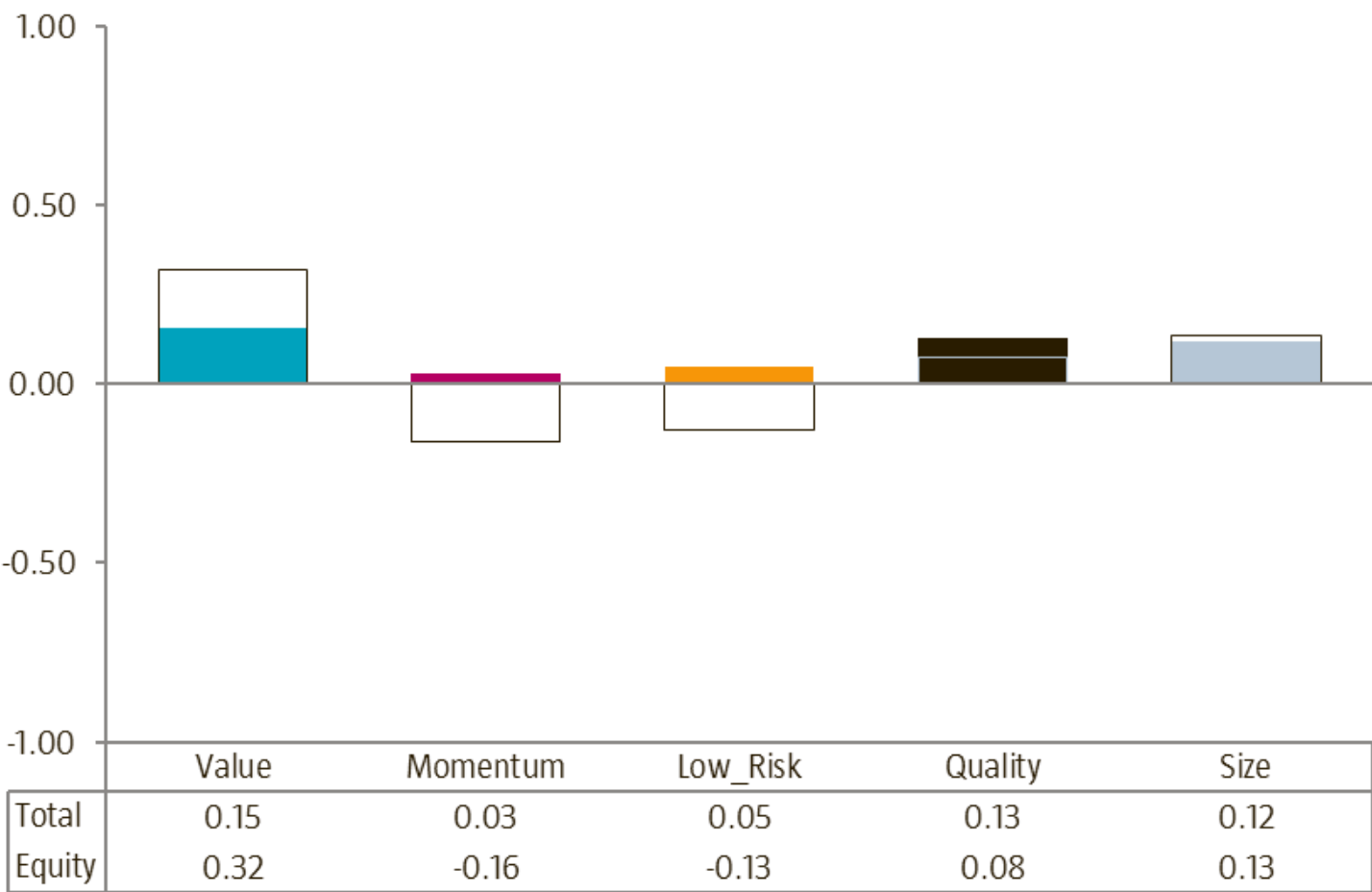
Active Portfolio  
Equity only

100% Active



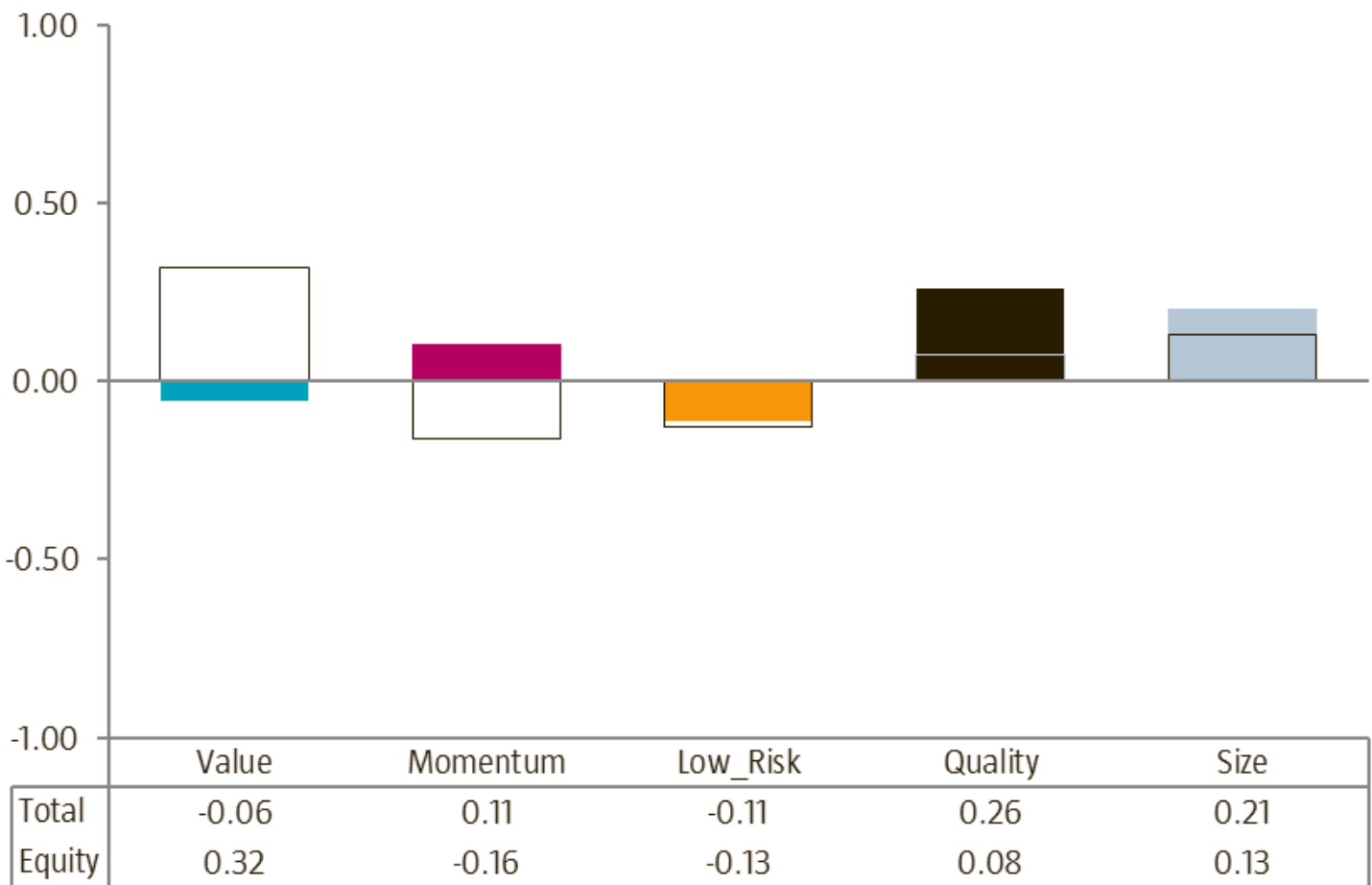
Total portfolio with factor completion  
Equity only

60% Active + 40% MSCI Value-Weighted



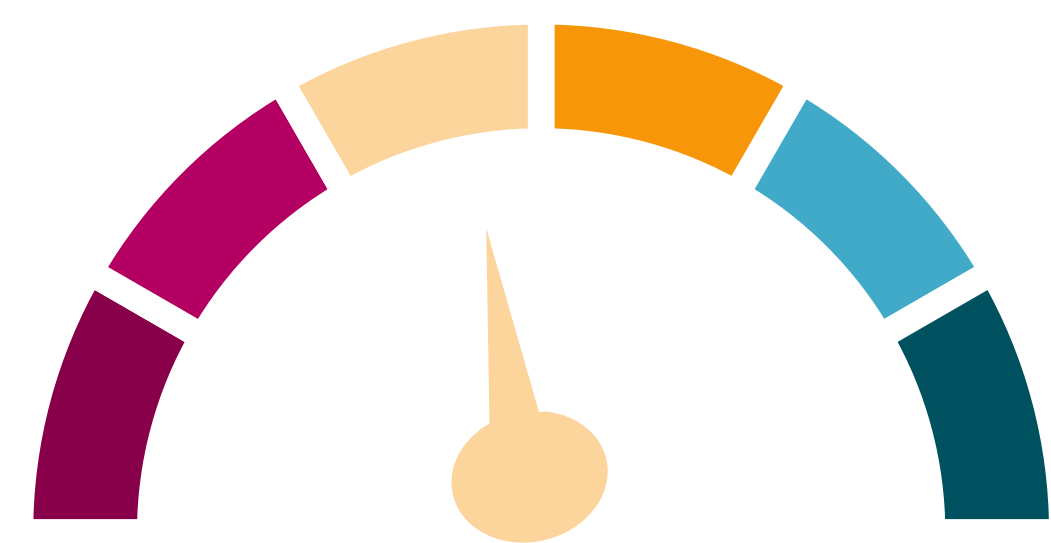
Total portfolio with factor completion  
Equity + Private Equity

30% Active + 10% MSCI Momentum + 10% MSCI MinVol +  
50% Private Equity





# HOW WILL MY PORTFOLIO PERFORM?



ACTIVE PORTFOLIO



VALUE



MOMENTUM



LOW RISK



QUALITY



SMALL CAP



GROWTH



LOSERS



HIGH RISK



LOW QUALITY



LARGE CAP



# HOW WILL MY PORTFOLIO PERFORM?



COMPLETE PORTFOLIO WITH MSCI  
MOMENTUM & MSCI MINVOL



VALUE



MOMENTUM



LOW RISK



QUALITY



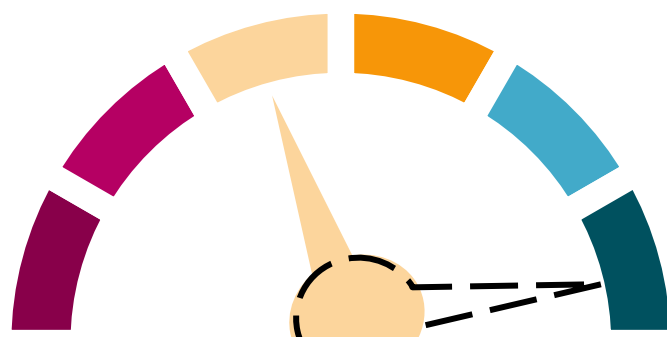
SMALL CAP



GROWTH



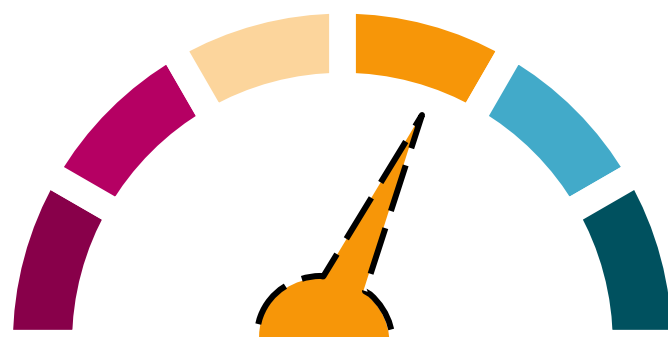
LOSERS



HIGH RISK

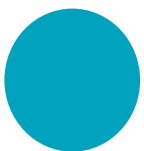
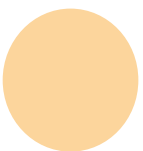
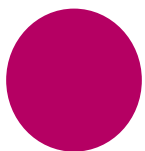
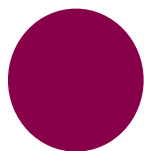


LOW QUALITY



LARGE CAP

LOW



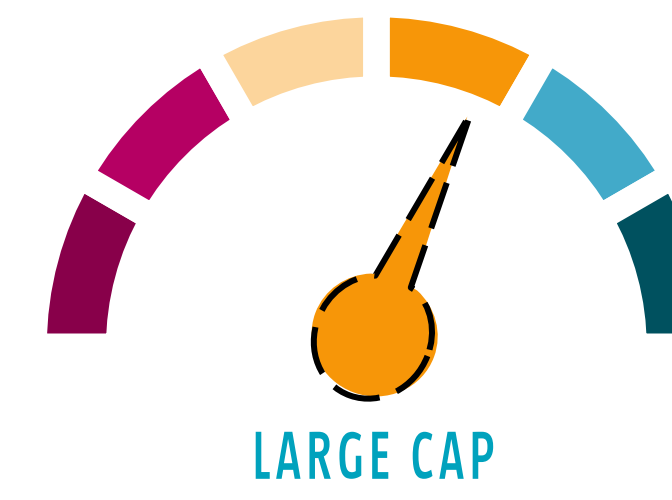
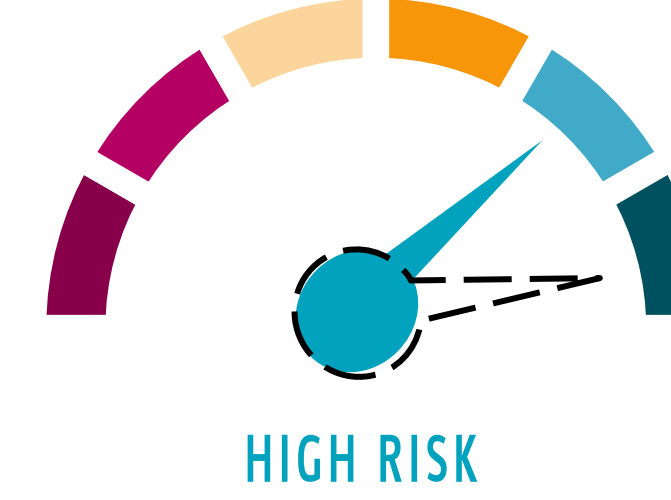
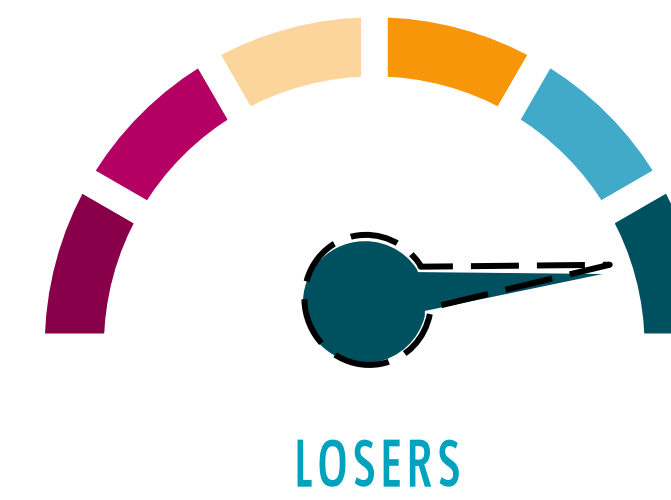
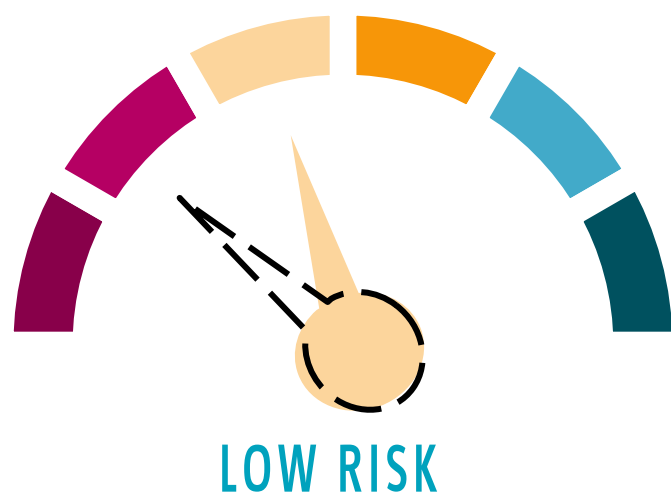
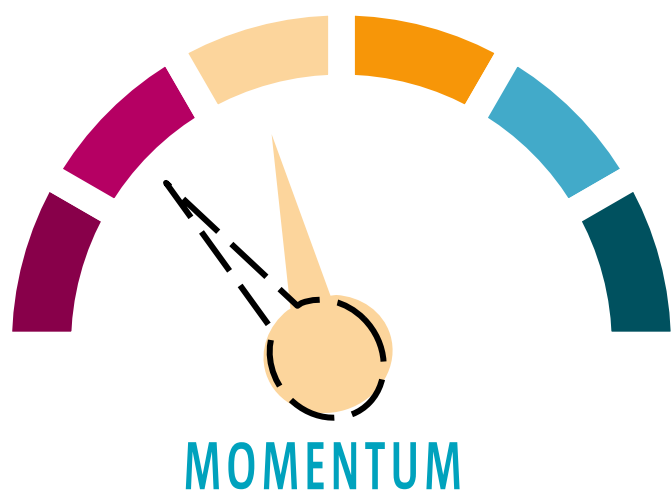
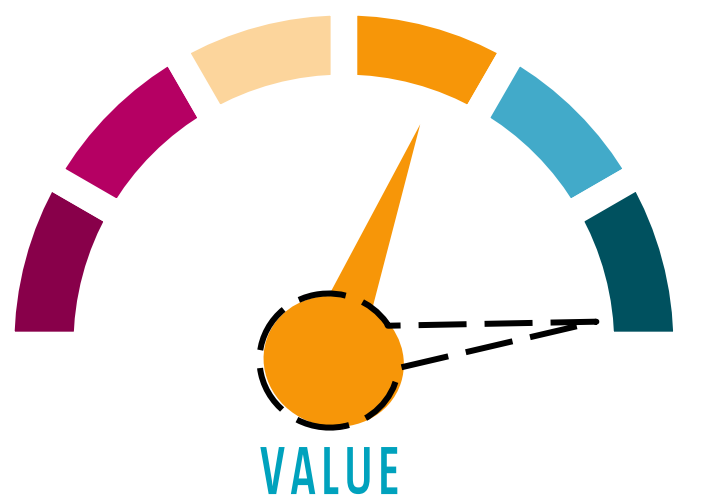
HIGH



# HOW WILL MY PORTFOLIO PERFORM?



COMPLETION PORTFOLIO WITH MSCI MOMENTUM & MSCI MINVOL  
AND PRIVATE EQUITY







## CONCLUDING REMARKS



## MAIN TAKE-AWAYS



(In-)efficient combinations of factors lead to performance dispersion



Evaluate factor exposure holistically at overall portfolio level



Expected returns provide useful insight beyond exposure information

## Important Information

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Unless otherwise specified the prices used for the performance figures of the Luxembourg-based Funds are the end-of-month transaction prices net of fees up to 4 August 2010. From 4 August 2010, the transaction prices net of fees will be those of the first business day of the month. Return figures versus the benchmark show the investment management result before management and/or performance fees; the Fund returns are with dividends reinvested and based on net asset values with prices and exchange rates of the valuation moment of the benchmark. Please refer to the prospectus of the Funds for further details.

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